

BULKY DOCUMENTS

(Exceeds 300 pages)

Proceeding/Serial No: 91177234

Filed: 8-12-09

Title: Cardinal Health 303, Inc. V. The Alaris

Group, Inc.

Part 1 of 1



Merchant & Gould

An Intellectual Property Law Firm

P.O. Box 2910 Minneapolis, MN 55402-0910 TEL 612.332.5300 FAX 612.332.9081 www.merchantgould.com

Direct Contact

ezidones@merchantgould.com

612-336-4640

A Professional Corporation

CARDINAL HEALTH 303, INC.,

Opposer,

THE ALARIS GROUP, INC., Applicant. #78744 914

Opposition No. 91-177,234

CERTIFICATE UNDER 37 CFR 1.8:

I hereby certify that this correspondence is being deposited with the United States Postal Service as first class mail, with sufficient postage, in an envelope addressed to: Commissioner for Trademarks, P.O. Box 1451, Alexandria, Virginia 22313-1451 on August 10, 2009.

Commissioner for Trademarks P.O. Box 1451 Alexandria, Virginia 22313-1451

Dear Commissioner:

We are transmitting herewith the attached:

- Return postcard.
- Transmittal Sheet in duplicate containing Certificate Under 37 C.F.R.
- Notice of Reliance For The Alaris Group, Inc.
- Notice of Reliance For The Alaris Group, Inc.
- Notice of Reliance For The Alaris Group, Inc.
- Notice of Reliance For The Alaris Group, Inc.
- Notice of Reliance For The Alaris Group, Inc.
- Notice of Reliance For The Alaris Group, Inc.
- Notice of Reliance For The Alaris Group, Inc. (FILED UNDER SEAL)
- Notice of Reliance For The Alaris Group, Inc. (FILED UNDER SEAL)
- Notice of Reliance For The Alaris Group, Inc. (FILED UNDER SEAL)

Please charge any additional fees or credit overpayment to Deposit Account No. 13-2725. A duplicate copy of this sheet is enclosed.

08-12-2009

Merchant & Gould

An Intellectual Property Law Firm

P.O. Box 2910
Minneapolis, MN 55402-0910
TEL 612.332.5300
FAX 612.332.9081
www.merchantgould.com

Direct Cor	ezidones@merchantgould.com 612-336-4640	A Professional Corporation
	NAL HEALTH 303, INC., Opposer, v. LARIS GROUP, INC., Applicant.))) Opposition No. 91-177,234))
	CERTIFICATE UNDER 37 CFR 1.8: I hereby certify that this correspondence is be sufficient postage, in an envelope addressed t 22313-1451 on August 10, 2009.	eing deposited with the United States Postal Service as first class mail, with to: Commissioner for Trademarks, P.O. Box 1451, Alexandria, Virginia By: Name: Amanda Avery
P.O. Box	ioner for Trademarks 1451 ia, Virginia 22313-1451	
Dear Con	nmissioner:	
We are tr	ansmitting herewith the attached:	
☐ Tran ☐ Not	arn postcard. Insmittal Sheet in duplicate containing Certifice of Reliance For The Alaris Group, Inc. Ice of Reliance For The Alaris Group, Inc.	(FILED UNDER SEAL) (FILED UNDER SEAL)

By: U

Please charge any additional fees or credit overpayment to Deposit Account No. 13-2725. A duplicate copy of this sheet

is enclosed.



CONFIDENTIAL

3200 IDS Center
80 South Eighth Street
Minneapolis, Minnesota
55402-2215 USA
TEL 612.332.5300
FAX 612.332.9081
www.merchant-gould.com

A Professional Corporation

Direct Contact

612.336.4640 Elizabeth A. Zidones ezidones@merchantgould.com

August 10, 2009

<u>Via U.S. Mail</u>

Trademark Trial and Appeal Board Commissioner for Trademarks 2900 Crystal Drive Arlington, VA 22202-3514

Re: Cardinal Health 303, Inc. v. The Alaris Group, Inc.

Opposition No.: 91-177,234; 91-177,367; 91-177,366;

and 91-177,365

Cancellation No.: 92-048,172 M&G No. 15771.0001USTA

To Whom It May Concern:

Enclosed for filing in the above-referenced matter, please find the following documents:

- 1. Notice of Reliance for the Alaris Group, Inc.; Declaration of Nancy Caven (filed under seal);
- 2. Notice of Reliance for the Alaris Group, Inc.; Second Supplemental Declaration of Nancy Caven with Exhibit A (filed under seal);
- 3. Notice of Reliance for the Alaris Group, Inc. with Trademark Application documents;
- 4. Notice of Reliance for the Alaris Group, Inc. with Alaris production documents (filed under seal);
- 5. Notice of Reliance for the Alaris Group, Inc.; Declaration of Shelley K. Hawthorne; and
- 6. Notice of Reliance for the Alaris Group, Inc.; Declaration of Kelly Flanagan, R.N., C.C.M.

A copy of the redacted version of the documents filed under seal is also enclosed.

August 10, 2009 Page 2

In addition, enclosed for filing under seal pursuant to the Protective Order entered in the above-reference matter, please find the following documents:

- 1. Declaration of Nancy Caven;
- 2. Second Supplemental Declaration of Nancy Caven with Exhibit A; and
- 3. Alaris Production Documents.

Sincerely yours,

Elizabeth A. Zidones

EAZ:kmd Enclosures

cc: Kate Andresen (w/o enclosures)

Nancy Caven (w/o enclosures)

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

1.	CARDINAL HEALTH 303, INC.	:
	Opposer	
	v.	Opposition No. 91-177,234
	THE ALARIS GROUP, INC.	
	Applicant	
2.	CARDINAL HEALTH 303, INC.	
	Opposer	
	v.	: Opposition No. 91-177,365
	THE ALARIS GROUP, INC.	:
	Applicant	: :
3.	CARDINAL HEALTH 303, INC.	: :
	Opposer	
	v.	: Opposition No. 91-177,366
	THE ALARIS GROUP, INC.	:
	Applicant	:
4.	CARDINAL HEALTH 303, INC.	: :
	Opposer	: :
	v.	: Opposition No. 91-177,367
	THE ALARIS GROUP, INC.	: :
	Applicant	: :
5.	CARDINAL HEALTH 303, INC.	:

Petitioner :

Cancellation No. 92-048,172

THE ALARIS GROUP, INC.

Registrant

v.

NOTICE OF RELIANCE FOR THE ALARIS GROUP, INC.

The Alaris Group, Inc. by and through its undersigned counsel, hereby submits this Notice of Reliance pursuant to 37 C.F.R. § 2.122(e) during its testimonial period as Respondent. Respondent intends to rely on the following documents and submits copies thereof with this Notice:

1. Declaration of Kelly Flanagan, R.N., C.C.M.

Respectfully submitted,

The Alaris Group, Inc.

By its Attorneys,

Date: August 10, 2009

Kristine M. Boylan Elizabeth A. Zidones

MERCHANT & GOULD P.C. 80 South Eighth Street, Suite 3200 Minneapolis, MN 55402-2215

Telephone: (612) 332-5300

Attorneys for The Alaris Group, Inc.

CERTIFICATE OF SERVICE

I hereby certify that a true copy of the foregoing was served upon the following attorney of record for Opposer by First Class Mail, the 10th day of August 2009:

Mary R. True
BRICKER & ECKLER LLP
100 S. Third Street
Columbus, Ohio 43215
mtrue@bricker.com

Elizabeth A. Zidones

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

1. CARDINAL HEALTH 303, INC. Opposer Opposition No. 91-177,234 v. THE ALARIS GROUP, INC. **Applicant** 2. CARDINAL HEALTH 303, INC. Opposer Opposition No. 91-177,365 ٧. THE ALARIS GROUP, INC. **Applicant** 3. CARDINAL HEALTH 303, INC. Opposer Opposition No. 91-177,366 v. THE ALARIS GROUP, INC. Applicant 4. CARDINAL HEALTH 303, INC. Opposer Opposition No. 91-177,367 ٧. THE ALARIS GROUP, INC. **Applicant**

Aug 03 09 01:47p KFlanagan 1-877-524-8352 p.2

5. CARDINAL HEALTH 303, INC.

Petitioner

v.

Cancellation No. 92-048,172

THE ALARIS GROUP, INC.

Registrant

DECLARATION OF KELLY FLANAGAN

I, Kelly Flanagan, declare as follows:

- 1. I am a Case Manager of The Alaris Group, Inc. I make this declaration on my own information, knowledge and belief.
- I have worked at The Alaris Group, Inc. since 2002 as a case manager on behalf of our insurance clients primarily for workers compensation cases. During the time I have worked at The Alaris Group, Inc., our company has always provided case management services to our insurance industry clients.
- During these last seven years, The Alaris Group, Inc. has continued to provide our case management services to clients across the United States. Although my case management practice has primarily been regional, I know that our company provides services in multiple states and has been willing to provide services wherever required by our insurance clients.
- 4. I have never heard of Alaris Medical Systems, Cardinal Health 303, Inc., nor Cardinal Health 303. Inc.'s medical devices. During the entire time I have worked at The Alaris Group, Inc., I have no knowledge of anyone confusing our case management services and any medical devices sold by Cardinal Health 303, Inc. or by any other company.

I declare under penalty of perjury that the foregoing is correct.

Dated this 3rd day of August, 2009.

8/3/09

Kelly Flanagan, RN CCM

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

1.	CARDINAL HEALTH 303, INC.	;
	Opposer	: :
	v.	: Opposition No. 91-177,234
	THE ALARIS GROUP, INC.	
	Applicant	; ;
2.	CARDINAL HEALTH 303, INC.	: :
	Opposer	: :
	v.	: Opposition No. 91-177,365
	THE ALARIS GROUP, INC.	; ;
	Applicant	: :
3.	CARDINAL HEALTH 303, INC.	: :
	Opposer	; ;
	v.	: Opposition No. 91-177,366
	THE ALARIS GROUP, INC.	; ;
	Applicant	: :
4.	CARDINAL HEALTH 303, INC.	: :
	Opposer	: :
	v.	: Opposition No. 91-177,367
	THE ALARIS GROUP, INC.	: :
	Applicant	: :
5.	CARDINAL HEALTH 303, INC.	:

Petitioner :

v.

Cancellation No. 92-048,172

THE ALARIS GROUP, INC.

Registrant

NOTICE OF RELIANCE FOR THE ALARIS GROUP, INC.

The Alaris Group, Inc. by and through its undersigned counsel, hereby submits this Notice of Reliance pursuant to 37 C.F.R. § 2.122(e) during its testimonial period as Respondent. Respondent intends to rely on the following documents and submits copies thereof with this Notice:

1. Declaration of Shelley K. Hawthorne.

Respectfully submitted,

The Alaris Group, Inc.

By its Attorneys,

Date: August 10, 2009

Kristine M. Boylan

Elizabeth A. Zidones

MERCHANT & GOULD P.C. 80 South Eighth Street, Suite 3200

Minneapolis, MN 55402-2215 Telephone: (612) 332-5300

Attorneys for The Alaris Group, Inc.

CERTIFICATE OF SERVICE

I hereby certify that a true copy of the foregoing was served upon the following attorney of record for Opposer by First Class Mail, the 10th day of August 2009:

Mary R. True BRICKER & ECKLER LLP 100 S. Third Street Columbus, Ohio 43215 mtrue@bricker.com

Elizabeth A. Zidones

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

1.	CARDINAL HEALTH 303, INC.	:
	Opposer	· :
	V.	: Opposition No. 91-177,234
	THE ALARIS GROUP, INC.	:
	Applicant	: :
2.	CARDINAL HEALTH 303, INC.	; ;
	Opposer	: :
	V.	: Opposition No. 91-177,365
	THE ALARIS GROUP, INC.	: :
	Applicant	: :
3.	CARDINAL HEALTH 303, INC.	: :
	Opposer	: :
	v.	: Opposition No. 91-177,366
	THE ALARIS GROUP, INC.	: :
	Applicant	: :
4.	CARDINAL HEALTH 303, INC.	: :
	Opposer	: :
	v.	: Opposition No. 91-177,367
	THE ALARIS GROUP, INC.	: :
	Applicant	:

5. CARDINAL HEALTH 303, INC.

Petitioner

v.

Cancellation No. 92-048,172

THE ALARIS GROUP, INC.

Registrant

DECLARATION OF Shelley K. Hawthorne

I, Shelley K. Hawthorne, declare as follows:

- 1. I am President of Hawthorne & Associates. I make this declaration on my own information, knowledge and belief.
- 2. My company has partnered with The Alaris Group, Inc. since 2003 in marketing service. During the 6 years I have worked with The Alaris Group, Inc., The Alaris Group, Inc. has consistently offered quality case management services to the insurance industry, primarily in the workers compensation arena.
- 3. Also during the entire 6 years of working with the Alaris Group, Inc., it has consistently offered its case management services to insurance clients on a nationwide basis.
- 4. I have worked in the insurance industry for 11 years. I am <u>not</u> familiar with Cardinal Health 303, Inc.'s offering of medical devices under its Alaris brand. During the entire time I have worked with The Alaris Group, Inc., I have never encountered a single instance of actual confusion between the case management services offered by The Alaris Group, Inc. and any medical devices offered by any other company, including Cardinal Health 303, Inc.

I declare under penalty of perjury that the foregoing is correct.

Dated this 27 day of July, 2009.

Shelley K. Hawthorne

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

1.	CARDINAL HEALTH 303, INC.	: :
	Opposer	· :
	v.	Opposition No. 91-177,234
	THE ALARIS GROUP, INC.	
	Applicant	
2.	CARDINAL HEALTH 303, INC.	
	Opposer	
	v.	Opposition No. 91-177,365
	THE ALARIS GROUP, INC.	
	Applicant	
3.	CARDINAL HEALTH 303, INC.	
	Opposer	:
	v.	Opposition No. 91-177,366
	THE ALARIS GROUP, INC.	:
	Applicant	• •
4.	CARDINAL HEALTH 303, INC.	· •
	Opposer	• •
	v.	: Opposition No. 91-177,367
	THE ALARIS GROUP, INC.	· :
	Applicant	· :
5.	CARDINAL HEALTH 303, INC.	:

Petitioner :

Cancellation No. 92-048,172

THE ALARIS GROUP, INC.

:

Registrant

v.

NOTICE OF RELIANCE FOR THE ALARIS GROUP, INC.

The Alaris Group, Inc. by and through its undersigned counsel, hereby submits this Notice of Reliance pursuant to 37 C.F.R. § 2.122(e) during its testimonial period as Respondent. Respondent intends to rely on the following documents and submits copies thereof with this Notice:

- 1. United States Trademark Application Serial No. 78/945,352 and the related file wrapper.
- 2. United States Trademark Application Serial No. 78/945,025 and the related file wrapper.
- 3. United States Trademark Application Serial No. 78/937,067 and the related file wrapper.
- 4. United States Trademark Application Serial No. 78/754,166 and the related file wrapper
- 5. United States Trademark Application Serial No. 78/744,914 and the related file wrapper.
- 6. United States Trademark Registration No. 2,510,667 and the related file wrapper.

7. United States Trademark Registration No. 2,930,177 and the related file

wrapper.

Respectfully submitted,

Date: August 10, 2009

The Alaris Group, Inc.

By its Attorneys,

Kristine M. Boylan

Elizabeth A. Zidones

MERCHANT & GOULD P.C. 80 South Eighth Street, Suite 3200 Minneapolis, MN 55402-2215

Telephone: (612) 332-5300

Attorneys for The Alaris Group, Inc.

CERTIFICATE OF SERVICE

I hereby certify that a true copy of the foregoing was served upon the following attorney of record for Opposer by First Class Mail, the 10th day of August 2009:

Mary R. True BRICKER & ECKLER LLP 100 S. Third Street Columbus, Ohio 43215 mtrue@bricker.com

Elizabeth A. Zidones

Commissioner for Trademarks P.O. Box 1451 Alexandria, VA 22313-1451 www.uspto.gov

Feb 14, 2007 NOTICE OF PUBLICATION UNDER 12(a)

1. Serial No.: 78/945,352

Mark:
 ALARIS
 Standard Character Mark

- 3. International Class(es):
 35
- 4. Publication Date: Mar 6, 2007

Applicant: The Alaris Group, Inc.

The mark of the application identified appears to be entitled to registration. The mark will, in accordance with Section 12(a) of the Trademark Act of 1946, as amended, be published in the Official Gazette on the date indicated above for the purpose of opposition by any person who believes he will be damaged by the registration of the mark. If no opposition is filed within the time specified by Section 13(a) of the Statute or by rules 2.101 or 2.102 of the Trademark Rules, the Commissioner of Patents and Trademarks may issue a notice of allowance pursuant to section 13(b) of the Statute.

Copies of the trademark portion of the Official Gazette containing the publication of the mark may be obtained from:

The Superintendent of Documents U.S. Government Printing Office PO Box 371954 Pittsburgh, PA 15250-7954 Phone: 202-512-1800

By direction of the Commissioner.

Correspondence Address:

KATHERYN A. ANDRESEN BSSDA - BONNABEAU SALYERS STITES DOE & A 5050 FRANCE AVE S STE 200 EDINA, MN 55410-2000

TMP&I

Trademark Snap Shot Publication Stylesheet (Table presents the data on Publication Approval)

OVERVIEW

SERIAL NUMBER	78945352	FILING DATE	08/04/2006
REG NUMBER	0000000	REG DATE	N/A
REGISTER	PRINCIPAL	MARK TYPE	SERVICE MARK
INTL REG #	N/A	INTL REG DATE	N/A
TM ATTORNEY	DUKOVCIC, JOANNA M	L.O. ASSIGNED	101

PUB INFORMATION

		***************************************	THE RESIDENCE OF THE PROPERTY			
RUN DATE	12/21/2006					
PUB DATE	N/A					
STATUS	680-APPROVED FOR PUBLICATON					
STATUS DATE	12/20/2006					
LITERAL MARK ELEMENT	ALARIS		The state of the s			
DATE ABANDONED	N/A	DATE CANCELLED	N/A			
SECTION 2F	NO	SECTION 2F IN PART	NO			
SECTION 8	NO	SECTION 8 IN PART	NO			
SECTION 15	NO	REPUB 12C	N/A			
RENEWAL FILED	NO	RENEWAL DATE	N/A			
DATE AMEND REG	N/A		MANUFACTURE OF THE PROPERTY OF			

FILING BASIS

FILED BASIS		CURRENT BASIS		AMENDED BASIS	
1 (a)	NO	1 (a)	NO	1 (a)	NO
1 (b)	YES	1 (b)	YES	1 (b)	NO
44D	NO	44D	NO	44D	NO
44E	NO	44E	NO	44E	NO
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DESCRIPTION	TX3T NC		10 to 400 may 100 to 500 may 100 to 500 may 100 may 10	Franchise services, namely, offering technical and business management assistance in the establishment and operation of medical consulting primarily for the workers compensation industry			
INTERNATIONAL CLASS	G	FIRST USE DATE	NONE	FIRST USE IN COMMERCE DATE	NONE	CLASS STATUS	6-ACTIVE
	MISC	ELLANEC	US INFOR	RMATION/ST	Γ ΑΤΕΜΕ]	NTS	
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CORRESPONDENCE ADDRESS	KATHERYN A. ANDRESEN BSSDA - BONNABEAU SALYERS STITES DOE & A 5050 FRANCE AVE S STE 200 EDINA, MN 55410-2000	
DOMESTIC REPRESENTATIVE	NONE	

ALARIS

*** User:jdukovcic ***

#	Total	Dead	Live	Live	Status/	Search
	Marks	Marks	Viewed	Viewed	Search	
			Docs	Images	Duration	
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03	53	N/A	0	0	0:01	*alar{"iye"} {"scz"1:3} *[bi,ti]
04	29	N/A	0	0	0:01	3 not 1
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Total search duration 1 minutes 57 seconds
Session duration 13 minutes 35 seconds
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Sent to TICRS as Serial Number: 78945352

ALARIS

FTC Form (4" in (Rev 61:095)

Trademark/Service Mark Application, Principal Register

TEAS Plus Application

Serial Number: 78945352 Filing Date: 08/04/2006

NOTE: Data fields with the * are mandatory under TEAS Plus. The wording "(if applicable)" appears where the field is only mandatory under the facts of the particular application.

The table below presents the data as entered.

The table below presents the data as entered.		
Input Field	Entered	
TEAS Plus	YES	
MARK INFORMATION	THE PROPERTY OF THE PROPERTY O	
*MARK	<u>ALARIS</u>	
*STANDARD CHARACTERS	YES	
USPTO-GENERATED IMAGE	YES	
LITERAL ELEMENT	ALARIS	
*MARK STATEMENT	The mark consists of standard characters, without claim to any particular font, style, size, or color.	
APPLICANT INFORMATION		
*OWNER OF MARK	The Alaris Group, Inc.	
*STREET	P.O. Box 24855	
*CITY	Edina	
*STATE (Required for U.S. applicants)	Minnesota	
*COUNTRY	United States	
*ZIP/POSTAL CODE (Required for U.S. applicants only)	55424	
PHONE	952-925-9343	
FAX	952-397-9180	
CONTRACTOR CONTRACTOR AND	an annual an	

EMAIL ADDRESS	ncaven@alarisgroup.com
AUTHORIZED TO COMMUNICATE VIA EMAIL	No
LEGAL ENTITY INFORMATION	V
*TYPE	CORPORATION
*STATE/COUNTRY OF INCORPORATION	Minnesota
GOODS AND/OR SERVICES AN	D BASIS INFORMATION
*INTERNATIONAL CLASS	035
*DESCRIPTION	Franchise services, namely, offering technical and business management assistance in the establishment and operation of medical consulting primarily for tworkers compensation industry
*FILING BASIS	SECTION 1(b)
ADDITIONAL STATEMENTS IN	FORMATION
*TRANSLATION (if applicable)	
*TRANSLITERATION (if applicable)	
*CLAIMED PRIOR REGISTRATION (if applicable)	The applicant claims ownership of U.S. Registration Number(s) 2510667 and 2930177.
*CONSENT (NAME/LIKENESS) (if applicable)	
*CONCURRENT USE CLAIM (if applicable)	
SIGNIFICANCE OF MARK	ALARIS appearing in the mark has no significance if the relevant trade or industry or as applied to the goods/services listed in the application, no geographical significance, nor any meaning in a foreign language.
ATTORNEY INFORMATION	
NAME	Katheryn A. Andresen
ATTORNEY DOCKET NUMBER	Alaris TM-35Alaris
FIRM NAME	BSSDA - Bonnabeau Salyers Stites Doe & Andresen LLC

STREET	5050 France Avenue
INTERNAL ADDRESS	Suite 200
CITY	Edina
STATE	Minnesota
COUNTRY	United States
ZIP/POSTAL CODE	55410
PHONE	952-548-6060
FAX	952-548-6069
EMAIL ADDRESS	kandresen@bssda.com
AUTHORIZED TO COMMUNICATE VIA EMAIL	Yes
OTHER APPOINTED ATTORNEY	Jeffrey B. Stites
CORRESPONDENCE INFORMA	TION
*NAME	Katheryn A. Andresen
FIRM NAME	BSSDA - Bonnabeau Salyers Stites Doe & Andre LLC
*STREET	5050 France Avenue
INTERNAL ADDRESS	Suite 200
* CITY	Edina
* STATE (Required for U.S. applicants)	Minnesota
* COUNTRY	United States
* ZIP/POSTAL CODE (Required for U.S. applicants only)	55410
PHONE	952-548-6060
FAX	952-548-6069
* EMAIL ADDRESS	kandresen@bssda.com
*AUTHORIZED TO COMMUNICATE VIA EMAIL	Yes
FEE INFORMATION	
NUMBER OF CLASSES	1

FEE PER CLASS	275
TOTAL FEE DUE	275
SIGNATURE INFORMATI	ION
* SIGNATURE	/Nancy J. Caven/
* SIGNATORY NAME	Nancy J. Caven
SIGNATORY POSITION	Principal
* SIGNATURE DATE	08/04/2006
FILING INFORMATION S	SECTION
SUBMIT DATE	Fri Aug 04 15:57:13 EDT 2006
TEAS STAMP	USPTO/FTK-216.70.46.54-20 060804155713203995-789453 52-3325f6784bdb0441d4efda f9f73aa6a5ec-CC-229-20060 804101314244424

PTO THE THE REST SIZES

Trademark/Service Mark Application, Principal Register

TEAS Plus Application

Serial Number: 78945352 Filing Date: 08/04/2006

To the Commissioner for Trademarks:

MARK: ALARIS (Standard Characters, see mark)

The literal element of the mark consists of ALARIS. The mark consists of standard characters, without claim to any particular font, style, size, or color.

The applicant, The Alaris Group, Inc., a corporation of Minnesota, residing at P.O. Box 24855, Edina, Minnesota, United States, 55424, requests registration of the trademark/service mark identified above in the United States Patent and Trademark Office on the Principal Register established by the Act of July 5, 1946 (15 U.S.C. Section 1051 et seq.), as amended.

For specific filing basis information for each item, you must view the display within the Input Table.

International Class 035: Franchise services, namely, offering technical and business management assistance in the establishment and operation of medical consulting primarily for the workers compensation industry

If the applicant is filing under Section 1(b), intent to use, the applicant declares that it has a bona fide intention to use or use through the applicant's related company or licensee the mark in commerce on or in connection with the identified goods and/or services. 15 U.S.C. Section 1051(b), as amended.

If the applicant is filing under Section 1(a), actual use in commerce, the applicant declares that it is using the mark in commerce, or the applicant's related company or licensee is using the mark in commerce, on or in connection with the identified goods and/or services. 15 U.S.C. Section 1051(a), as amended.

If the applicant is filing under Section 44(d), priority based on foreign application, the applicant declares that it has a bona fide intention to use the mark in commerce on or in connection with the identified goods and/or services, and asserts a claim of priority based on a specified foreign application(s). 15 U.S.C. Section 1126(d), as amended.

If the applicant is filing under Section 44(e), foreign registration, the applicant declares that it has a bona fide intention to use the mark in commerce on or in connection with the identified goods and/or services, and submits a copy of the supporting foreign registration(s), and translation thereof, if appropriate. 15 U. S.C. Section 1126(e), as amended.

The applicant claims ownership of U.S. Registration Number(s) 2510667 and 2930177.

ALARIS appearing in the mark has no significance in the relevant trade or industry or as applied to the goods/services listed in the application, no geographical significance, nor any meaning in a foreign language.

The applicant hereby appoints Katheryn A. Andresen and Jeffrey B. Stites of BSSDA - Bonnabeau Salyers Stites Doe & Andresen, LLC, Suite 200, 5050 France Avenue, Edina, Minnesota, United States, 55410 to submit this application on behalf of the applicant. The attorney docket/reference number is Alaris TM-35Alaris.

The USPTO is authorized to communicate with the applicant or its representative at the following email address: kandresen@bssda.com.

A fee payment in the amount of \$275 will be submitted with the application, representing payment for 1 class(es).

Declaration

The undersigned, being hereby warned that willful false statements and the like so made are punishable by fine or imprisonment, or both, under 18 U.S.C. Section 1001, and that such willful false statements, and the like, may jeopardize the validity of the application or any resulting registration, declares that he/she is properly authorized to execute this application on behalf of the applicant; he/she believes the applicant to be the owner of the trademark/service mark sought to be registered, or, if the application is being filed under 15 U.S.C. Section 1051(b), he/she believes applicant to be entitled to use such mark in commerce;

to the best of his/her knowledge and belief no other person, firm, corporation, or association has the right to use the mark in commerce, either in the identical form thereof or in such near resemblance thereto as to be likely, when used on or in connection with the goods/services of such other person, to cause confusion, or to cause mistake, or to deceive; and that all statements made of his/her own knowledge are true; and that all statements made on information and belief are believed to be true.

Signature: /Nancy J. Caven/ Date: 08/04/2006

Signatory's Name: Nancy J. Caven Signatory's Position: Principal

Mailing Address:

Katheryn A. Andresen

Suite 200

5050 France Avenue Edina, Minnesota 55410

RAM Sale Number: 229

RAM Accounting Date: 08/07/2006

Serial Number: 78945352

Internet Transmission Date: Fri Aug 04 15:57:13 EDT 2006 TEAS Stamp: USPTO/FTK-216.70.46.54-20060804155713203

995-78945352-3325f6784bdb0441d4efdaf9f73 aa6a5ec-CC-229-20060804101314244424

ALARIS

Commissioner for Trademarks P.O. Box 1451 Alexandria, VA 22313-1451 www.uspto.gov

Feb 14, 2007 NOTICE OF PUBLICATION UNDER 12(a)

1. Serial No.: 78/945,025

2. Mark: ALARIS ADVANTAGE Standard Character Mark

- International Class(es):
 35, 44
- 4. Publication Date: Mar 6, 2007

5. Applicant: The Alaris Group, Inc.

The mark of the application identified appears to be entitled to registration. The mark will, in accordance with Section 12(a) of the Trademark Act of 1946, as amended, be published in the Official Gazette on the date indicated above for the purpose of opposition by any person who believes he will be damaged by the registration of the mark. If no opposition is filed within the time specified by Section 13(a) of the Statute or by rules 2.101 or 2.102 of the Trademark Rules, the Commissioner of Patents and Trademarks may issue a notice of allowance pursuant to section 13(b) of the Statute.

Copies of the trademark portion of the Official Gazette containing the publication of the mark may be obtained from:

The Superintendent of Documents U.S. Government Printing Office PO Box 371954 Pittsburgh, PA 15250-7954 Phone: 202-512-1800

By direction of the Commissioner.

Correspondence Address:

KATHERYN A. ANDRESEN BSSDA - BONNABEAU SALYERS STITES DOE & A 5050 FRANCE AVE S STE 200 EDINA, MN 55410-2000

TMP&I

Trademark Snap Shot Publication Stylesheet (Table presents the data on Publication Approval)

OVERVIEW

SERIAL NUMBER	78945025	FILING DATE	08/04/2006
REG NUMBER	0000000	REG DATE	N/A
REGISTER	PRINCIPAL	MARK TYPE	SERVICE MARK
INTL REG #	N/A	INTL REG DATE	N/A
TM ATTORNEY	DUKOVCIC, JOANNA M	L.O. ASSIGNED	101

PUB INFORMATION

RUN DATE	12/21/2006				
PUB DATE	N/A				
STATUS	680-APPROVED FOR PUBLICATON				
STATUS DATE	12/20/2006				
LITERAL MARK ELEMENT	ALARIS ADVANTAGE				
DATE ABANDONED	N/A	DATE CANCELLED	N/A		
SECTION 2F	NO	SECTION 2F IN PART	NO		
SECTION 8	NO	SECTION 8 IN PART	NO		
SECTION 15	NO	REPUB 12C	N/A		
RENEWAL FILED	NO	RENEWAL DATE	N/A		
DATE AMEND REG	N/A				

FILING BASIS

FILED BASIS		CURRE	CURRENT BASIS		AMENDED BASIS	
1 (a)	NO	1 (a)	NO	1 (a)	NO	
1 (b)	YES	1 (b)	YES	1 (b)	NO	
44D	NO	44D	NO	44D	NO	
44E	NO	44E	NO	44E	NO	
66A	NO	66A	NO			
NO BASIS	NO	NO BASIS	NO			

MARK DATA

STANDARD CHARACTER M	1ARK		YES

	LITERAL MARK ELEMENT					ALARIS ADVANTAGE			
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NAME		WWW.communication of a second by property of the communication of the co	The Alaris Group	Inc.					
ADDRESS		P.O. Box 24855 Edina, MN 55424							
ENTITY	NAMES OF THE PROPERTY OF THE P	A. A. C.		03-CORPORATION	DN	entennosti, john y 1 s. repressionanti alkanin kan samalik kalamin ka			
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INTERNATIONAL C	LASS		happen i ga ga maga ga ann ann an ann ann ann ann ann an	035	A constraint of the constraint		. "		
DESCRIPTION TEXT				Franchise services, namely, offering technical and business management assistance in the establishment and operation of medical consulting primarily for the workers compensation industry					
INTERNATIONAL C	CLASS	englesgangerin kalanin i a narras sakar yar er 4 Al-Al-Al-Al-Al-Al-Al-Al-Al-Al-Al-Al-Al-A	A - V-	044					
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			NONE	FIRST LIST	NONE	CLASS	6-ACTIVE		
INTERNATIONAL CLASS	035	FIRST USE DATE	3 3	FIRST USE IN COMMERCE DATE		STATUS			
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CLASS	044	DATE FIRST USE	NONE	IN COMMERCE DATE FIRST USE IN COMMERCE DATE		CLASS STATUS			
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	***	TYPE		
12/20/2006	CNSA	Р	APPROVED FOR PUB - PRINCIPAL REGISTER	003
12/19/2006	DOCK	D	ASSIGNED TO EXAMINER	
08/08/2006	NWAP	ı	NEW APPLICATION ENTERED IN TRAM	001
ATTORNEY	And the state of t	, constitutivis, Antiquisimostaticis, etien Conditionis interchalitationis inc	Katheryn A. Andresen	
ATTORNEY CORRESPONDER	NCE ADDRESS		Katheryn A. Andresen KATHERYN A. ANDRESEN BSSDA - BONNABEAU SALYERS STITES DOE & A	
			5050 FRANCE AVE S STE 200	
			EDINA, MN 55410-2000	

ALARIS Advantage

*** User:jdukovcic ***

#	Total	Dead	Live	Live	Status/	Search
	Marks	Marks	Viewed	Viewed	Search	
			Docs	Images	Duration	
01	54	N/A	0	0	0:49	{v}1{v}r{"iye"}{"scz"1:3}*[bi,ti]
02	32	0	32	17	0:04	1 not dead[ld]
03	53	N/A	0	0	0:01	*alar{"iye"} {"scz"1:3}*[bi,ti]
04	29	N/A	0	0	0:01	3 not 1
05	17	0	17	11	0:04	4 not dead[ld]
06	999	N/A	0	0	0:56	*{v}l{v}r{"iye"}{"scz"1:3}*[bi,ti]
07	478	N/A	0	0	0:04	6 not dead[ld]
08	429	N/A	0	0	0:01	7 not (5 2)
09	1467389	N/A	0	0	0:04	"035"[cc]
10	119	0	119	56	0:01	8 and 9
11	53	N/A	0	0	0:01	*alar{"iye"} {"scz"}*[bi,ti]
12	31	N/A	0	0	0:04	11 not dead[ld]
13	0	0	0	0	0:01	12 not (10 5 2)
14	5971	N/A	0	0	0:01	*dvant{v}{"gj"}*[bi,ti]
15	8417	N/A	0	0	0:52	*{v}1{v}r{v}*[bi,ti]
16	14	N/A	0	0	0:01	14 and 15
17	7	0	2	2	0:03	16 not dead[ld]

Session started 12/20/2006 7:28:13 AM
Session finished 12/20/2006 7:37:16 AM
Total search duration 3 minutes 8 seconds
Session duration 9 minutes 3 seconds
Defaut NEAR limit=1ADJ limit=1

Sent to TICRS as Serial Number: 78945025

Trademark/Service Mark Application, Principal Register

Serial Number: 78945025 Filing Date: 08/04/2006

The table below presents the data as entered.					
Input Field	Entered				
MARK SECTION					
MARK	ALARIS Advantage				
STANDARD CHARACTERS	YES				
USPTO-GENERATED IMAGE	YES				
LITERAL ELEMENT	ALARIS Advantage				
MARK STATEMENT	The mark consists of standard characters, without claim to any particular font, style, size, or color.				
OWNER SECTION					
NAME	The Alaris Group, Inc.				
STREET	P.O. Box 24855				
CITY	Edina				
STATE	Minnesota				
ZIP/POSTAL CODE	55424				
COUNTRY	United States				
PHONE	952-925-9343				
FAX	952-397-9180				
EMAIL	ncaven@alarisgroup.com				
AUTHORIZED EMAIL COMMUNICATION	Yes				
LEGAL ENTITY SECTION					
ТҮРЕ	CORPORATION				
STATE/COUNTRY OF INCORPORATION	Missouri				

GOODS AND/OR SERVICES SEC	CTION
INTERNATIONAL CLASS	035
DESCRIPTION	Franchise services, namely, offering technical and business management assistance in the establishment and operation of medical consulting primarily for the workers compensation industry
FILING BASIS	Section 1(b)
GOODS AND/OR SERVICES SEC	CTION
INTERNATIONAL CLASS	044
DESCRIPTION	Medical consulting services in the field of medical and vocational rehabilitation primarily responding to the needs of the workers compensation industry.
FILING BASIS	Section 1(b)
ADDITIONAL STATEMENTS SE	CTION
DISCLAIMER	No claim is made to the exclusive right to use advantage apart from the mark as shown.
PRIOR REGISTRATION(S)	Applicant claims ownership of U.S. Registration Number(s) 2510667 and 2930177.
MISCELLANEOUS STATEMENT	ALARIS appearing in the mark has no significance in the relevant trade or industry or as applied to the goods/services listed in the application, no geographical significance, nor any meaning in a foreign language.
SIGNATURE SECTION	
SIGNATURE	/Nancy J Caven/
SIGNATORY NAME	Nancy J. Caven
SIGNATORY DATE	08/04/2006
SIGNATORY POSITION	Principal
PAYMENT SECTION	
NUMBER OF CLASSES	2
NUMBER OF CLASSES PAID	2

SUBTOTAL AMOUNT	650
TOTAL AMOUNT	650
PAYMENT METHOD	CC
ATTORNEY	
NAME	Katheryn A. Andresen
FIRM NAME	BSSDA - Bonnabeau Salyers Stites Doe & Andresen, LLC
INTERNAL ADDRESS	Suite 200
STREET	5050 France Avenue
CITY	Edina
STATE	Minnesota
ZIP/POSTAL CODE	55410
COUNTRY	United States
PHONE	952-548-6060
FAX	952-548-6069
EMAIL	kandresen@bssda.com
AUTHORIZED EMAIL COMMUNICATION	Yes
ATTORNEY DOCKET NUMBER	Alaris 35-44 Alaris Advantage
OTHER APPOINTED ATTORNEY(S)	Jeffrey B. Stites
CORRESPONDENCE SECTION	reviews on devictions and substituted that Collections, Collection, Substitute of the Collection of th
NAME	Katheryn A. Andresen
FIRM NAME	BSSDA - Bonnabeau Salyers Stites Doe & Andresen, LLC
INTERNAL ADDRESS	Suite 200
STREET	5050 France Avenue
CITY	Edina
STATE	Minnesota
ZIP/POSTAL CODE	55410
COUNTRY	United States
PHONE	952-548-6060

FAX	952-548-6069
EMAIL	kandresen@bssda.com
AUTHORIZED EMAIL COMMUNICATION	Yes
FILING INFORMATION	The second are the second are the second and the second and the second are the se
SUBMIT DATE	Fri Aug 04 12:50:09 EDT 2006
TEAS STAMP	USPTO/BAS-216704654-20060 804125009690611-78945025- 20021aab59dd24771d2a68bdf 6cba04080-CC-1518-2006080 4104952027443

PEC 1. n. 1478 (Nov ti.2515)

OMB No. 0651-0609 (Exp xx/xx/xx/x)

Trademark/Service Mark Application, Principal Register

Serial Number: 78945025 Filing Date: 08/04/2006

To the Commissioner for Trademarks:

MARK: (Standard Characters, see mark)

The mark consists of standard characters, without claim to any particular font, style, size, or color.

The literal element of the mark consists of ALARIS Advantage.

The applicant, The Alaris Group, Inc., a corporation of Missouri, residing at P.O. Box 24855, Edina, Minnesota, United States, 55424, requests registration of the trademark/service mark identified above in the United States Patent and Trademark Office on the Principal Register established by the Act of July 5, 1946 (15 U.S.C. Section 1051 et seq.), as amended.

Intent to Use: The applicant has a bona fide intention to use or use through the applicant's related company or licensee the mark in commerce on or in connection with the identified goods and/or services. (15 U.S.C. Section 1051(b)).

International Class 035: Franchise services, namely, offering technical and business management assistance in the establishment and operation of medical consulting primarily for the workers compensation industry

International Class 044: Medical consulting services in the field of medical and vocational rehabilitation primarily responding to the needs of the workers compensation industry.

No claim is made to the exclusive right to use advantage apart from the mark as shown.

Applicant claims ownership of U.S. Registration Number(s) 2510667 and 2930177.

ALARIS appearing in the mark has no significance in the relevant trade or industry or as applied to the goods/services listed in the application, no geographical significance, nor any meaning in a foreign language.

The applicant hereby appoints Katheryn A. Andresen and Jeffrey B. Stites of BSSDA - Bonnabeau Salyers Stites Doe & Andresen, LLC, Suite 200, 5050 France Avenue, Edina, Minnesota, United States, 55410 to submit this application on behalf of the applicant. The attorney docket/reference number is Alaris 35-44 AlarisAdvantage.

The USPTO is authorized to communicate with the applicant or its representative at the following email address: kandresen@bssda.com.

A fee payment in the amount of \$650 will be submitted with the application, representing payment for 2 class(es).

Declaration

The undersigned, being hereby warned that willful false statements and the like so made are punishable by fine or imprisonment, or both, under 18 U.S.C. Section 1001, and that such willful false statements, and the like, may jeopardize the validity of the application or any resulting registration, declares that he/she is properly authorized to execute this application on behalf of the applicant; he/she believes the applicant to be the owner of the trademark/service mark sought to be registered, or, if the application is being filed under 15 U.S.C. Section 1051(b), he/she believes applicant to be entitled to use such mark in commerce; to the best of his/her knowledge and belief no other person, firm, corporation, or association has the right to use the mark in commerce, either in the identical form thereof or in such near resemblance thereto as to be likely, when used on or in connection with the goods/services of such other person, to cause confusion, or to cause mistake, or to deceive; and that all statements made of his/her own knowledge are true; and that all statements made on information and belief are believed to be true.

Signature: /Nancy J Caven/ Date: 08/04/2006

Signatory's Name: Nancy J. Caven Signatory's Position: Principal

Mailing Address:
Katheryn A. Andresen
Suite 200
5050 France Avenue
Edina, Minnesota 55410

RAM Sale Number: 1518

RAM Accounting Date: 08/04/2006

Serial Number: 78945025

Internet Transmission Date: Fri Aug 04 12:50:09 EDT 2006 TEAS Stamp: USPTO/BAS-216704654-20060804125009690611

-78945025-20021aab59dd24771d2a68bdf6cba0

4080-CC-1518-20060804104952027443

ALARIS Advantage

ALARIS Advantage

Commissioner for Trademarks P.O. Box 1451 Alexandria, VA 22313-1451 www.uspto.gov

Feb 14, 2007 NOTICE OF PUBLICATION UNDER 12(a)

1. Serial No.: 78/937,067

2. Mark: ALARISWARE (Stylized)

- 3. International Class(es):
- 4. Publication Date: Mar 6, 2007

5. Applicant: The Alaris Group, Inc.

The mark of the application identified appears to be entitled to registration. The mark will, in accordance with Section 12(a) of the Trademark Act of 1946, as amended, be published in the Official Gazette on the date indicated above for the purpose of opposition by any person who believes he will be damaged by the registration of the mark. If no opposition is filed within the time specified by Section 13(a) of the Statute or by rules 2.101 or 2.102 of the Trademark Rules, the Commissioner of Patents and Trademarks may issue a notice of allowance pursuant to section 13(b) of the Statute.

Copies of the trademark portion of the Official Gazette containing the publication of the mark may be obtained from:

The Superintendent of Documents U.S. Government Printing Office PO Box 371954
Pittsburgh, PA 15250-7954
Phone: 202-512-1800

By direction of the Commissioner.

Correspondence Address:

KATHERYN A ANDRESEN BSSDA - BONNABEAU SALYERS STITES ET AL 5050 FRANCE AVE S STE 200 EDINA, MN 55410-2000

TMP&I

Trademark Snap Shot Publication Stylesheet (Table presents the data on Publication Approval)

OVERVIEW

SERIAL NUMBER	78937067	FILING DATE	07/25/2006
REG NUMBER	000000	REG DATE	N/A
REGISTER	PRINCIPAL	MARK TYPE	TRADEMARK
INTL REG #	N/A	INTL REG DATE	N/A
TM ATTORNEY	DUKOVCIC, JOANNA M	L.O. ASSIGNED	101

PUB INFORMATION

RUN DATE	12/21/2006				
PUB DATE	N/A				
STATUS	680-APPROVED FOR PUBLICATON				
STATUS DATE	12/20/2006				
LITERAL MARK ELEMENT	ALARISWARE	general and province following control of the second secon	10000		
DATE ABANDONED	N/A	DATE CANCELLED	N/A		
SECTION 2F	NO	SECTION 2F IN PART	NO		
SECTION 8	NO	SECTION 8 IN PART	NO		
SECTION 15	NO	REPUB 12C	N/A		
RENEWAL FILED	NO	RENEWAL DATE	N/A		
DATE AMEND REG	N/A				

FILING BASIS

FILED BASIS		CURRE	CURRENT BASIS		AMENDED BASIS	
1 (a)	NO	1 (a)	NO	1 (a)	NO	
1 (b)	YES	1 (b)	YES	1 (b)	NO	
44D	NO	44D	NO	44D	NO	
44E	NO	44E	NO	44E	NO	
66A	NO	66A	NO			
NO BASIS	NO	NO BASIS	NO		mmy we Dr	

MARK DATA

STANDARD CHARACTER MARK	NO
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LITERAL MARK ELEMENT			ALARISWARE				
MARK DRAWING CODE			5-AN ILLUSTRATION DRAWING WITH WORD(S)/LETTER(S)/NUMBER(S) IN STYLIZED FOR				
COLOR DRAWING	FLAG			NO		муницине менерел п по тратомителе не менере и и и 1895 г. и. и.	
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PARTY TYPE			gagan que ga tras ans consideran serviciones en consideran de la considera	10-ORIGINAL AF	PPLICANT		
NAME				The Alaris Group	o, Inc.		
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ENTITY	os autoriograpios, republicante professione e prima delibilidade d' Villedoniano (n. 1860).	- (MANAGONIA) area consisted a 11 colod (11 colod (1900) y 1900) a 1900 a 1900		03-CORPORATI	ON		
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DATE	ENT CD	ENT TYPE	DESCRIPTION	ENT NUN
12/20/2006	CNSA	Р	APPROVED FOR PUB - PRINCIPAL REGISTER	004
12/19/2006	DOCK	D	ASSIGNED TO EXAMINER	003
07/29/2006	MPMK	0	NOTICE OF PSEUDO MARK MAILED	002

07/28/2006 NWAP	NEW APPLICATION ENTERED IN TRAM 001
CURRENT	CORRESPONDENCE INFORMATION
ATTORNEY	Katheryn A. Andresen
CORRESPONDENCE ADDRESS	KATHERYN A. ANDRESEN BSSDA - BONNABEAU SALYERS STITES DOE & A 5050 FRANCE AVE S STE 200 EDINA, MN 55410-2000
DOMESTIC REPRESENTATIVE	NONE

ALARISware

*** User:jdukovcic ***

#	Total	Dead	Live	Live	Status/	Search
	Marks	Marks	Viewed	Viewed	Search	
			Docs	Images	Duration	
01	54	N/A	0	0	0:50	{v}1{v}r{"iye"}{"scz"1:3}*[bi,ti]
02	32	0	17	12	0:04	1 not dead[ld]
03	53	N/A	0	0	0:01	*alar{"iye"} {"scz"1:3}*[bi,ti]
04	29	N/A	0	0	0:01	3 not 1
05	17	0	3	3	0:05	4 not dead[ld]
06	999	N/A	0	0	0:43	*{v}l{v}r{"iye"}{"scz"1:3}*[bi,ti]
07	478	N/A	0	0	0:05	6 not dead[ld]
08	429	N/A	0	0	0:01	7 not (5 2)
09	1467389	N/A	0	0	0:03	"035"[cc]
10	119	0	119	56	0:01	8 and 9
11	53	N/A	0	0	0:01	*alar{"iye"} {"scz"} *[bi,ti]
12	31	N/A	0	0	0:04	11 not dead[ld]
13	0	0	0	0	0:01	12 not (10 5 2)
14	33836	N/A	0	0	0:02	(*wear* or *wa{"iey"}r* or *ware* or *where*)[bi,ti]
15	44029	N/A	0	0	0:05	*{v}l{v}r*[bi,ti]
16	225	N/A	0	0	0:01	14 and 15
17	89	0	9	3	0:03	16 not dead[ld]

Session started 12/20/2006 7:39:44 AM
Session finished 12/20/2006 7:49:48 AM
Total search duration 2 minutes 11 seconds
Session duration 10 minutes 4 seconds
Defaut NEAR limit=1ADJ limit=1

Sent to TICRS as Serial Number: 78937067

ALARISware

Trademark/Service Mark Application, Principal Register TEAS Plus Application

Serial Number: 78937067 Filing Date: 07/25/2006

NOTE: Data fields with the * are mandatory under TEAS Plus. The wording "(if applicable)" appears where the field is only mandatory under the facts of the particular application.

The table below presents the data as entered.				
Input Field	Entered			
TEAS Plus	YES			
MARK INFORMATION	A CONTRACTOR OF THE PARTY OF TH			
*MARK FILE NAME	\\TICRS\EXPORT4\IMAGEOUT4 \\789\\370\\78937067\xml1\\FT K0002.JPG			
*SPECIAL FORM	YES			
USPTO-GENERATED IMAGE	NO			
LITERAL ELEMENT	ALARISware			
*COLOR MARK	NO			
*COLOR(S) CLAIMED (If applicable)				
*DESCRIPTION OF THE MARK (and Color Location, if applicable)	The mark consists of "ALARIS" in all caps immediately followed by "ware" in lower case italics.			
PIXEL COUNT ACCEPTABLE	YES			
PIXEL COUNT	930 x 250			
APPLICANT INFORMATION				
*OWNER OF MARK	The Alaris Group, Inc.			
*STREET	P.O. Box 24855			
*CITY	Edina			
*STATE	Minnesota			

(Required for U.S. applicants)	
*COUNTRY	United States
*ZIP/POSTAL CODE (Required for U.S. applicants only)	55424
PHONE	952-925-9343
FAX	952-397-9180
EMAIL ADDRESS	ncaven@alarisgroup.com
AUTHORIZED TO COMMUNICATE VIA EMAIL	No
LEGAL ENTITY INFORMATION	N
*TYPE	CORPORATION
*STATE/COUNTRY OF INCORPORATION	Minnesota
GOODS AND/OR SERVICES AN	D BASIS INFORMATION
*INTERNATIONAL CLASS	009
*DESCRIPTION	Computer software for the collection, editing, organizing, modifying, book marking, transmission, storage, reporting and sharing of data and information namely in the field of medical consulting
*FILING BASIS	SECTION 1(b)
ADDITIONAL STATEMENTS IN	NFORMATION
*TRANSLATION (if applicable)	
*TRANSLITERATION (if applicable)	
*CLAIMED PRIOR REGISTRATION (if applicable)	The applicant claims ownership of U.S. Registration Number(s) 2510667 and 2930177.
*CONSENT (NAME/LIKENESS) (if applicable)	
*CONCURRENT USE CLAIM (if applicable)	
SIGNIFICANCE OF MARK	ALARIS appearing in the mark has no significance in the relevant trade or industry or as applied to the goods/services listed in the application, no geographical significance, nor any meaning in a

	foreign language.
ATTORNEY INFORMATION	
NAME	Katheryn A. Andresen
ATTORNEY DOCKET NUMBER	Alaris/TM
FIRM NAME	BSSDA - Bonnabeau Salyers Stites Doe & Andresen, LLC
STREET	5050 France Avenue
INTERNAL ADDRESS	Suite 200
CITY	Edina
STATE	Minnesota
COUNTRY	United States
ZIP/POSTAL CODE	55410
PHONE	952-548-6060
FAX	952-548-6069
EMAIL ADDRESS	kandresen@bssda.com
AUTHORIZED TO COMMUNICATE VIA EMAIL	Yes
OTHER APPOINTED ATTORNEY	Jeffrey B. Stites
CORRESPONDENCE INFORMA	ATION
*NAME	Katheryn A. Andresen
FIRM NAME	BSSDA - Bonnabeau Salyers Stites Doe & Andresen, LLC
*STREET	5050 France Avenue
INTERNAL ADDRESS	Suite 200
* CITY	Edina
* STATE (Required for U.S. applicants)	Minnesota
* COUNTRY	United States
* ZIP/POSTAL CODE (Required for U.S. applicants only)	55410
PHONE	952-548-6060

FAX	952-548-6069
* EMAIL ADDRESS	kandresen@bssda.com
*AUTHORIZED TO COMMUNICATE VIA EMAIL	Yes
FEE INFORMATION	
NUMBER OF CLASSES	1
FEE PER CLASS	275
TOTAL FEE DUE	275
SIGNATURE INFORMATION	
* SIGNATURE	/Nancy J Caven /
* SIGNATORY NAME	Nancy J. Caven
SIGNATORY POSITION	Principal
* SIGNATURE DATE	07/25/2006
FILING INFORMATION SECTI	ON
SUBMIT DATE	Tue Jul 25 16:03:06 EDT 2006
TEAS STAMP	USPTO/FTK-69.180.175.247- 20060725160306202227-7893 7067-332ba8c75f979f3e26a8 89efa1059e8b3bc-CC-254-20 060725105900002340

PTC Form 1478 (Rev 6/2005)

OMS No. 0651-0000 (Exp.xx/xx/xxxx)

Trademark/Service Mark Application, Principal Register

TEAS Plus Application

Serial Number: 78937067 Filing Date: 07/25/2006

To the Commissioner for Trademarks:

MARK: ALARISware (stylized and/or with design, see mark)

The literal element of the mark consists of ALARISware. The mark consists of "ALARIS" in all caps immediately followed by "ware" in lower case italics..

The applicant, The Alaris Group, Inc., a corporation of Minnesota, residing at P.O. Box 24855, Edina, Minnesota, United States, 55424, requests registration of the trademark/service mark identified above in the United States Patent and Trademark Office on the Principal Register established by the Act of July 5, 1946 (15 U.S.C. Section 1051 et seq.), as amended.

For specific filing basis information for each item, you must view the display within the Input Table.

International Class 009: Computer software for the collection, editing, organizing, modifying, book marking, transmission, storage, reporting and sharing of data and information namely in the field of medical consulting

If the applicant is filing under Section 1(b), intent to use, the applicant declares that it has a bona fide intention to use or use through the applicant's related company or licensee the mark in commerce on or in connection with the identified goods and/or services. 15 U.S.C. Section 1051(b), as amended.

If the applicant is filing under Section 1(a), actual use in commerce, the applicant declares that it is using the mark in commerce, or the applicant's related company or licensee is using the mark in commerce, on or in connection with the identified goods and/or services. 15 U.S.C. Section 1051(a), as amended.

If the applicant is filing under Section 44(d), priority based on foreign application, the applicant declares that it has a bona fide intention to use the mark in commerce on or in connection with the identified goods and/or services, and asserts a claim of priority based on a specified foreign application(s). 15 U.S.C. Section 1126(d), as amended.

If the applicant is filing under Section 44(e), foreign registration, the applicant declares that it has a bona fide intention to use the mark in commerce on or in connection with the identified goods and/or services, and submits a copy of the supporting foreign registration(s), and translation thereof, if appropriate. 15 U. S.C. Section 1126(e), as amended.

The applicant claims ownership of U.S. Registration Number(s) 2510667 and 2930177.

ALARIS appearing in the mark has no significance in the relevant trade or industry or as applied to the goods/services listed in the application, no geographical significance, nor any meaning in a foreign language.

The applicant hereby appoints Katheryn A. Andresen and Jeffrey B. Stites of BSSDA - Bonnabeau Salyers Stites Doe & Andresen, LLC, Suite 200, 5050 France Avenue, Edina, Minnesota, United States, 55410 to submit this application on behalf of the applicant. The attorney docket/reference number is Alaris/TM.

The USPTO is authorized to communicate with the applicant or its representative at the following email address: kandresen@bssda.com.

A fee payment in the amount of \$275 will be submitted with the application, representing payment for 1 class(es).

Declaration

The undersigned, being hereby warned that willful false statements and the like so made are punishable by fine or imprisonment, or both, under 18 U.S.C. Section 1001, and that such willful false statements, and the like, may jeopardize the validity of the application or any resulting registration, declares that he/she is properly authorized to execute this application on behalf of the applicant; he/she believes the applicant to be the owner of the trademark/service mark sought to be registered, or, if the application is being filed under 15 U.S.C. Section 1051(b), he/she believes applicant to be entitled to use such mark in commerce; to the best of his/her knowledge and belief no other person, firm, corporation, or association has the right to use the mark in commerce, either in the identical form thereof or in such near resemblance thereto as to be likely, when used on or in connection with the goods/services of such other person, to cause confusion, or to cause mistake, or to deceive; and that all statements made of his/her own knowledge are true; and that all statements made on information and belief are believed to be true.

Signature: /Nancy J Caven / Date: 07/25/2006

Signatory's Name: Nancy J. Caven Signatory's Position: Principal

Mailing Address:

Katheryn A. Andresen

Suite 200

5050 France Avenue Edina, Minnesota 55410

RAM Sale Number: 254

RAM Accounting Date: 07/26/2006

Serial Number: 78937067

Internet Transmission Date: Tue Jul 25 16:03:06 EDT 2006 TEAS Stamp: USPTO/FTK-69.180.175.247-200607251603062

02227-78937067-332ba8c75f979f3e26a889efa 1059e8b3bc-CC-254-20060725105900002340

ALARISware

Commissioner for Trademarks P.O. Box 1451 Alexandria, VA 22313-1451 www.uspto.gov

Nov 30, 2006 NOTICE OF ABANDONMENT

TM117

Katheryn A. Andresen Bonnabeau Salyers Stites Doe Andresen LL 5050 France Ave, Suite 200 Edina MN 55410 ATTORNEY REFERENCE NUMBER: ALARIS TM 6a

SERIAL NUMBER:

78/754166

MARK: APPLICANT: ALARIS GROUP

The Alaris Group, Inc.

THE ABOVE IDENTIFIED TRADEMARK APPLICATION WAS ABANDONED ON 11/09/2006 FOR THE FOLLOWING REASON: APPLICANT'S LETTER OF EXPRESS ABANDONMENT WAS RECEIVED IN THE PATENT AND TRADEMARK OFFICE ON 11/09/2006. (TRADEMARK RULE 2.68).

Change Of Correspondence Address

Input Field	Entered
SERIAL NUMBER	78754166
LAW OFFICE ASSIGNED	LAW OFFICE 117
MARK SECTION	and the second s
MARK	ALARIS GROUP
CORRESPONDENCE SECTION	ON (current)
ORIGINAL ADDRESS	KATHERYN A ANDRESEN BONNABEAU SALYERS STITES DOE ANDRESEN LL 821 MARQUETTE AVE, SUITE 1600 MINNEAPOLIS, MN 55402
NEW CORRESPONDENCE A	DDRESS
NEW ADDRESS	Katheryn A. Andresen Bonnabeau Salyers Stites Doe Andresen LL 5050 France Ave, Suite 200 Edina Minnesota United States 55410 952-548-6065 952-548-6060 kandresen@bssda.com
SIGNATURE SECTION	
SIGNATURE	/Nancy J. Caven/
SIGNATORY NAME	Nancy J. Caven
SIGNATORY DATE	11/03/2006
SIGNATORY POSITION	Principal
FILING INFORMATION SEC	CTION
SUBMIT DATE	Fri Nov 03 14:01:51 EST 2006
	USPTO/ROA-216.70.46.54-20

	061103140151472253-787541
TEAS STAMP	66-340dd73fc7275a8868cca1
	bbd39ef188-N/A-N/A-200611
	03132515893263

Change Of Correspondence Address

	ow presents the data as entered.
Input Field	Entered
SERIAL NUMBER	78754166
LAW OFFICE ASSIGNED	LAW OFFICE 117
MARK SECTION	
MARK	ALARIS GROUP
CORRESPONDENCE SECTION	N (current)
ORIGINAL ADDRESS	KATHERYN A ANDRESEN BONNABEAU SALYERS STITES DOE ANDRESEN LL 821 MARQUETTE AVE, SUITE 1600 MINNEAPOLIS, MN 55402
NEW CORRESPONDENCE AD	DDRESS
NEW ADDRESS	Katheryn A. Andresen Bonnabeau Salyers Stites Doe Andresen LL 5050 France Ave, Suite 200 Edina Minnesota United States 55410 952-548-6065 952-548-6060 kandresen@bssda.com
SIGNATURE SECTION	
SIGNATURE	/Nancy J. Caven/
SIGNATORY NAME	Nancy J. Caven
SIGNATORY DATE	11/03/2006
SIGNATORY POSITION	Principal
FILING INFORMATION SECTION	
SUBMIT DATE	Fri Nov 03 14:01:51 EST 2006
	USPTO/ROA-216.70.46.54-20

	061103140151472253-787541
TEAS STAMP	66-340dd73fc7275a8868cca1
	bbd39ef188-N/A-N/A-200611
	03132515893263

Response to Office Action

Input Field	Entered
SERIAL NUMBER	78754166
LAW OFFICE ASSIGNED	LAW OFFICE 117
MARK SECTION (no change)	The second secon
ARGUMENT(S)	
It is unnecessary to add 044 class to orig to use this mark in either class. The app	ginally filed 035 class application. Applicant no longer intends lication may be withdrawn.
CORRESPONDENCE SECTION	
NAME	Katheryn A. Andresen
CONFIRM NAME	Bonnabeau Salyers Stites Doe Andresen LL
STREET	5050 France Ave, Suite 200
CITY	Edina
STATE	Minnesota
ZIP/POSTAL CODE	55410
COUNTRY	United States
PHONE	952-548-6065
FAX	952-548-6060
EMAIL	kandresen@bssda.com
AUTHORIZED TO COMMUNICATE VIA E- MAIL	Yes
SIGNATURE SECTION	
DECLARATION SIGNATURE	The filing Attorney has elected not to submit the signed declaration, believing no supporting declaration is required under the <i>Trademark Rules of Practice</i> .
RESPONSE SIGNATURE	/Nancy J. Caven/
SIGNATORY'S NAME	Nancy J. Caven

SIGNATORY'S POSITION	Principal
DATE SIGNED	11/03/2006
AUTHORIZED SIGNATORY	YES
FILING INFORMATION SECTION	
SUBMIT DATE	Fri Nov 03 14:01:51 EST 2006
TEAS STAMP	USPTO/ROA-216.70.46.54-20 061103140151472253-787541 66-340dd73fc7275a8868cca1 bbd39ef188-N/A-N/A-200611 03132515893263

PTO Form 1057 (Rev 9/2005) OMB No. 0861-0050 (Exp. 04/2000)

Response to Office Action

To the Commissioner for Trademarks:

Application serial no. 78754166 has been amended as follows:

Argument(s)

In response to the substantive refusal(s), please note the following:

It is unnecessary to add 044 class to originally filed 035 class application. Applicant no longer intends to use this mark in either class. The application may be withdrawn.

Correspondence Address Change

Applicant proposes to amend the following:

Original: KATHERYN A ANDRESEN BONNABEAU SALYERS STITES DOE ANDRESEN LL 821 MARQUETTE AVE, SUITE 1600 MINNEAPOLIS, MN 55402

Proposed: Katheryn A. Andresen of Bonnabeau Salyers Stites Doe Andresen LL, having an address of 5050 France Ave, Suite 200 Edina, Minnesota United States 55410, whose e-mail address is kandresen@bssda.com, whose phone number is 952-548-6065 and whose fax number is 952-548-6060.

Declaration Signature

I hereby elect to bypass the submission of a signed declaration, because I believe a declaration is not required by the rules of practice. I understand that the examining attorney could still, upon later review, require a signed declaration.

Response Signature

Signature: /Nancy J. Caven/ Date: 11/03/2006

Signatory's Name: Nancy J. Caven Signatory's Position: Principal

Mailing Address: Katheryn A. Andresen
Bonnabeau Salyers Stites Doe Andresen LL

5050 France Ave, Suite 200 Edina, Minnesota 55410

Serial Number: 78754166

Internet Transmission Date: Fri Nov 03 14:01:51 EST 2006 TEAS Stamp: USPTO/ROA-216.70.46.54-20061103140151472

253-78754166-340dd73fc7275a8868cca1bbd39

ef188-N/A-N/A-20061103132515893263

NOTE TO THE FILE

SERIAL NUMBER:	78754166			
DATE:	05/05/2006			
NAME:	rortiga			
NOTE:				
_ Checked LEXIS/NEXIS	S			
$\underline{\mathbf{x}}$ Searched internet using onelook.com and google.com				
_ Checked with Law Library re surname.				
_ Checked geographic si	_ Checked geographic significance.			
_ Checked with translation	Checked with translations branch.			
_ Checked ID with ID/Cl	ass			
_ Checked ID with Senior	Attorney/Managing Attorney			
_ Telephoned attorney/app	plicant leaving message re:			
_ Telephoned attorney/app	plicant, application was signed on			
_ Personal interview cond	ucted with attorney/applicant re			
_ Attorney/applicant called	d to discuss			
Bulky specimens with e	xaminer.			

	Acronym website searched.
_	Changed Tradeups to add
	Changed Tradeups to delete
_	Changed Tradeups to add Examiner's Amendment.
_	OTHER (insert reason for Note)

To:

The Alaris Group, Inc. (kandresen@bssdlaw.com)

Subject:

TRADEMARK APPLICATION NO. 78754166 - ALARIS GROUP -

ALARIS TM 6a

Sent:

5/5/06 6:13:07 PM

Sent As:

ECOM110@USPTO.GOV

Attachments:

UNITED STATES PATENT AND TRADEMARK OFFICE

SERIAL NO:

78/754166

APPLICANT:

The Alaris Group, Inc.

CORRESPONDENT ADDRESS:

KATHERYN A ANDRESEN

BONNABEAU SALYERS STITES DOE ANDRESEN

LL

821 MARQUETTE AVE, SUITE 1600

MINNEAPOLIS, MN 55402

MARK:

ALARIS GROUP

CORRESPONDENT'S REFERENCE/DOCKET NO: ALARIS

TM 6a

CORRESPONDENT EMAIL ADDRESS:

kandresen@bssdlaw.com

78754166

RETURN ADDRESS:

Commissioner for Trademarks

P.O. Box 1451

Alexandria, VA 22313-1451

Please provide in all correspondence:

- 1. Filing date, serial number, mark and applicant's name.
- 2. Date of this Office Action.
- 3. Examining Attorney's name and Law Office number.
 - 4. Your telephone number and e-mail address.

OFFICE ACTION

RESPONSE TIME LIMIT: TO AVOID ABANDONMENT, THE OFFICE MUST RECEIVE A PROPER RESPONSE TO THIS OFFICE ACTION WITHIN 6 MONTHS OF THE MAILING OR E-MAILING DATE.

MAILING/E-MAILING DATE INFORMATION: If the mailing or e-mailing date of this Office action does not appear above, this information can be obtained by visiting the USPTO website at http://tarr.uspto.gov/, inserting the application serial number, and viewing the prosecution history for the mailing date of the most recently issued Office communication.

Serial Number 78/754166

The assigned examining attorney has reviewed the referenced application and determined the following.

Search of Office Records

The Office records have been searched and no similar registered or pending mark has been found that would bar registration under Trademark Act Section 2(d), 15 U.S.C. §1052(d). TMEP §704.02.

Identification and Classification of Services

The wording used to describe the services needs clarification because the nature of the services is unclear. Applicant must clarify the identification of services to specify the common commercial or generic name for the services. If there is no common commercial or generic name for the services, then applicant must describe the nature of the services as well as their main purpose, channels of trade, and the intended consumer(s). TMEP §1402.01. Applicant may adopt the following identification of services, if accurate:

Franchising, namely consultation and assistance in business management, organization and promotion for the medical and workers compensation industry. International Class 035.

Medical consulting primarily for the workers compensation industry. International Class 044.

Please note that, while an application may be amended to clarify or limit the identification, additions to the identification are not permitted. 37 C.F.R. §2.71(a); TMEP §1402.06. Therefore, the applicant may not amend to include any services that are not within the scope of the services recited in the present identification.

The applicant may wish to consult the on-line identification manual of the USPTO homepage for acceptable common commercial names of services.

For assistance with identifying goods and/or services in trademark applications, please see the online searchable *Manual of Acceptable Identifications of Goods and Services* at http://tess2.uspto.gov/netahtml/tidm.html.

Insufficient Fee for Multiple Class Application

Applicant must clarify the number of classes for which registration is sought. The submitted filing fees are insufficient to cover all the classes in the application. Specifically, the application identifies goods and/or services that are classified in at least two international classes, however applicant paid the fee for only one class(es).

Applicant must either: (1) restrict the application to the number of class(es) covered by the fee already paid, or (2) pay the required fee for each additional class(es). 37 C.F.R. §2.86(a)(2); TMEP §§810.0l, 1401.04, 1401.04(b) and 1403.01.

If applicant prosecutes this application as a combined, or multiple-class application, then applicant must comply with each of the following for those goods and/or services based on an intent to use the mark in commerce under Trademark Act Section 1(b):

- (1) Applicant must list the goods and/or services by international class with the classes listed in ascending numerical order. TMEP § 1403.01; and
- (2) Applicant must submit a filing fee for each international class of goods and/or services not covered by the fee already paid. 37 C.F.R. §2.86(a)(2); TMEP §§810.01 and 1403.01.

If the applicant has any questions or needs assistance in responding to this Office action, please telephone the assigned examining attorney.

/Ramona Ortiga/ Ramona F. Ortiga, Esq. Trademark Examining Attorney USPTO LO 110 571-272-9715

HOW TO RESPOND TO THIS OFFICE ACTION:

- ONLINE RESPONSE: You may respond using the Office's Trademark Electronic Application System (TEAS) Response to Office action form available on our website at http://www.uspto.gov/teas/index.html. If the Office action issued via e-mail, you must wait 72 hours after receipt of the Office action to respond via TEAS. NOTE: Do not respond by e-mail. THE USPTO WILL NOT ACCEPT AN E-MAILED RESPONSE.
- REGULAR MAIL RESPONSE: To respond by regular mail, your response should be sent to the mailing return address above, and include the serial number, law office number, and examining attorney's name. NOTE: The filing date of the response will be the date of receipt in the Office, not the postmarked date. To ensure your response is timely, use a certificate of mailing. 37 C.F.R. §2.197.

STATUS OF APPLICATION: To check the status of your application, visit the Office's Trademark Applications and Registrations Retrieval (TARR) system at http://tarr.uspto.gov.

VIEW APPLICATION DOCUMENTS ONLINE: Documents in the electronic file for pending applications can be viewed and downloaded online at http://portal.uspto.gov/external/portal/tow.

GENERAL TRADEMARK INFORMATION: For general information about trademarks, please visit the Office's website at http://www.uspto.gov/main/trademarks.htm

FOR INQUIRIES OR QUESTIONS ABOUT THIS OFFICE ACTION, PLEASE CONTACT

THE ASSIGNED EXAMINING ATTORNEY SPECIFIED ABOVE.

*** User:rortiga ***

#	Total	Dead	Live	Live	Status/	Search
	Marks	Marks	Viewed	Viewed	Search	
			Docs	Images	Duration	
01	1	0	1	1	0:01	78754166[SN]
02	1130	N/A	0	0	0:03	*l{"ae"}r{v}s*[bi,ti]
03	80	38	42	23	0:02	*l{"ae"}rr{v}s*[bi,ti]
04	222	N/A	0	0	0:02	*l{"ae"}r{v}c*[bi,ti]
05	1	0	1	1	0:03	*l{"ae"}rr{v}c*[bi,ti]
06	97	63	34	21	0:03	$l{\text{"ae"}}r{v}z^{t}[bi,ti]$
07	1	1	0	0	0:02	*1{"ae"}rr{v}z*[bi,ti]
08	14162	N/A	0	0	0:01	*gr{"ou"} {"ou"}p*[bi,ti]
09	17	4	13	6	0:01	2 and 8
10	1	0	1	0	0:01	4 and 8
11	62	20	42	20	0:02	*al{v1:2}r{"iyu"}s*[bi,ti]
12	0	0	0	0	0:01	*al{v1:2}rr{"iyu"}s*[bi,ti]
13	3	3	0	0	0:01	*al{v1:2}r{"iyu"}z*[bi,ti]
14	0	0	0	0	0:01	*al{vl:2}rr{"iyu"}z*[bi,ti]
15	36	20	16	11	0:01	*al{v1:2}r{"iyu"}c*[bi,ti]
16	0	0	0	0	0:01	*al{v1:2}rr{"iyu"}c*[bi,ti]
17	0	0	0	0	0:01	*all{v1:2}rr{"iyu"} {"zcs"}*[bi,ti]
18	28	19	9	5	0:01	*all{v1:2}r{"iyu"}{"zcs"}*[bi,ti]
19	99	0	99	51	0:03	4 not dead[ld]

Session started 5/5/06 5:06:22 PM
Session finished 5/5/06 5:25:26 PM
Total search duration 0 minutes 31 seconds
Session duration 19 minutes 4 seconds
Defaut NEAR limit=1ADJ limit=1

Sent to TICRS as Serial Number: 78754166

ALARIS GROUP

Trademark/Service Mark Application, Principal Register

TEAS Plus Application

Serial Number: 78754166 Filing Date: 11/15/2005

NOTE: Data fields with the * are mandatory under TEAS Plus. The wording "(if applicable)" appears where the field is only mandatory under the facts of the particular application.

The table below presents the data as entered.

Input Field	Entered
TEAS Plus	YES
MARK INFORMATION	integrande de la recommenta de la composition della composition de
*MARK	ALARIS GROUP
*STANDARD CHARACTERS	YES
USPTO-GENERATED IMAGE	YES
LITERAL ELEMENT	ALARIS GROUP
*MARK STATEMENT	The mark consists of standard characters, without claim to any particular font, style, size, or color.
APPLICANT INFORMATION	The second secon
*OWNER OF MARK	The Alaris Group, Inc.
*STREET	P.O. Box 24855
*CITY	Edina
*STATE (Required for U.S. applicants)	Minnesota
*COUNTRY	United States
*ZIP/POSTAL CODE (Required for U.S. applicants only)	55424
PHONE	952-925-9343
FAX	952-397-9180

EMAIL ADDRESS	ncaven@alarisgroup.com		
AUTHORIZED TO COMMUNICATE VIA EMAIL	No		
LEGAL ENTITY INFORMATION	N		
*TYPE	CORPORATION		
*STATE/COUNTRY OF INCORPORATION	Minnesota		
GOODS AND/OR SERVICES AN	D BASIS INFORMATION		
*INTERNATIONAL CLASS	035		
*DESCRIPTION	Franchise services, namely, offering technical and business management assistance in the establishment and operation of medical consulting primarily for the workers compensation industry		
*FILING BASIS	SECTION 1(b)		
ADDITIONAL STATEMENTS IN	FORMATION		
*TRANSLATION (if applicable)			
*TRANSLITERATION (if applicable)			
*CLAIMED PRIOR REGISTRATION (if applicable)	The applicant claims ownership of U.S. Registration Number(s) 2510667 and 2930177.		
*CONSENT (NAME/LIKENESS) (if applicable)			
*CONCURRENT USE CLAIM (if applicable)			
DISCLAIMER	No claim is made to the exclusive right to use Group apart from the mark as shown.		
ATTORNEY INFORMATION			
NAME	Katheryn A Andresen		
ATTORNEY DOCKET NUMBER	ALARIS TM 6a		
FIRM NAME	Bonnabeau Salyers Stites Doe Andresen LLC		
STREET	821 Marquette Ave, Suite 1600		
CITY	Minneapolis		
STATE	Minnesota		

COUNTRY	United States
ZIP/POSTAL CODE	55402
PHONE	612-746-5225
FAX	612-341-3011
EMAIL ADDRESS	kandresen@bssdlaw.com
AUTHORIZED TO COMMUNICATE VIA EMAIL	Yes
OTHER APPOINTED ATTORNEY	Jeffrey B Stites
CORRESPONDENCE INFORMA	TION
*NAME	Katheryn A Andresen
FIRM NAME	Bonnabeau Salyers Stites Doe Andresen LLC
*STREET	821 Marquette Ave, Suite 1600
* CITY	Minneapolis
* STATE (Required for U.S. applicants)	Minnesota
* COUNTRY	United States
* ZIP/POSTAL CODE (Required for U.S. applicants only)	55402
PHONE	612-746-5225
FAX	612-341-3011
* EMAIL ADDRESS	kandresen@bssdlaw.com
*AUTHORIZED TO COMMUNICATE VIA EMAIL	Yes
FEE INFORMATION	
NUMBER OF CLASSES	1
FEE PER CLASS	275
TOTAL FEE DUE	275
SIGNATURE INFORMATION	
* SIGNATURE	/Nancy J Caven/
* SIGNATORY NAME	Nancy J Caven
SIGNATORY POSITION	Principal

* SIGNATURE DATE	11/14/2005	
FILING INFORMATION SECTION	ON	
SUBMIT DATE	Tue Nov 15 14:10:21 EST 2005	
TEAS STAMP	USPTO/FTK-67.52.36.117-20 051115141021623892-787541 66-3008bf179907817f1c9c0b f832f52f1634e-CC-1484-200 51114153721762546	

PENERS 199 (CA. 1996) OPPNERS 1981 (OPP TXX (CAX)

Trademark/Service Mark Application, Principal Register

TEAS Plus Application

Serial Number: 78754166 Filing Date: 11/15/2005

To the Commissioner for Trademarks:

MARK: ALARIS GROUP (Standard Characters, see mark)

The literal element of the mark consists of ALARIS GROUP. The mark consists of standard characters, without claim to any particular font, style, size, or color.

The applicant, The Alaris Group, Inc., a corporation of Minnesota, residing at P.O. Box 24855, Edina, Minnesota, United States, 55424, requests registration of the trademark/service mark identified above in the United States Patent and Trademark Office on the Principal Register established by the Act of July 5, 1946 (15 U.S.C. Section 1051 et seq.), as amended.

For specific filing basis information for each item, you must view the display within the Input Table.

International Class 035: Franchise services, namely, offering technical and business management assistance in the establishment and operation of medical consulting primarily for the workers compensation industry

If the applicant is filing under Section 1(b), intent to use, the applicant declares that it has a bona fide intention to use or use through the applicant's related company or licensee the mark in commerce on or in connection with the identified goods and/or services. 15 U.S.C. Section 1051(b), as amended.

If the applicant is filing under Section 1(a), actual use in commerce, the applicant declares that it is using

the mark in commerce, or the applicant's related company or licensee is using the mark in commerce, on or in connection with the identified goods and/or services. 15 U.S.C. Section 1051(a), as amended.

If the applicant is filing under Section 44(d), priority based on foreign application, the applicant declares that it has a bona fide intention to use the mark in commerce on or in connection with the identified goods and/or services, and asserts a claim of priority based on a specified foreign application(s). 15 U.S.C. Section 1126(d), as amended.

If the applicant is filing under Section 44(e), foreign registration, the applicant declares that it has a bona fide intention to use the mark in commerce on or in connection with the identified goods and/or services, and submits a copy of the supporting foreign registration(s), and translation thereof, if appropriate. 15 U. S.C. Section 1126(e), as amended.

The applicant claims ownership of U.S. Registration Number(s) 2510667 and 2930177.

No claim is made to the exclusive right to use Group apart from the mark as shown.

The applicant hereby appoints Katheryn A Andresen and Jeffrey B Stites of Bonnabeau Salyers Stites Doe Andresen LLC, 821 Marquette Ave, Suite 1600, Minneapolis, Minnesota, United States, 55402 to submit this application on behalf of the applicant. The attorney docket/reference number is ALARIS TM 6a.

The USPTO is authorized to communicate with the applicant or its representative at the following email address: kandresen@bssdlaw.com.

A fee payment in the amount of \$275 will be submitted with the application, representing payment for 1 class(es).

Declaration

The undersigned, being hereby warned that willful false statements and the like so made are punishable by fine or imprisonment, or both, under 18 U.S.C. Section 1001, and that such willful false statements, and the like, may jeopardize the validity of the application or any resulting registration, declares that he/she is properly authorized to execute this application on behalf of the applicant; he/she believes the applicant to be the owner of the trademark/service mark sought to be registered, or, if the application is being filed under 15 U.S.C. Section 1051(b), he/she believes applicant to be entitled to use such mark in commerce; to the best of his/her knowledge and belief no other person, firm, corporation, or association has the right to use the mark in commerce, either in the identical form thereof or in such near resemblance thereto as to be likely, when used on or in connection with the goods/services of such other person, to cause confusion, or to cause mistake, or to deceive; and that all statements made of his/her own knowledge are true; and that all statements made on information and belief are believed to be true.

Signature: /Nancy J Caven/ Date: 11/14/2005

Signatory's Name: Nancy J Caven Signatory's Position: Principal

Mailing Address:

Katheryn A Andresen 821 Marquette Ave, Suite 1600

Minneapolis, Minnesota 55402

RAM Sale Number: 1484

RAM Accounting Date: 11/15/2005

Serial Number: 78754166

Internet Transmission Date: Tue Nov 15 14:10:21 EST 2005 TEAS Stamp: USPTO/FTK-67.52.36.117-20051115141021623

892-78754166-3008bf179907817f1c9c0bf832f 52f1634e-CC-1484-20051114153721762546

ALARIS GROUP

Commissioner for Trademarks P.O. Box 1451 Alexandria, VA 22313-1451 www.uspto.gov

Jan 3, 2007 NOTICE OF PUBLICATION UNDER 12(a)

1. Serial No.: 78/744,914

Mark:
 ALARIS SELECT
 Standard Character Mark

- 3. International Class(es):
- 4. Publication Date: Jan 23, 2007

5. Applicant: Alaris Group, Inc., The

The mark of the application identified appears to be entitled to registration. The mark will, in accordance with Section 12(a) of the Trademark Act of 1946, as amended, be published in the Official Gazette on the date indicated above for the purpose of opposition by any person who believes he will be damaged by the registration of the mark. If no opposition is filled within the time specified by Section 13(a) of the Statute or by rules 2.101 or 2.102 of the Trademark Rules, the Commissioner of Patents and Trademarks may issue a certificate of registration.

Copies of the trademark portion of the Official Gazette containing the publication of the mark may be obtained from:

The Superintendent of Documents U.S. Government Printing Office PO Box 371954 Pittsburgh, PA 15250-7954 Phone: 202-512-1800

By direction of the Commissioner.

Correspondence Address:

Katheryn A Andresen BSSDA 5050 France Avenue, Suite 200 Edina MN 55410 TMP&I

Trademark Snap Shot Publication Stylesheet (Table presents the data on Publication Approval)

OVERVIEW

SERIAL NUMBER	78744914	FILING DATE	11/01/2005	
REG NUMBER	0000000	REG DATE	N/A	
REGISTER	PRINCIPAL	MARK TYPE	SERVICE MARK	
INTL REG #	N/A	INTL REG DATE	N/A	
TM ATTORNEY	ORTIGA, RAMONA F	L.O. ASSIGNED	M80-NOT FOUND	

PUB INFORMATION

RUN DATE	11/30/2006			
PUB DATE	N/A			
STATUS	680-APPROVED FOR F	680-APPROVED FOR PUBLICATON		
STATUS DATE	11/29/2006	11/29/2006		
LITERAL MARK ELEMENT	ALARIS SELECT			
DATE ABANDONED	N/A	DATE CANCELLED	N/A	
SECTION 2F	NO	SECTION 2F IN PART	NO	
SECTION 8	NO	SECTION 8 IN PART	NO	
SECTION 15	NO	REPUB 12C	N/A	
RENEWAL FILED	NO	RENEWAL DATE	N/A	
DATE AMEND REG	N/A	, <u>),</u> , , , , , , , , , , , , , , , , , ,		

FILING BASIS

FILED BASIS			CURRENT BASIS		AMENDED BASIS	
1 (a)	YES	1 (a)	YES	1 (a)	NO	
1 (b)	NO	1 (b)	NO	1 (b)	NO	
44D	NO	44D	NO	44D	NO	
44E	NO	44E	NO	44E	NO	
66A	NO	66A	NO			
NO BASIS	NO	NO BASIS	NO			

MARK DATA

STANDARD (CHARACTER MARK
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LITERAL MARK ELEMENT	ALARIS SELECT
	4-STANDARD CHARACTER MARK
COLOR DRAWING FLAG	NO
	Account and the state of the st

CURREN	T OWNER INFORMATION

PARTY TYPE	10-ORIGINAL APPLICANT
NAME	The Alaris Group, Inc.
ADDRESS	P.O. Box 24855 Edina, MN 55424
ENTITY	03-CORPORATION
CITIZENSHIP	Minnesota

GOODS AND SERVICES

INTERNATIONAL CLASS	044		
DESCRIPTION TEXT	Medical consulting services in the field of medical and vocational rehabilitation primarily responding to the needs of the workers compensation industry		

GOODS AND SERVICES CLASSIFICATION

INTERNATIONAL CLASS	044	FIRST USE DATE	04/01/2003	FIRST USE IN	04/15/2004	CLASS STATUS	6-ACTIVE
027100				COMMERCE		:	
				DATE			*
	*		1	1			

MISCELLANEOUS INFORMATION/STATEMENTS

CHANGE IN REGISTRATION	NO	
OWNER OF US REG NOS		2930177

PROSECUTION HISTORY

DATE	ENT CD	ENT TYPE	DESCRIPTION	ENT NUM
11/29/2006	CNSA	0	APPROVED FOR PUB - PRINCIPAL REGISTER	010
11/21/2006	TEME	ſ	TEAS/EMAIL CORRESPONDENCE ENTERED	009
11/21/2006	CRFA	l	CORRESPONDENCE RECEIVED IN LAW OFFICE	008
11/21/2006	ALIE	A	ASSIGNED TO LIE	, 007
11/03/2006	TCCA	and the same and t	TEAS CHANGE OF CORRESPONDENCE RECEIVED	006
11/03/2006	TROA	1	TEAS RESPONSE TO OFFICE ACTION RECEIVED	005
05/05/2006	GNRT	F	NON-FINAL ACTION E-MAILED	004

05/05/2006 CNRT R NON-FINAL ACTION WRITTEN 003 05/04/2006 DOCK D ASSIGNED TO EXAMINER 002 11/07/2005 NWAP I NEW APPLICATION ENTERED IN TRAM 001 CURRENT CORRESPONDENCE INFORMATION ATTORNEY Katheryn A Andresen CORRESPONDENCE ADDRESS Katheryn A Andresen BSSDA 5050 France Avenue, Suite 200 Edina MN 55410					
CURRENT CORRESPONDENCE INFORMATION ATTORNEY Katheryn A Andresen Katheryn A Andresen BSSDA 5050 France Avenue, Suite 200	05/05/2006	CNRT	R	NON-FINAL ACTION WRITTEN	003
CURRENT CORRESPONDENCE INFORMATION ATTORNEY Katheryn A Andresen Katheryn A Andresen BSSDA 5050 France Avenue, Suite 200	05/04/2006	DOCK	D	ASSIGNED TO EXAMINER	002
ATTORNEY Katheryn A Andresen CORRESPONDENCE ADDRESS Katheryn A Andresen BSSDA 5050 France Avenue, Suite 200	11/07/2005	NWAP	1	NEW APPLICATION ENTERED IN TRAM	001
BSSDA 5050 France Avenue, Suite 200					
			Kathanin A Andresan		

Alaris Select

*** User:rortiga ***

#	Total	Dead	Live	Live	Status/	Search
	Marks	Marks	Viewed	Viewed	Search	
			Docs	Images	Duration	
01	44	0	44	26	0:01	*al{v}r{"iye"}s*[bi,ti] not dead[ld]
02	11	0	11	6	0:01	*all{v}r{"iye"}s*[bi,ti] not dead[ld]
03	3	0	3	3	0:01	*all{v}rr{"iye"}s*[bi,ti] not dead[ld]
04	1	0	1	0	0:02	*al{v}rr{"iye"}s*[bi,ti] not dead[ld]
05	0	0	0	0	0:01	*al{v}r{"iye"}z*[bi,ti] not dead[ld]

Session started 11/29/2006 8:22:35 PM
Session finished 11/29/2006 8:24:59 PM
Total search duration 0 minutes 6 seconds
Session duration 2 minutes 24 seconds
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Sent to TICRS as Serial Number: 78744914

Change Of Correspondence Address

The table below presents the data as entered.

Input Field	Entered			
SERIAL NUMBER	78744914			
LAW OFFICE ASSIGNED	LAW OFFICE 117			
MARK SECTION				
MARK	ALARIS SELECT			
CORRESPONDENCE SECTION	ON (current)			
ORIGINAL ADDRESS	KATHERYN A ANDRESEN BONNABEAU SALYERS STITES DOE LLC 821 MARQUETTE AVE STE 1600 MINNEAPOLIS, MN 55402-2919			
NEW CORRESPONDENCE A	DDRESS			
NEW ADDRESS	Katheryn A Andresen BSSDA 5050 France Avenue, Suite 200 Edina Minnesota United States 55410 952-548-6060 952-548-6069 kandresen@bssda.com			
SIGNATURE SECTION				
SIGNATURE	/Nancy J. Caven/			
SIGNATORY NAME	Nancy J. Caven			
SIGNATORY DATE	11/03/2006			
SIGNATORY POSITION	Principal			
FILING INFORMATION SEC	CTION			
SUBMIT DATE	Fri Nov 03 15:31:28 EST 2006			
	USPTO/ROA-216.70.46.54-20 061103153128055140-787449			

TEAS STAMP

14-34052be7a648fdd2ff8a7b 1edd8ef28773f-N/A-N/A-200 61103145806395652

Change Of Correspondence Address

The table below presents the data as entered.

Input Field	Entered			
SERIAL NUMBER	78744914			
LAW OFFICE ASSIGNED	LAW OFFICE 117			
MARK SECTION	A CONTROL OF THE PARTY CANADA AND AND AND AND AND AND AND AND AN			
MARK	ALARIS SELECT			
CORRESPONDENCE SECTI	ION (current)			
ORIGINAL ADDRESS	KATHERYN A ANDRESEN BONNABEAU SALYERS STITES DOE LLC 821 MARQUETTE AVE STE 1600 MINNEAPOLIS, MN 55402-2919			
NEW CORRESPONDENCE	ADDRESS			
NEW ADDRESS	Katheryn A Andresen BSSDA 5050 France Avenue, Suite 200 Edina Minnesota United States 55410 952-548-6060 952-548-6069 kandresen@bssda.com			
SIGNATURE SECTION				
SIGNATURE	/Nancy J. Caven/			
SIGNATORY NAME	Nancy J. Caven			
SIGNATORY DATE	11/03/2006			
SIGNATORY POSITION	Principal			
FILING INFORMATION SE	CTION			
SUBMIT DATE	Fri Nov 03 15:31:28 EST 2006			
	USPTO/ROA-216.70.46.54-20 061103153128055140-787449			

TEAS STAMP

14-34052be7a648fdd2ff8a7b 1edd8ef28773f-N/A-N/A-200 61103145806395652

Response to Office Action

The table below presents the data as entered.

Input Field	Entered
SERIAL NUMBER	78744914
LAW OFFICE ASSIGNED	LAW OFFICE 117
MARK SECTION (no change)	
GOODS AND/OR SERVICES SEC	TION (current)
INTERNATIONAL CLASS	044
DESCRIPTION	
Medical consulting services in the field the needs of the workers compensation	d of medical and vocational rehabilitation primarily responding to industry
FILING BASIS	Section 1(a)
FIRST USE ANYWHERE DATE	At least as early as 04/01/2003
FIRST USE IN COMMERCE DATE	At least as early as 04/15/2004
GOODS AND/OR SERVICES SEC	TION (proposed)
INTERNATIONAL CLASS	044
DESCRIPTION	
Medical consulting services in the fiel the needs of the workers compensation	d of medical and vocational rehabilitation primarily responding to a industry
FILING BASIS	Section 1(a)
FIRST USE ANYWHERE DATE	At least as early as 04/01/2003
FIRST USE IN COMMERCE DATE	At least as early as 04/15/2004
STATEMENT TYPE	"The substitute specimen(s) was in use in commerce as of the filing date of the application."
SPECIMEN FILE NAME(S)	\\TICRS\EXPORT2\IMAGEOUT2 \\787\449\78744914\xml1\RO A0002.JPG
	\\TICRS\EXPORT2\IMAGEOUT2 \\787\449\78744914\xml1\RO A0003.JPG

	\\TICRS\EXPORT2\IMAGEOUT2 \787\449\78744914\xml1\RO A0004.JPG
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	\\TICRS\EXPORT2\IMAGEOUT2 \\787\\449\\78744914\xml1\\RO A0009.JPG
SPECIMEN DESCRIPTION	Eight page brochure for Alaris Select services; original in color converted for submission to black and white.
CORRESPONDENCE SECTION	
NAME	Katheryn A Andresen
CONFIRM NAME	BSSDA
STREET	5050 France Avenue, Suite 200
CITY	Edina
STATE	Minnesota
ZIP/POSTAL CODE	55410
COUNTRY	United States
PHONE	952-548-6060
FAX	952-548-6069
EMAIL	kandresen@bssda.com
AUTHORIZED TO COMMUNICATE VIA E-MAIL	Yes
SIGNATURE SECTION	
DECLARATION SIGNATURE	/ Nancy J. Caven/
SIGNATORY'S NAME	Nancy J. Caven
SIGNATORY'S POSITION	Principal
DATE SIGNED	11/03/2006

RESPONSE SIGNATURE	/Nancy J. Caven/
SIGNATORY'S NAME	Nancy J. Caven
SIGNATORY'S POSITION	Principal
DATE SIGNED	11/03/2006
AUTHORIZED SIGNATORY	YES
FILING INFORMATION SEC	TION
SUBMIT DATE	Fri Nov 03 15:31:28 EST 2006
TEAS STAMP	USPTO/ROA-216.70.46.54-20 061103153128055140-787449 14-34052be7a648fdd2ff8a7b 1edd8ef28773f-N/A-N/A-200 61103145806395652

9TO Form 1857 (Pill #2005) DMB No 1855-9050 (For 94/2000)

Response to Office Action

To the Commissioner for Trademarks:

Application serial no. 78744914 has been amended as follows:

Classification and Listing of Goods/Services

Applicant hereby amends the following class of goods/services in the application as follows:

Current: Class 044 for Medical consulting services in the field of medical and vocational rehabilitation primarily responding to the needs of the workers compensation industry

Original Filing Basis: 1(a).

Proposed: Class 044 for Medical consulting services in the field of medical and vocational rehabilitation primarily responding to the needs of the workers compensation industry Filing Basis: 1(a).

Section 1(a), Use in Commerce: The mark was first used at least as early as 04/01/2003 and first used in commerce at least as early as 04/15/2004, and is now in use in such commerce.

Applicant hereby submits a new specimen for Class 044.

The specimen(s) submitted consists of Eight page brochure for Alaris Select services; original in color converted for submission to black and white..

For an application based on 1(a), Use in Commerce, "The substitute specimen(s) was in use in commerce as of the filing date of the application."

Specimen File1

Specimen File2

Specimen File3

Specimen File4

Specimen File5

Specimen File6

Specimen File7
Specimen File8

Correspondence Address Change

Applicant proposes to amend the following:

Original: KATHERYN A ANDRESEN BONNABEAU SALYERS STITES DOE LLC 821

MARQUETTE AVE STE 1600 MINNEAPOLIS, MN 55402-2919

Proposed: Katheryn A Andresen of BSSDA, having an address of 5050 France Avenue, Suite 200 Edina, Minnesota United States 55410, whose e-mail address is kandresen@bssda.com, whose phone number is 952-548-6060 and whose fax number is 952-548-6069.

Declaration Signature

If the applicant is seeking registration under Section 1(b) and/or Section 44 of the Trademark Act, the applicant had a bona fide intention to use or use through the applicant's related company or licensee the mark in commerce on or in connection with the identified goods and/or services as of the filing date of the application. 37 C.F.R. Secs. 2.34(a)(2)(i); 2.34 (a)(3)(i); and 2.34(a)(4)(ii). If the applicant is seeking registration under Section 1(a) of the Trademark Act, the mark was in use in commerce on or in connection with the goods or services listed in the application as of the application filing date. 37 C.F.R. Secs. 2.34(a)(1)(i). The undersigned, being hereby warned that willful false statements and the like so made are punishable by fine or imprisonment, or both, under 18 U.S.C. §1001, and that such willful false statements may jeopardize the validity of the application or any resulting registration, declares that he/she is properly authorized to execute this application on behalf of the applicant; he/she believes the applicant to be the owner of the trademark/service mark sought to be registered, or, if the application is being filed under 15 U.S.C. §1051(b), he/she believes applicant to be entitled to use such mark in commerce; to the best of his/her knowledge and belief no other person, firm, corporation, or association has the right to use the mark in commerce, either in the identical form thereof or in such near resemblance thereto as to be likely, when used on or in connection with the goods/services of such other person, to cause confusion, or to cause mistake, or to deceive; that if the original application was submitted unsigned, that all statements in the original application and this submission made of the declaration signer's knowledge are true; and all statements in the original application and this submission made on information and belief are believed to be true.

Signature: / Nancy J. Caven/ Date: 11/03/2006

Signatory's Name: Nancy J. Caven Signatory's Position: Principal

Response Signature

Signature: /Nancy J. Caven/ Date: 11/03/2006

Signatory's Name: Nancy J. Caven Signatory's Position: Principal

Mailing Address: Katheryn A Andresen

BSSDA

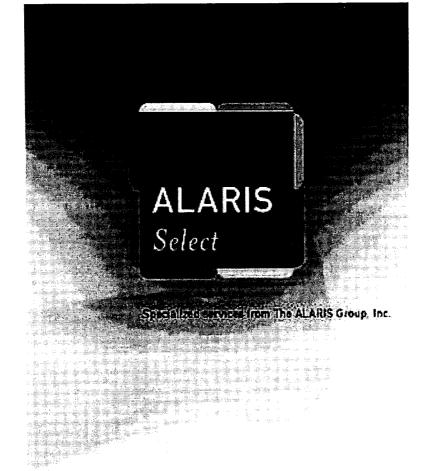
5050 France Avenue, Suite 200

Edina, Minnesota 55410

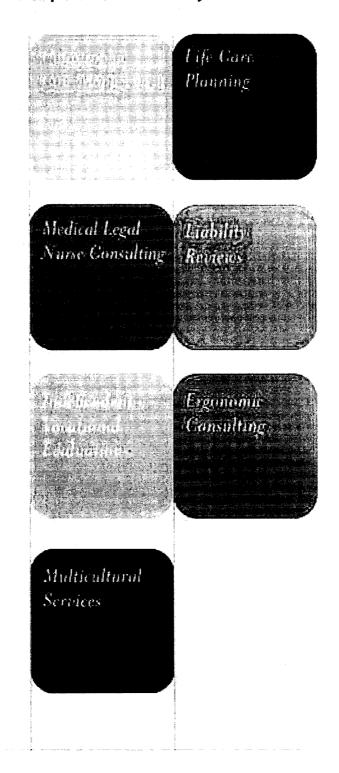
Serial Number: 78744914

Internet Transmission Date: Fri Nov 03 15:31:28 EST 2006 TEAS Stamp: USPTO/ROA-216.70.46.54-20061103153128055

140-78744914-34052be7a648fdd2ff8a7b1edd8 ef28773f-N/A-N/A-20061103145806395652



Put our expertise to work for you.



You need a deft assessment, an airtight plan, a critical piece of advice.

When the case is complex and the stakes are high, you want the best in the business on your side. Introducing ALARIS Select-a set of premium services that leverage the expertise of our most experienced and credentialed employees. No matter where you are. No matter what you're up against. We're there.



Specialized services from The ALARIS Group. Inc



atarisgroup.com/catastrophic

Extreme injuries require meticulous handling right from the start. ALARIS Catastrophic Case Managers are exceptionally qualified to assess the injury, clarify the diagnosis, define the treatment plan and coordinate all necessary services to stabilize the patient. Their timely involvement can expedite the transition from acute care to optimal functioning—and lessen the cost of the loss.



alarisgroup.com/ilfecareplanning

What are the financial implications of a catastrophic injury—in the short-term and over a lifetime? Our certified Life Care Planners analytically project and estimate the myriad medical and non-medical costs associated with a given injury—enabling attorneys and adjusters to accurately set reserves and settle claims. They also offer targeted cost projections that address a specific area or need.



alarisgroup.com/medicallegal

Litigating medical cases is always a challenge. The intricate issues require specialized skills and training. Our Legal Nurse Consultants are certified experts who work closely with attorneys on case and trial preparation. They assess records, conduct research, perform reviews, and write reports—providing critical insight and expertise to bolster the case.



atarisgroup.com/liability

Liability claims are notoriously costly. In order to evaluate the worth of the claim, you need to know the true medical, vocational and financial implications of the accident. In a Liability Review, our experienced nurses thoroughly review and assess records and bills, injuries and treatments, and all related costs and charges. The findings are summarized in an objective assessment that supports your efforts in mediating or negotiating a settlement.



atarisgroup.com/lve

In cases where employability is an issue, our specialized Vocational Consultants can professionally assess how an individual's abilities—and limitations—impact his or her job prospects and earning potential. They conduct extensive research and provide an objective, expert analysis of employability. In addition to drafting comprehensive reports, they are prepared to testify as expert witnesses.



alarisgroup.com/ergonomic

A well-designed work environment helps prevent injuries and maximize productivity. Our team of trained Ergonomists is available to assess workplace tools, machines, systems, tasks, jobs and environments and make recommendations to ensure that they are as safe as possible. We can also recommend adaptive measures to facilitate employment for workers with injuries or disabilities.



atarrsgroup.com/multicultural

The demographics of the American workforce are rapidly changing. Companies are hiring more non-English speaking employees—and insurers are handling their claims. The potential language and cultural barriers are immense.

To serve the needs of this unique population of workers—and the people who insure and employ them—ALARIS offers a variety of unique multicultural services. We offer skilled interpreters for meetings, appointments and interviews—as well as translation services for written materials, testimonies and reports. These services are available in conjunction with case management work or on a stand-alone basis.

We also have a cultural diversity coordinator on staff. She is a resource for ALARIS case managers and customers—offering cultural sensitivity training and advice—so they can better serve their diverse constituencies.

How can we help?

At ARIS Select services are available on demand, whomever you have a situation of case that requires extra expertise. We are also available to compute and advise on issues beyond those defined here. For more information on ALARIS S. h. call us at 1-888-4ALARIS (252747).

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ALARIS Select We're there.

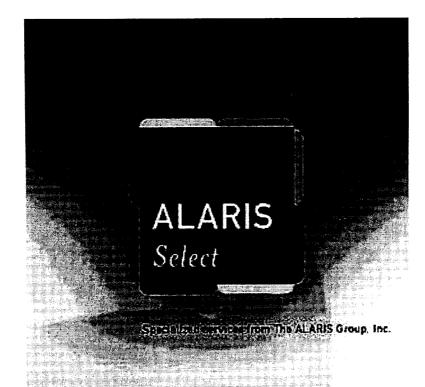
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1-888-4ALARIS (252747)

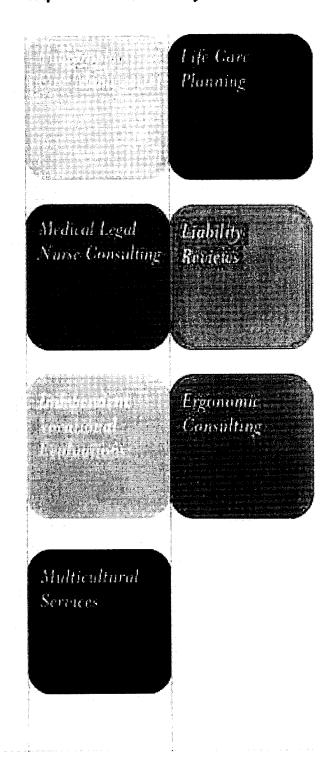
Cahedrophic Multicultural

MN ALARIS SA --WLALARIS SA --

SD/IA/NE ALARIS NAME



Put our expertise to work for you.



You need a deft assessment, an airtight plan, a critical piece of advice.

When the case is complex and the stakes are high, you want the best in the business on your side. Introducing ALARIS Select-a set of premium services that leverage the expertise of our most experienced and credentialed employees. No matter where you are. No matter what you're up against. We're there.



Specialized services from The ALARIS Group, Inc.



alarisgroup.com/catastrophic

Extreme injuries require meticulous handling right from the start. ALARIS Catastrophic Case Managers are exceptionally qualified to assess the injury, clarify the diagnosis, define the treatment plan and coordinate all necessary services to stabilize the patient. Their timely involvement can expedite the transition from acute care to optimal functioning—and lessen the cost of the loss.

A CONTRACTOR OF THE STATE OF TH



alarisgroup.com/illecareplanning

What are the financial implications of a catastrophic injury—in the short-term and over a lifetime? Our certified Life Care Planners analytically project and estimate the myriad medical and non-medical costs associated with a given injury—enabling attorneys and adjusters to accurately set reserves and settle claims. They also offer targeted cost projections that address a specific area or need.



alarisgroup.com/medicallegal

Litigating medical cases is always a challenge. The intricate issues require specialized skills and training. Our Legal Nurse Consultants are certified experts who work closely with attorneys on case and trial preparation. They assess records, conduct research, perform reviews, and write reports—providing critical insight and expertise to bolster the case.



atarisgroup.com/liability

Liability claims are notoriously costly. In order to evaluate the worth of the claim, you need to know the true medical, vocational and financial implications of the accident. In a Liability Review, our experienced nurses thoroughly review and assess records and bills, injuries and treatments, and all related costs and charges. The findings are summarized in an objective assessment that supports your efforts in mediating or negotiating a settlement.



atansgroup.com/lve

In cases where employability is an issue.
our specialized Vocational Consultants can
professionally assess how an individual's
abilities—and limitations—impact his or her
job prospects and earning potential. They
conduct extensive research and provide an
objective, expert analysis of employability.
In addition to drafting comprehensive reports,
they are prepared to testify as expert witnesses.



alarisgroup.com/ergonomic

A well-designed work environment helps prevent injuries and maximize productivity. Our team of trained Ergonomists is available to assess workplace tools, machines, systems, tasks, jobs and environments and make recommendations to ensure that they are as safe as possible. We can also recommend adaptive measures to facilitate employment for workers with injuries or disabilities.



alarmgroup.com/multicultural

The demographics of the American workforce are rapidly changing. Companies are hiring more non-English speaking employees—and insurers are handling their claims. The potential language and cultural barriers are immense.

To serve the needs of this unique population of workers—and the people who insure and employ them—ALARIS offers a variety of unique multicultural services. We offer skilled interpreters for meetings, appointments and interviews—as well as translation services for written materials, testimonies and reports. These services are available in conjunction with case management work or on a stand-alone basis.

We also have a cultural diversity coordinator on staff. She is a resource for ALARIS case managers and customers—offering cultural sensitivity training and advice—so they can better serve their diverse constituencies.

How can we help?

At ARIS Splect services are available on demand, whenever you have a silvation or case that requires extra expertise. We are also available to consult and advise on issues beyond those defined here, for pure information on ALARIS N. 1 coll us at 1-888-4ALARIS (252747).

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ALARIS Select We're there.

Specialized removes from the At-APR-thaug Sic

1-888-4ALARIS (252747)

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NOTE TO THE FILE

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SERIAL NUMBER:	78744914	
DATE:	05/05/2006	
NAME:	rortiga	
NOTE:		
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Checked with Law Lib	rary re surname.	
_ Checked geographic si	ignificance.	
_ Checked with translation	ons branch.	
_ Checked ID with ID/C	lass	
_ Checked ID with Senior	r Attorney/Managing Attorney	
_ Telephoned attorney/ap	plicant leaving message re:	
_ Telephoned attorney/app	plicant, application was signed on	
_ Personal interview cond	ucted with attorney/applicant re	
_ Attorney/applicant called	d to discuss	
_ Bulky specimens with e	xaminer.	

_	Acronym website searched.
_	Changed Tradeups to add
_	Changed Tradeups to delete
_	Changed Tradeups to add Examiner's Amendment.
	OTHER (insert reason for Note)

To:

The Alaris Group, Inc. (kandresen@bssdlaw.com)

Subject:

TRADEMARK APPLICATION NO. 78744914 - ALARIS SELECT -

Alaris5

Sent:

5/5/06 6:13:32 PM

Sent As:

ECOM110@USPTO.GOV

Attachments:

UNITED STATES PATENT AND TRADEMARK OFFICE

SERIAL NO:

78/744914

APPLICANT:

The Alaris Group, Inc.

CORRESPONDENT ADDRESS:

KATHERYN A ANDRESEN

BONNABEAU SALYERS STITES DOE LLC

821 MARQUETTE AVE STE 1600 MINNEAPOLIS, MN 55402-2919 *78744914*

RETURN ADDRESS:

Commissioner for Trademarks

P.O. Box 1451

Alexandria, VA 22313-1451

MARK:

ALARIS SELECT

CORRESPONDENT'S REFERENCE/DOCKET NO: Alaris5

CORRESPONDENT EMAIL ADDRESS:

kandresen@bssdlaw.com

Please provide in all correspondence:

- 1. Filing date, serial number, mark and applicant's name.
- 2. Date of this Office Action.
- 3. Examining Attorney's name and Law Office number.
 - 4. Your telephone number and e-mail address.

OFFICE ACTION

RESPONSE TIME LIMIT: TO AVOID ABANDONMENT, THE OFFICE MUST RECEIVE A PROPER RESPONSE TO THIS OFFICE ACTION WITHIN 6 MONTHS OF THE MAILING OR E-MAILING DATE.

MAILING/E-MAILING DATE INFORMATION: If the mailing or e-mailing date of this Office action does not appear above, this information can be obtained by visiting the USPTO website at http://tarr.uspto.gov/, inserting the application serial number, and viewing the prosecution history for the mailing date of the most recently issued Office communication.

Serial Number 78/744914

The assigned examining attorney has reviewed the referenced application and determined the following.

Search of Office Records

The Office records have been searched and no similar registered or pending mark has been found that would bar registration under Trademark Act Section 2(d), 15 U.S.C. §1052(d). TMEP §704.02.

Specimen Requirement

Applicant must submit a substitute specimen showing use of the mark for the services specified in the application, because the specimen currently of record does not show use of the mark for any goods and/or services identified in the application. 37 C.F.R. §2.56; TMEP §904. Applicant must also submit a statement that "the substitute specimen was in use in commerce at least as early as the filing date of the application," verified with a notarized affidavit or a signed declaration under 37 C.F.R. §2.20. 37 C.F.R. §2.59(a); TMEP §904.09.

The current specimen of record comprises two pages from applicant's brochure which shows the proposed mark appearing thereon. It does not show use for applicant's services because it does not show use of the mark in the sale or advertising of the specified services.

The following is a properly worded declaration under 37 C.F.R. Section 2.20. At the end of the response, the applicant should insert the declaration signed by someone authorized to sign under 37 C.F.R. Section 2.33(a)[1].

The undersigned, being hereby warned that willful false statements and the like so made are punishable by fine or imprisonment, or both, under 18 U.S.C. 1001, and that such willful false statements may jeopardize the validity of the application or any resulting registration, declares that the facts set forth in this application are true; all statements made of his/her own knowledge are true; and all statements made on information and belief are believed to be true.

(Signature)	
(Print or Type Name	and Position)
(Date)	

If the applicant has any questions or needs assistance in responding to this Office action, please telephone the assigned examining attorney.

/Ramona Ortiga/ Ramona F. Ortiga, Esq. Trademark Examining Attorney USPTO LO 110 571-272-9715

HOW TO RESPOND TO THIS OFFICE ACTION:

- ONLINE RESPONSE: You may respond using the Office's Trademark Electronic Application System (TEAS) Response to Office action form available on our website at http://www.uspto.gov/teas/index.html. If the Office action issued via e-mail, you must wait 72 hours after receipt of the Office action to respond via TEAS. NOTE: Do not respond by e-mail. THE USPTO WILL NOT ACCEPT AN E-MAILED RESPONSE.
- REGULAR MAIL RESPONSE: To respond by regular mail, your response should be sent to the mailing return address above, and include the serial number, law office number, and examining attorney's name. **NOTE: The filing date of the response will be the** *date of receipt in the Office*, not the postmarked date. To ensure your response is timely, use a certificate of mailing. 37 C.F.R. §2.197.

STATUS OF APPLICATION: To check the status of your application, visit the Office's Trademark Applications and Registrations Retrieval (TARR) system at http://tarr.uspto.gov.

VIEW APPLICATION DOCUMENTS ONLINE: Documents in the electronic file for pending applications can be viewed and downloaded online at http://portal.uspto.gov/external/portal/tow.

GENERAL TRADEMARK INFORMATION: For general information about trademarks, please visit the Office's website at http://www.uspto.gov/main/trademarks.htm

FOR INQUIRIES OR QUESTIONS ABOUT THIS OFFICE ACTION, PLEASE CONTACT THE ASSIGNED EXAMINING ATTORNEY SPECIFIED ABOVE.

11 Persons who may sign

A person who is properly authorized to sign on behalf of the applicant is: (1) a person with legal authority to bind the applicant; or (2) a person with firsthand knowledge of the facts and actual or implied authority to act on behalf of the applicant; or (3) an attorney as defined in 37 C.F.R. Section 10.1(c) who has an actual or implied written or verbal power of attorney from the applicant. 37 C.F.R. Section 2.33.

*** User:rortiga ***

#	Total	Dead	Live	Live	Status/	Search
	Marks	Marks	Viewed	Viewed	Search	
			Docs	Images	Duration	
01	1	0	1	1	0:01	78744914[SN]
02	3143	N/A	0	0	0:03	*select*[bi,ti] not dead[ld]
03	1325	N/A	0	0	0:02	2 and "042"[cc]
04	243	N/A	0	0	0:02	2 and ("042" a b 200)[ic]
05	42	0	42	30	0:03	2 and ("044" a b 200)[ic]
06	131	76	55	15	0:01	select[fm]

Session started 5/5/06 6:01:37 PM
Session finished 5/5/06 6:05:32 PM
Total search duration 0 minutes 12 seconds
Session duration 3 minutes 55 seconds
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Sent to TICRS as Serial Number: 78744914

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#	Total	Dead	Live	Live	Status/	Search
	Marks	Marks	Viewed	Viewed	Search	
			Docs	Images	Duration	
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02	1130	N/A	0	0	0:03	*l{"ae"}r{v}s*[bi,ti]
03	80	38	42	23	0:03	*l{"ae"}rr{v}s*[bi,ti]
04	222	N/A	0	0	0:03	$I{\text{"ae"}}r{v}c*[bi,ti]$
05	1	0	1	1	0:04	*l{"ae"}rr{v}c*[bi,ti]
06	97	63	34	21	0:03	$I{\text{"ae"}}r{v}z^*[bi,ti]$
07	1	1	0	0	0:04	*l{"ae"}rr{v}z*[bi,ti]
08	6681	N/A	0	0	0:01	*select*[bi,ti]
09	2	0	2	1	0:01	2 and 8
10	0	0	0	0	0:01	4 and 8
11	62	20	42	20	0:01	*al{v1:2}r{"iyu"}s*[bi,ti]
12	0	0	0	0	0:02	*al{v1:2}rr{"iyu"}s*[bi,ti]
13	3	N/A	0	0	0:01	$al{v1:2}r{"iyu"}z*[bi,ti]$
14	0	0	0	0	0:02	*al{v1:2}rr{"iyu"}z*[bi,ti]
15	36	20	16	11	0:01	*al{v1:2}r{"iyu"}c*[bi,ti]
16	0	0	0	0	0:02	*al{v1:2}rr{"iyu"}c*[bi,ti]
17	0	0	0	0	0:01	*all{v1:2}rr{"iyu"}{"zcs"}*[bi,ti]
18	28	19	9	5	0:01	$*all{v1:2}r{"iyu"}{"zcs"}*[bi,ti]$
19	99	0	99	51	0:04	4 not dead[ld]
20	24	18	6	1	0:01	*sell{v}{"ckqx"}*[bi,ti]
21	5	4	1	0	0:01	$zell{v}{"ckqx"}*[bi,ti]$
22	34	13	21	12	0:01	$zel{v}{(ckqx)}^*[bi,ti]$

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Session finished 5/5/06 5:42:04 PM
Total search duration 0 minutes 42 seconds
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Sent to TICRS as Serial Number: 78744914

Trademark/Service Mark Application, Principal Register

Serial Number: 78744914 Filing Date: 11/01/2005

The table below presents the data as entered.

Input Field	Entered
MARK SECTION	
MARK	Alaris Select
STANDARD CHARACTERS	YES
USPTO-GENERATED IMAGE	YES
LITERAL ELEMENT	Alaris Select
MARK STATEMENT	The mark consists of standard characters, without claim to any particular font, style, size, or color.
OWNER SECTION	
NAME	The Alaris Group, Inc.
STREET	P.O. Box 24855
CITY	Edina
STATE	Minnesota
ZIP/POSTAL CODE	55424
COUNTRY	United States
PHONE	952-925-9343
FAX	952-397-9180
EMAIL	ncaven@alarisgroup.com
AUTHORIZED EMAIL COMMUNICATION	No
LEGAL ENTITY SECTION	
TYPE	CORPORATION
STATE/COUNTRY OF INCORPORATION	Minnesota

INTERNATIONAL CLASS	044	
INTERNATIONAL CLASS	Medical consulting services in the field o medical and vocational rehabilitation	
DESCRIPTION	primarily responding to the needs of the workers compensation industry.	
FILING BASIS	Section 1(a)	
FIRST USE ANYWHERE DATE	At least as early as 04/01/2003	
FIRST USE IN COMMERCE DATE	At least as early as 04/15/2004	
SPECIMEN FILE NAME(S)	\\TICRS\EXPORT8\IMAGEOUT8 \\787\449\78744914\xml1\AP P0003.JPG	
Table for the administration of the contraction of	\\TICRS\EXPORT8\IMAGEOUT8 \787\449\78744914\xml1\AP P0004.JPG	
SPECIMEN DESCRIPTION	cover page and first page of marketing brochure for services under mark.	
ADDITIONAL STATEMENTS SECT	TION	
PRIOR REGISTRATION(S)	Applicant claims ownership of U.S. Registration Number(s) 2510667 and 2930177.	
SIGNATURE SECTION		
SIGNATURE	/Nancy J Caven/	
SIGNATORY NAME	Nancy J. Caven	
SIGNATORY DATE	11/01/2005	
SIGNATORY POSITION	Principal	
PAYMENT SECTION	The state of the s	
NUMBER OF CLASSES	1	
NUMBER OF CLASSES PAID	1	
SUBTOTAL AMOUNT	325	
TOTAL AMOUNT	325	
ATTORNEY		
NAME	Katheryn A Andresen	
FIRM NAME	Bonnabeau Salyers Stites Doe LLC	

STREET	821 Marquette Ave, Suite 1600
CITY	Minneapolis
STATE	Minnesota
ZIP/POSTAL CODE	55402
COUNTRY	United States
PHONE	612-746-5225
FAX	612-341-3011
EMAIL	kandresen@bssdlaw.com
AUTHORIZED EMAIL COMMUNICATION	Yes
ATTORNEY DOCKET NUMBER	Alaris5
OTHER APPOINTED ATTORNEY(S)	Jeffrey B. Stites
CORRESPONDENCE SECTION	
NAME	Katheryn A Andresen
FIRM NAME	Bonnabeau Salyers Stites Doe LLC
STREET	821 Marquette Ave, Suite 1600
CITY	Minneapolis
STATE	Minnesota
ZIP/POSTAL CODE	55402
COUNTRY	United States
PHONE	612-746-5225
FAX	612-341-3011
EMAIL	kandresen@bssdlaw.com
AUTHORIZED EMAIL COMMUNICATION	Yes
FILING INFORMATION	
SUBMIT DATE	Tue Nov 01 18:46:34 EST 2005
TEAS STAMP	USPTO/BAS-675236117-20051 101184634187573-78744914- 200fd781052149c1cb735ae2b 9aeb3e817d-CC-668-2005110 1173750654023

PTO Film, 1478 (Rev 6/2006) CMF I.C. 0681-0609 (Exp. 30.50/5008)

Trademark/Service Mark Application, Principal Register

Serial Number: 78744914 Filing Date: 11/01/2005

To the Commissioner for Trademarks:

MARK: (Standard Characters, see mark)

The mark consists of standard characters, without claim to any particular font, style, size, or color.

The literal element of the mark consists of Alaris Select.

The applicant, The Alaris Group, Inc., a corporation of Minnesota, residing at P.O. Box 24855, Edina, Minnesota, United States, 55424, requests registration of the trademark/service mark identified above in the United States Patent and Trademark Office on the Principal Register established by the Act of July 5, 1946 (15 U.S.C. Section 1051 et seq.), as amended.

The applicant, or the applicant's related company or licensee, is using the mark in commerce, and lists below the dates of use by the applicant, or the applicant's related company, licensee, or predecessor in interest, of the mark on or in connection with the identified goods and/or services. 15 U.S.C. Section 1051(a), as amended.

International Class 044: Medical consulting services in the field of medical and vocational rehabilitation primarily responding to the needs of the workers compensation industry.

In International Class 044, the mark was first used at least as early as 04/01/2003, and first used in commerce at least as early as 04/15/2004, and is now in use in such commerce. The applicant is submitting or will submit one specimen for *each class* showing the mark as used in commerce on or in connection with any item in the class of listed goods and/or services, consisting of a(n) cover page and first page of marketing brochure for services under mark..

Specimen - 1 Specimen - 2

Applicant claims ownership of U.S. Registration Number(s) 2510667 and 2930177.

The applicant hereby appoints Katheryn A Andresen and Jeffrey B. Stites of Bonnabeau Salyers Stites Doe LLC, 821 Marquette Ave, Suite 1600, Minneapolis, Minnesota, United States, 55402 to submit this application on behalf of the applicant. The attorney docket/reference number is Alaris5.

The USPTO is authorized to communicate with the applicant or its representative at the following email address: kandresen@bssdlaw.com.

A fee payment in the amount of \$325 will be submitted with the application, representing payment for 1 class(es).

Declaration

The undersigned, being hereby warned that willful false statements and the like so made are punishable by fine or imprisonment, or both, under 18 U.S.C. Section 1001, and that such willful false statements, and the like, may jeopardize the validity of the application or any resulting registration, declares that he/she is properly authorized to execute this application on behalf of the applicant; he/she believes the applicant to be the owner of the trademark/service mark sought to be registered, or, if the application is being filed under 15 U.S.C. Section 1051(b), he/she believes applicant to be entitled to use such mark in commerce; to the best of his/her knowledge and belief no other person, firm, corporation, or association has the right to use the mark in commerce, either in the identical form thereof or in such near resemblance thereto as to be likely, when used on or in connection with the goods/services of such other person, to cause confusion, or to cause mistake, or to deceive; and that all statements made of his/her own knowledge are true; and that all statements made on information and belief are believed to be true.

Signature: /Nancy J Caven/ Date: 11/01/2005

Signatory's Name: Nancy J. Caven Signatory's Position: Principal

Mailing Address:

Katheryn A Andresen 821 Marquette Ave, Suite 1600 Minneapolis, Minnesota 55402

RAM Sale Number: 668

RAM Accounting Date: 11/02/2005

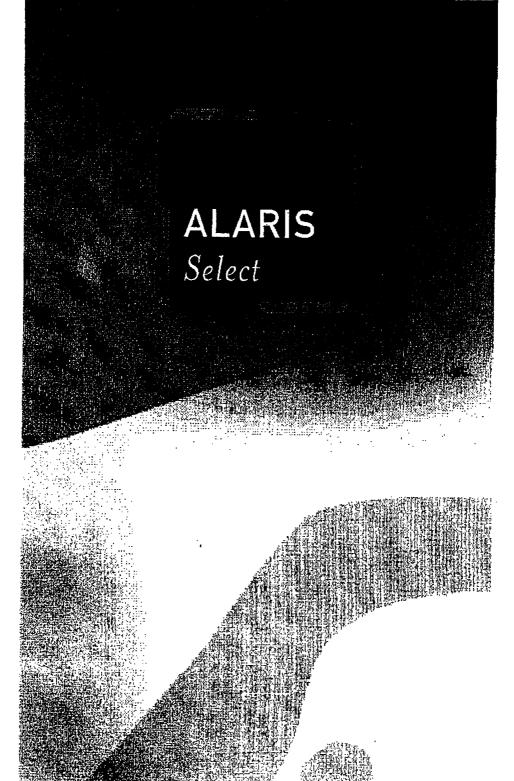
Serial Number: 78744914

Internet Transmission Date: Tue Nov 01 18:46:34 EST 2005 TEAS Stamp: USPTO/BAS-675236117-20051101184634187573

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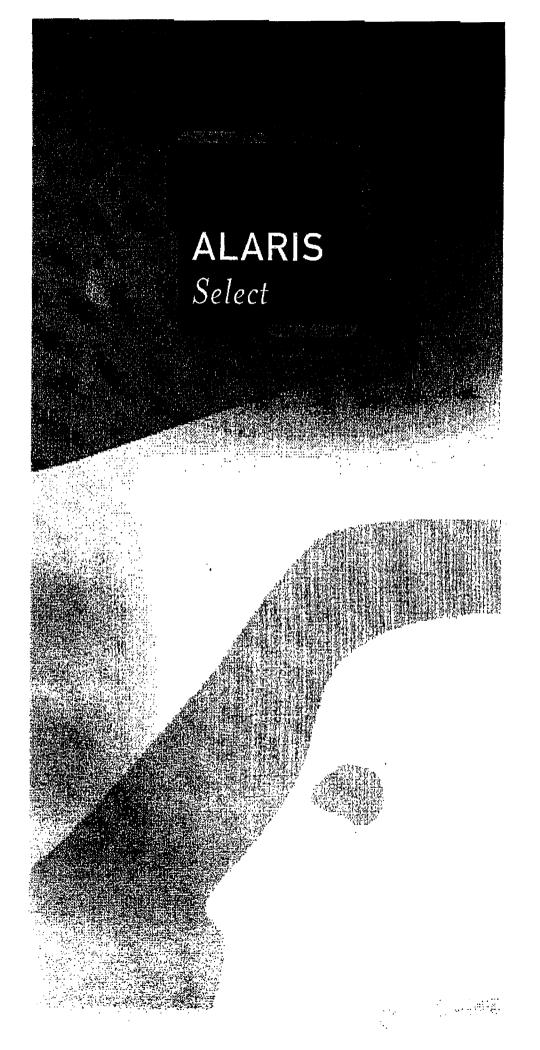
Alaris Select



You need a deft assessment, an airtight plan, a critical piece of advice. When the case is complex and the stakes are high, you want the best in the business on your side. Introducing ALARIS Select—a set of premium services that leverage the expertise of our most experienced and credentialed employees. No matter where you are. No matter what you're up against. We're there.



Alaris Select



You need a deft assessment, an airtight plan, a critical piece of advice.

When the case is complex and the stakes are high, you want the best in the business on your side. Introducing ALARIS

Select—a set of premium services that leverage the expertise of our most experienced and credentialed employees.

No matter where you are. No matter what you're up against. We're there.



UNITED STATES PATENT AND TRADEMARK OFFICE

Commissioner for Trademarks P.O. Box 1451 Alexandria, VA 22313-1451 www.uspto.gov

REGISTRATION NO: 2510667 SERIAL NO: 78/040239 MAILING DATE: 11/16/2007

REGISTRATION DATE: 11/20/2001 MARK: THE ALARIS GROUP, INC.

REGISTRATION OWNER: Alaris Group Inc., The

CORRESPONDENCE ADDRESS:

Katheryn A. Andresen Bonnabeau Salyers Stites Doe & Andresen, 5050 France Avenue S., Suite 200 Edina MN 55410

NOTICE OF ACCEPTANCE

15 U.S.C. Sec. 1058(a)(1)

THE COMBINED AFFIDAVIT FILED FOR THE ABOVE-IDENTIFIED REGISTRATION MEETS THE REQUIREMENTS OF SECTION 8 OF THE TRADEMARK ACT, 15 U.S.C. Sec. 1058.ACCORDINGLY, THE SECTION 8 AFFIDAVIT IS ACCEPTED.

NOTICE OF ACKNOWLEDGEMENT

15 U.S.C. Sec. 1065

THE AFFIDAVIT FILED FOR THE ABOVE-IDENTIFIED REGISTRATION MEETS THE REQUIREMENTS OF SECTION 15 OF THE TRADEMARK ACT, 15 U.S.C. Sec. 1065.ACCORDINGLY, THE SECTION 15 AFFIDAVIT IS ACKNOWLEDGED.

THE REGISTRATION WILL REMAIN IN FORCE FOR CLASS(ES): 042.

MA, MACY L PARALEGAL SPECIALIST POST-REGISTRATION DIVISION 571-272-9500

PLEASE SEE THE REVERSE SIDE OF THIS NOTICE FOR INFORMATION CONCERNING REQUIREMENTS FOR MAINTAINING THIS REGISTRATION ORIGINAL

REQUIREMENTS FOR MAINTAINING A FEDERAL TRADEMARK REGISTRATION!) SECTION 8: AFFIDAVIT OF CONTINUED USE The registration shall remain in force for 10 years, except that the registration shall be canceled for failure to file an Affidavit of Continued Use under Section 8 of the Trademark Act, 15 U.S.C. Sec. 1058, at the end of each successive 10-year period following the date of registration. **Failure to file the Section 8 Affidavit will result in the cancellation of the registration. II) SECTION 9: APPLICATION FOR RENEWAL** The registration shall remain in force for 10 years,

subject to the provisions of Section 8, except that the registration shall expire for failure to file an Application for Renewal under Section 9 of the Trademark Act, 15 U.S.C. Sec. 1059, at the end of each successive 10-year period following the date of registration. Failure to file the Application for Renewal will result in the expiration of the registration.

NO FURTHER NOTICE OR REMINDER OF THESE REQUIREMENTS WILL BE SENT TO THE REGISTRANT BY THE PATENT AND TRADEMARK OFFICE. IT IS RECOMMENDED THAT THE REGISTRANT CONTACT THE PATENT AND TRADEMARK OFFICE APPROXIMATELY ONE YEAR BEFORE THE EXPIRATION OF THE TIME PERIODS SHOWN ABOVE TO DETERMINE APPROPRIATE REQUIREMENTS AND FEES.

Combined Declaration of Use and Incontestability Under Sections 8 & 15

The table below presents the data as entered.

Input Field	Entered
REGISTRATION NUMBER	2510667
REGISTRATION DATE	11/20/2001
SERIAL NUMBER	78040239
MARK SECTION	
MARK	THE ALARIS GROUP, INC.
OWNER SECTION (curren	it)
NAME	Alaris Group Inc., The
STREET	P.O. Box 24855
CITY	Edina
STATE	Minnesota
ZIP/POSTAL CODE	55424
COUNTRY	United States
ATTORNEY SECTION (cu	irrent)
NAME	Katheryn A. Andresen
FIRM NAME	LOCKRIDGE GRINDAL NAUEN LLP
STREET	100 WASHINGTON AVE S STE 2200
CITY	MINNEAPOLIS
STATE	Minnesota
POSTAL CODE	55401-2179
COUNTRY	United States
ATTORNEY DOCKET NUMBER	4305-01

NAME	Katheryn A. Andresen		
FIRM NAME	Bonnabeau Salyers Stites Doe & Andresen, LLC		
STREET	5050 France Avenue S., Suite 200		
CITY	Edina		
STATE	Minnesota		
POSTAL CODE	55410		
COUNTRY	United States		
PHONE	952-548-6065		
FAX	952-548-6069		
EMAIL	kandresen@bssda.com		
AUTHORIZED TO COMMUNICATE VIA E-MAIL	Yes		
ATTORNEY DOCKET NUMBER	Alaris - 1		
GOODS AND/OR SERVICE	ES SECTION		
INTERNATIONAL CLASS	042		
GOODS OR SERVICES	KEEP ALL LISTED		
SPECIMEN FILE NAME(S)			
ORIGINAL PDF FILE	SPN0-216704654-141717994 . ALARIS Services.pdf		
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	\\TICRS2\EXPORT14\780\402\78040239\xml1\8150003		
SPECIMEN DESCRIPTION	Marketing page of services		
PAYMENT SECTION			
NUMBER OF CLASSES	1		
NUMBER OF CLASSES PAID	1		
SUBTOTAL AMOUNT	300		
TOTAL FEE PAID	300		
SIGNATURE SECTION	Language space (see section of the s		
SIGNATURE	/Nancy J. Caven/		

SIGNATORY'S NAME	Nancy J. Caven			
SIGNATORY'S POSITION Owner				
DATE SIGNED	11/09/2007			
PAYMENT METHOD CC				
	FILING INFORMATION			
SUBMIT DATE	Fri Nov 09 14:30:35 EST 2007			
TEAS STAMP	USPTO/S08N15-216.70.46.54 -20071109143035801974-251 0667-400a092d12f4cd23a393 5c35c5c2e6363-CC-7110-200 71109141717994594			

e (10 Horm 1983 (Rev 5-2000) OAA No. 864 (0050 (Exp. 120 - 12011)

Combined Declaration of Use and Incontestability Under Sections 8 & 15 To the Commissioner for Trademarks:

REGISTRATION NUMBER: 2510667 REGISTRATION DATE: 11/20/2001

MARK: THE ALARIS GROUP, INC.

The owner, Alaris Group Inc., The, having an address of

P.O. Box 24855

Edina, Minnesota 55424

United States

is filing a Combined Declaration of Use and Incontestability Under Sections 8 & 15.

For International Class 042, the mark is in use in commerce on or in connection with all of the goods or services listed in the existing registration for this specific class; and the mark has been continuously used in commerce for five (5) consecutive years after the date of registration, or the date of publication under Section 12(c), and is still in use in commerce on or in connection with all goods or services listed in the existing registration for this class. Also, no final decision adverse to the owner's claim of ownership of such mark for those goods or services exists, or to the owner's right to register the same or to keep the same on the register; and, no proceeding involving said rights pending and not disposed of in either the U.S. Patent and Trademark Office or the courts exists.

The owner is submitting one specimen for this class showing the mark as used in commerce on or in connection with any item in this class, consisting of a(n) Marketing page of services.

Original PDF file:

SPN0-216704654-141717994 . ALARIS Services.pdf

Converted PDF file(s) (2 pages)

Specimen File1

Specimen File2

The registrant hereby appoints Katheryn A. Andresen of Bonnabeau Salyers Stites Doe & Andresen, LLC 5050 France Avenue S., Suite 200

Edina, Minnesota 55410

United States

to file this Combined Declaration of Use and Incontestability Under Sections 8 & 15 on behalf of the registrant. The attorney docket/reference number is Alaris - 1.

A fee payment in the amount of \$300 will be submitted with the form, representing payment for 1 class(es), plus any additional grace period fee, if necessary.

Declaration

The owner, or its related company, is using the mark in commerce on or in connection with the goods and/or services identified above, as evidenced by the attached specimen(s) showing the mark as used in commerce. The owner, or its related company, has continuously used the mark in commerce on or in connection with the goods and/or services identified above, for five (5) consecutive years after the date of registration, or the date of publication under Section 12(c), and is still using the mark in commerce on or in connection with the identified goods and/or services. There has been no final decision adverse to the owner's claim of ownership of such mark for such goods and/or services, or to the owner's right to register the same or to keep the same on the register; and there is no proceeding involving said rights pending and not disposed of either in the U.S. Patent and Trademark Office or in the courts.

The undersigned being hereby warned that willful false statements and the like are punishable by fine or imprisonment, or both, under 18 U.S.C. Section 1001, and that such willful false statements and the like may jeopardize the validity of this document, declares that he/she is properly authorized to execute this document on behalf of the Owner; and all statements made of his/her own knowledge are true and that all statements made on information and belief are believed to be true.

Signature: /Nancy J. Caven/ Date: 11/09/2007

Signatory's Name: Nancy J. Caven

Signatory's Position: Owner

Mailing Address (current):

LOCKRIDGE GRINDAL NAUEN LLP 100 WASHINGTON AVE S STE 2200 MINNEAPOLIS, Minnesota 55401-2179

Mailing Address (proposed):

Bonnabeau Salyers Stites Doe & Andresen, LLC 5050 France Avenue S., Suite 200 Edina, Minnesota 55410

Serial Number: 78040239

Internet Transmission Date: Fri Nov 09 14:30:35 EST 2007 TEAS Stamp: USPTO/S08N15-216.70.46.54-20071109143035

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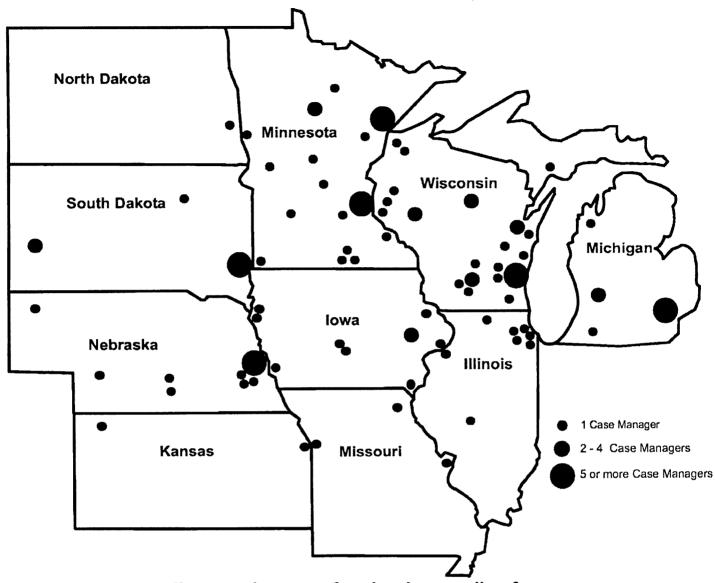


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Office: 608-223-8934 Fax: 1-866-687-7793 Mobile 1-608-234-1988 nhottmann@alarisgroup.com

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ROUTING SHEET TO POST REGISTRATION (PRU)

Registration Number: 2510667



Serial Number: 78040239



RAM Sale Number: 7110

RAM Accounting Date: 20071109

Total Fees:

\$300

Note: Process in accordance with Post Registration Standard Operating Procedure (SOP)

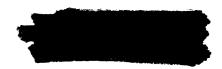
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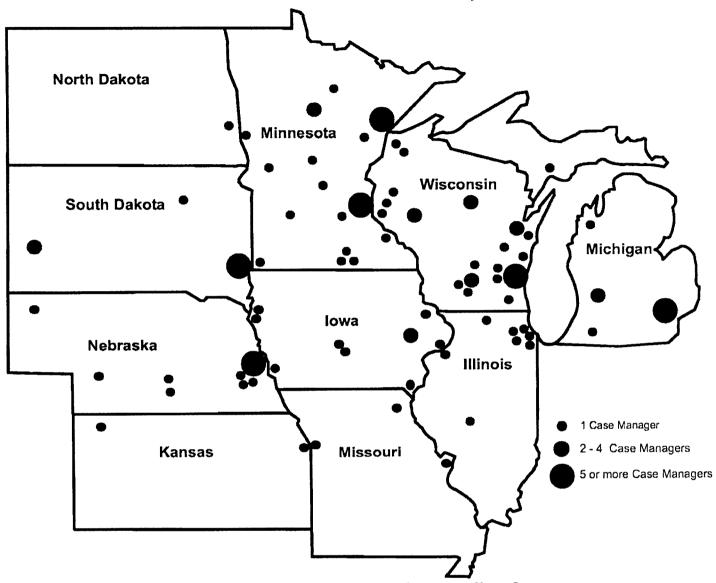


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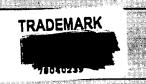
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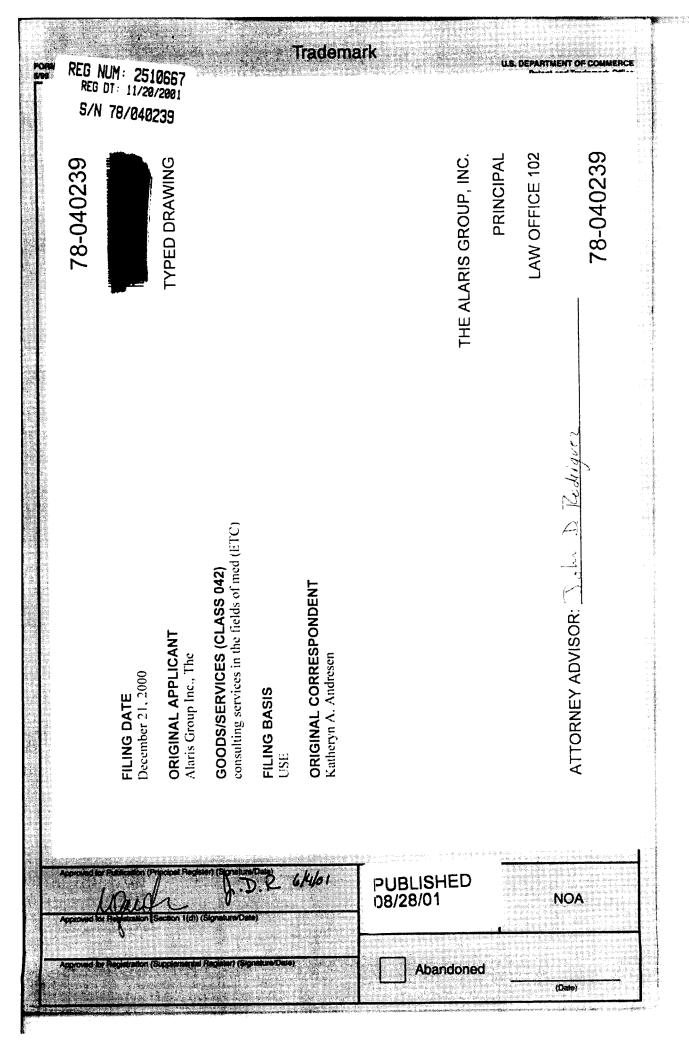
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The applicant has submitted required color specimen. The USPTO has printed only one copy of the specimen, and extra copies can be produced in-house as needed.



UNITED STATES DEPARTMENT OF COMMERCE Patent and Trade: k Office

ASSISTANT COMMISSIONER FOR TRADEMARKS 2900 Crystal Drive Arlington, Virginia 22202-3513

Aug 8, 2001

NOTICE OF PUBLICATION UNDER 12(a)

1. Serial No.: 78/040,239

- 2. Mark: THE ALARIS GROUP, INC.
- 3. International Class(es): 42
- 4. Publication Date: Aug 28, 2001
- 5. Applicant:
 Alaris Group Inc., The

The mark of the application identified appears to be entitled to registration. The mark will, in accordance with Section 12(a) of the Trademark Act of 1946, as amended, be published in the Official Gazette on the date indicated above for the purpose of opposition by any person who believes he will be damaged by the registration of the mark. If no opposition is filed within the time specified by Section 13(a) of the Statute or by rules 2.101 or 2.102 of the Trademark Rules, the Commissioner of Patents and Trademarks may issue a certificate of registration.

Copies of the trademark portion of the Official Gazette containing the publication of the mark may be obtained from:

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Phone: (202)512-1800

By direction of the Commissioner.

KATHERYN A. ANDRESEN LOCKRIDGE GRINDAL NAUEN LLP 100 WASHINGTON AVE S STE 2200 MINNEAPOLIS MN 55401-2179 TMP&I

Amended Prime/International Class First Use Date In Another Form Ib Word Mark Mark Drawing Code Scan Sub Drawing Mark Description Lining/Stippling Translation Section 2(f) Section 2(f) Entire Mark Section 2(f) Limitation Statement Amended Register Foreign Reg. Data Foreign Registration Number Foreign Registration Number Foreign Registration Expiration Date Owner Data Owner Name Address 1 City	Data Element ☐ Goods and Services ☐ First Use in Commerce Date ☐ Certification ☐ Pseudo Mark ☐ Design Search Code ☐ Disclaimer ☐ Name/Portrait/Consent ☐ Section 2(f) in Part ☐ Amended Register Date ☐ 44(d) ☐ Foreign Application Filing Date ☐ Foreign Registration Date ☐ Foreign Renewal Reg. Number
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I certify that all corrections have been entered in accordance with text editing guidelines.	

TR/ EMARK EXAMINATION WORKS***ET

AMENDMENT S		☐ NO CHANGE 1.0.112 Date 5-25-2	PUBLICATION/REGISTRATION STA
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Correspondence		☐ Attorney	☐ Domestic Representative
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UNITED S'ATES PATENT AND TRADEMARK OFFICE

· - · -			PAPER NO.
SERIAL NO. 78/040239 Alami	APPLICANT s Group Inc., The		2.18
MARK	s aroup inc., the		ADDRESS: Commissioner for Trademarks
THE ALARIS GROUN	P. INC.		2900 Crystal Drive Arlington, VA 22202-3513
KATHERYN A. ANDI	RESEN	ACTION NO.	www.uspto.gov
LOCKRIDGE GRINDA 100 WASHINGTON A	AVE S STE 2200		If no fees are enclosed, the address should include the words "Box Responses - No Fee."
MINNEAPOLIS MN (55401-2179	MAILING DATE 05/23/01	Please provide in all correspondence:
		REF. NO.	Filing Date, serial number, mark and Applicant's name.
FORM PTO-1525 (5-90)	U.S. DEPT. OF COMM. PAT. & TM OFFICE	4305-01	 Mailing date of this action. Examining Attorney's name and Law Office number. Your telephone number and ZIP code.
			Tour telephone number and 2h code.

EXAMINER'S AMENDMENT

A STEEL COUNTY NOW A DESIGNATION OF THE SECOND SECO	TERSON CALLED/INTERVIEWED	T	ELEPHONE NUMBER
John D. Rodriguez	Katheryn A. Andresen		612-339-6900
X ** CHERTAL CONTRACTOR	*** INTERVIEWDATE	X	ATTORNEY
And the Control of th	May 18, 2001		APPLICANT

CALL RECORD/NOTES

OFFICE SEARCH: The examining attorney has searched the Office records and has found no similar registered or pending mark which would bar registration under Trademark Act Section 2(d), 15 U.S.C. Section 1052(d). TMEP section 1105.01.

RE: Serial Number 78/040239

In accordance with the authorization granted by the above Applicant or attorney, the application has been AMENDED as indicated below. No response is necessary unless there is an objection to the amendment.

DISCLAIMER STATEMENT

The applicant has agreed to amend the application to include the following disclaimer statement:

No claim is made to the exclusive right to use GROUP, INC. apart from the mark print as shown.

If the applicant has any questions, please telephone the assigned examining attorney.

John D. Rodriguez

Trademark Examining Attorney

Law Office 112

(703) 308-9112, ext. 133

*1 RADEMARK EXAMINATION WORKSHEET

Grist Use Date First Use in Grist Use in Gr	en amonded/seded
Class Data Prime/International Class Goods and Size First Use in In Another Form Certification Design Sear	sen amended/coded.
First Use Date First Use in In Another Form Certification Ib	ment
First Use Date First Use in In Another Form. Certification Ib	nd Services
Mark Data Word Mark Pseudo Mar Design Sear Design	e in Commerce Date
Word Mark Pseudo Mark Design Sear Mark Drawing Code Design Sear Design Sea	ition
Mark Drawing Code	
Mark Drawing Code	Mark
Sizing/Lining Code	
Lining/Stippling	
Translation Section 2(f) Entire Mark Section 2(f) Limitation Statement Section 2(f) Amended Register Amended Register Amended Register 44(d) Hamilton Statement Foreign Application Number Foreign Application Number Foreign Registration Number Foreign Registration Registration Expiration Date Foreign Registration Entity State Entity Entity Entity Entity Entity Entity Entity Statement Composed of Assignment(s)/Name Change Prior Registration Entity Domestic Registration Entity	er
Section 2(f) Section 2(f) Entire Mark Section 2(f) Limitation Statement Amended Register Amended Register Amended Register Foreign Reg. Data Foreign Application Number Foreign Registration Number Foreign Registration Expiration Date Foreign Reg. Renewal Expiration Date Foreign Reg. Renewal Expiration Date Foreign Reg. Owner Data Owner Name Owner Name DBA/AKA/ Address 1 Address 2 City State Zip Code Citizenship Entity Entity Statement Composed of Assignment(s)/Name Change Amd/Corr Restr. Correspondence Attorney Attorney Attorney Correspondence Firm Name/Address	ortrait/Consent
Section 2(f) Limitation Statement	
Section 2(f) Limitation Statement	
Foreign Reg. Data Foreign Country	2(f) in Part
Foreign Reg. Data Foreign Country	i Register Date
Foreign Application Number	
Foreign Registration Expiration Date	Application Filing Date
Foreign Reg. Renewal Expiration Date Foreign Removed Foreign Removed Prior U.S. Reg. Foreign Removed Prior U.S. Reg. Foreign Removed Prior U.S. Reg. Foreign Removed Prior Prior Prior Prior Prior Prior Prior Name/Address Foreign Removed Prior Prior Prior Prior Name/Address Foreign Removed Prior Prior Registration Foreign Removed Prior Registration Domestic Removed Prior U.S. Reg. Prior Registration Domestic Removed Prior Prior Prior Prior Prior Name/Address Domestic Removed Prior Name/Address Dom	Registration Date
Owner Data Owner Name DBA/AKA/ Address 1 City State City Entity Entity Statement Composed of Assignment(s)/Name Change Amd/Corr Restr. Concurrent Use Prior U.S. Reg. Prior Registration Attorney Attorney Correspondence Attorney Correspondence Attorney Correspondence Correspondence	Renewal Reg. Number
Address 1	Renewal Reg. Date
☐ City ☐ State ☐ Zip Code ☐ Citizenship ☐ Entity ☐ Entity Statement ☐ Composed of ☐ Assignment(s)/Name Change ☐ Concurrent Use ☐ Prior U.S. Reg. ☐ Prior Registration ☐ Attorney ☐ Domestic Re ☐ Attorney ☐ Correspondence ☐ Corre	A/TA
☐ Zip Code ☐ Citizenship ☐ Entity ☐ Entity Statement ☐ Composed of ☐ Assignment(s)/Name Change ☐ Concurrent Use ☐ Concurrent Use ☐ Prior Registration ☐ Attorney ☐ Domestic Re ☐ Attorney ☐ Correspondence ☐ Corr	2
Citizenship	
☐ Entity Statement ☐ Composed of ☐ Assignment(s)/Name Change Amd/Corr Restr. ☐ Concurrent Use ☐ Prior U.S. Reg. ☐ Prior Registration ☐ Attorney ☐ Domestic Re ☐ Attorney ☐ Domestic Re ☐ Correspondence ☐ Correspondence Firm Name/Address	
Assignment(s)/Name Change Concurrent Use Correspondence Cor	
Amd/Corr Restr.	d of
Prior U.S. Reg. Prior Registration Correspondence Attorney Attorney Docket Number Correspondence Firm Name/Address	
Attorney Docket Number Correspondence Correspondence Firm Name/Address	
Correspondence Attorney Domestic Re Attorney Docket Number Correspondence Firm Name/Address	
Attorney Docket Number Correspondence Firm Name/Address	Representative
Correspondence Firm Name/Address	
certify that all corrections have been entered in accordance with text editing guidelines. M.L.W.	
Dther:	DATE

NAME

The Alaris Group, Inc.

STREET

P.O. Box 24855

CITY

Edina

STATE

MN

COUNTRY

USA

ZIP/POSTAL CODE

55424

TELEPHONE NUMBER

612-925-9343

FAX NUMBER

612-397-9180

E-MAIL ADDRESS

thealarisgroup@uswest.net

CORPORATION: STATE/COUNTRY OF **INCORPORATION**

Minnesota

MARK

THE ALARIS GROUP, INC.

TYPED FORM

Yes

USE IN COMMERCE:

Yes

042

SECTION 1(a)

Yes

SPECIMEN

SPECIMEN

DESCRIPTION

Marketing sheet for services.

INTERNATIONAL

CLASS NUMBER

LISTING OF GOODS AND/OR SERVICES

Consulting services in the fields of medical and vocational rehabilitation primarily responding to the needs of the workers compensation industry.

FIRST USE

ANYWHERE DATE

12/14/1999

FIRST USE IN

COMMERCE DATE

01/01/2000

NAME

Katheryn A. Andresen

STREET

100 Washington Ave S, Ste 2200

CITY

Minneapolis

STATE

MN

COUNTRY

USA

ZIP/POSTAL CODE

55401-2179

E-MAIL ADDRESS

kaandresen@locklaw.com

AUTHORIZE E-MAIL COMMUNICATION

Yes

FIRM NAME

Lockridge Grindal Nauen PLLP

TELEPHONE NUMBER

612-339-6900

FAX NUMBER

612-339-0981

ATTORNEY DOCKET

NUMBER

4305-01

OTHER APPOINTED

ATTORNEY(S)

Bradley W. Anderson

TOTAL FEES PAID

325

NUMBER OF CLASSES

PAID

1

NUMBER OF CLASSES 1

E-MAIL ADDRESS

FOR

kaandresen@locklaw.com

CORRESPONDENCE

SIGNATURE

/nancyjcaven/

DATE

12/21/2000

NAME

Nancy J. Caven

TITLE

President

LINE

Katheryn A. Andresen

LINE

Lockridge Grindal Nauen PLLP

LINE

100 Washington Ave S, Ste 2200

LINE

Minneapolis MN 55401-2179

RAM SALE NUMBER

127

RAM ACCOUNTING

DATE

20001221

SERIAL NUMBER

78/040239

INTERNET

Thursday, 12-21-2000 13:17:20 EST

TRANSMISSION DATE

TEAS STAMP

USPTO-20998532-20001221131717016-78/040239-

12278ac61ade81306e58ee6a9c724ff065e-CC-127-20001221131017016 kaandresen@locklaw.com

E-MAIL ADDRESS

FOR

ACKNOWLEDGMENT-

<SERIAL NUMBER> 78040239 <FILING DATE> 12/21/2000

<DOCUMENT INFORMATION>

<TRADEMARK/SERVICEMARK APPLICATION>

<VERSION 1.22>

<APPLICANT INFORMATION>

<NAME> The Alaris Group, Inc.

<STREET> P.O. Box 24855

<CITY> Edina
<STATE> MN
<COUNTRY> USA
<ZIP/POSTAL CODE> 55424

<TELEPHONE NUMBER> 612-925-9343 <FAX NUMBER> 612-397-9180

<E-MAIL ADDRESS> thealarisgroup@uswest.net

<APPLICANT ENTITY INFORMATION>

<CORPORATION: STATE/COUNTRY OF INCORPORATION> Minnesota

<TRADEMARK/SERVICEMARK INFORMATION>

<MARK> THE ALARIS GROUP, INC.

<TYPED FORM> Yes

* Applicant requests registration of the above-identified trademark/service mark in the United States Patent and Trademark Office on the Principal Register established by the Act of July 5, 1946 (15 U.S.C. Section 1051 et seq., as amended). *

<BASIS FOR FILING AND GOODS/SERVICES INFORMATION>

<USE IN COMMERCE: SECTION 1(a)> Yes

- * Applicant is using or is using through a related company the mark in commerce on or in connection with the below-identified goods/services. (15 U.S.C. Section 1051(a), as amended.). Applicant attaches one SPECIMEN for each class showing the mark as used in commerce on or in connection with any item in the class of listed goods and/or services. *
- <SPECIMEN> Yes
- <SPECIMEN DESCRIPTION> Marketing sheet for services.

<INTERNATIONAL CLASS NUMBER> 042

<LISTING OF GOODS AND/OR SERVICES> Consulting services in the fields of medical and vocational rehabilitation primarily responding to the needs of the workers compensation industry.

<FIRST USE ANYWHERE DATE> 12/14/1999 <FIRST USE IN COMMERCE DATE> 01/01/2000

<a triangle <a tri

78040239

Katheryn A. Andresen <NAME>

100 Washington Ave S, Ste 2200 <STREET>

Minneapolis <CITY>

MN <STATE> USA <COUNTRY>

55401-2179 <ZIP/POSTAL CODE>

kaandresen@locklaw.com <E-MAIL ADDRESS>

<AUTHORIZE E-MAIL COMMUNICATION> Yes

Lockridge Grindal Nauen PLLP <FIRM NAME>

612-339-6900 <TELEPHONE NUMBER> 612-339-0981 <FAX NUMBER>

4305-01 <a triangle <a tri

<OTHER APPOINTED ATTORNEY(S)> Bradley W. Anderson

<FEE INFORMATION>

<TOTAL FEES PAID> 325

<NUMBER OF CLASSES PAID> 1

<NUMBER OF CLASSES> 1

<LAW OFFICE INFORMATION>

* The USPTO is authorized to communicate with the applicant's attorney at the below e-mail address *

<E-MAIL ADDRESS FOR CORRESPONDENCE> kaandresen@locklaw.com

<SIGNATURE AND OTHER INFORMATION>

* PTO-Application Declaration: The undersigned, being hereby warned that willful false statements and the like so made are punishable by fine or imprisonment, or both, under 18 U.S.C. Section 1001, and that such willful false statements may jeopardize the validity of the application or any resulting registration, declares that he/she is properly authorized to execute this application on behalf of the applicant; he/she believes the applicant to be the owner of the trademark/service mark sought to be registered, or, if the application is being filed under 15 U.S.C. Section 1051(b), he/she believes applicant to be entitled to use such mark in commerce; to the best of his/her knowledge and belief no other person, firm, corporation, or association has the right to use the mark in commerce, either in the identical form thereof or in such near resemblance thereto as to be likely, when used on or in connection with the goods/services of such other person, to cause confusion, or to cause mistake, or to deceive; and that all statements made of his/her own knowledge are true; and that all statements made on information and belief are believed to be true. *

/nancyjcaven/ <SIGNATURE> 12/21/2000 <DATE> Nancy J. Caven <NAME> President

<TITLE>

<MAILING ADDRESS>

<LINE> Katheryn A. Andresen

<LINE> Lockridge Grindal Nauen PLLP <LINE> 100 Washington Ave S, Ste 2200 <LINE> Minneapolis MN 55401-2179

<CREDIT CARD INFORMATION>

<RAM SALE NUMBER> 127

<RAM ACCOUNTING DATE> 20001221

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<SERIAL NUMBER> 78/040239

<INTERNET TRANSMISSION DATE> Thursday, 12-21-2000 13:17:20 EST

<TEAS STAMP>

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E-MAIL ADDRESS FOR ACKNOWLEDGMENT> kaandresen@locklaw.com

Internet Transmission Date:

2000/12/21

Filing Date:

2000/12/21

TRADEMARK APPLICATION

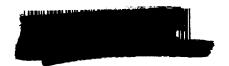
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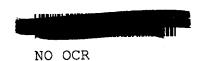
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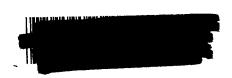
RAM SALE NUMBER: 127
RAM ACCOUNTING DATE: 20001221

Serial Number:

78040239







Drawing Page

Applicant:

The Alaris Group, Inc. P.O. Box 24855 Edina MN USA 55424

Serial Number:

78040239



Date of First Use:

12/14/1999 Date of First Use in Commerce:

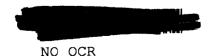
01/01/2000 Goods and Services:

Consulting services in the fields of medical and vocational rehabilitation primarily responding to the needs of the workers compensation industry.

Mark:

THE ALARIS GROUP, INC.

PUBLISHED 08/28/01





12-21-2000

*** User: jrodriguez ***

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01	1	0	1	1	0:01	(alaris and group)[on]
02	543	N/A	0	0	0:09	*l{v}r{"iy"}{"sc"}*[bi,ti] and live [ld]
03	10130	N/A	0	0	0:06	*gr{v:2}p*[bi,ti] and live [ld]
04	5 ,	0	5	5	0:01	2 and 3
05	219	0	219	219	0:04	2 and "042"[cc]

Session started 5/16/01 4:05:13 PM Session finished 5/16/01 4:16:47 PM Total search duration 0:21 minutes Session Duration 11:34 minutes

Default NEAR limit= 1 ADJ limit= 1

*** User: jrodriguez ***

#	Total Marks	Dead Marks	L. e Viewed Docs	Live Viewed Images	Status/ Search Duration	Search
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02	0	0	0	0	0:01	*allaris*[bi,ti] and live [ld]
03	0	0	0	0	0:01	*alarris*[bi,ti] and live [ld]
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Session started 5/30/01 10:12:44 AM Session finished 5/30/01 10:15:01 AM Total search duration 0:09 minutes Session Duration 2:17 minutes

Default NEAR limit= 1 ADJ limit= 1

Int. Cl.: 42

Prior U.S. Cls.: 100 and 101

United States Patent and Trademark Office

Reg. No. 2,510,667 Registered Nov. 20, 2001

SERVICE MARK PRINCIPAL REGISTER

THE ALARIS GROUP, INC.

ALARIS GROUP INC., THE (MINNESOTA COR-PORATION) P.O. BOX 24855 EDINA, MN 55424

FOR: CONSULTING SERVICES IN THE FIELDS OF MEDICAL AND VOCATIONAL REHABILITATION PRIMARILY RESPONDING TO THE NEEDS OF THE WORKERS COMPENSATION INDUSTRY, IN CLASS 42 (U.S. CLS. 100 AND 101).

FIRST USE 12-14-1999; IN COMMERCE 1-1-2000.

NO CLAIM IS MADE TO THE EXCLUSIVE RIGHT TO USE "GROUP, INC.", APART FROM THE MARK AS SHOWN.

SER. NO. 78-040,239, FILED 12-21-2000.

JOHN RODRIGUEZ, EXAMINING ATTORNEY

Int. Cl.: 42

Prior U.S. Cls.: 100 and 101

Reg. No. 2,510,667

United States Patent and Trademark Office

Registered Nov. 20, 2001

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JOHN RODRIGUEZ, EXAMINING ATTORNEY

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The Alaris Group, Inc. P.O. Box 24855 Edina MN USA 55424

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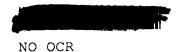
12/14/1999 Date of First Use in Commerce:

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Consulting services in the fields of medical and vocational rehabilitation primarily responding to the needs of the workers compensation industry.

Mark:

THE ALARIS GROUP, INC.





ECHB

LOCKRIDGE GRINDAL NAUEN

P.L.L.P.
ATTORNEYS AT LAW

SUITE 2200

IOO WASHINGTON AVENUE SOUTH
MINNEAPOLIS, MINNESOTA 55401-2179

TELEPHONE (612) 339-6900 FACSIMILE (612) 339-0981

SUITE 301

666 PENNSYLVANIA AVENUE, S.E. WASHINGTON, D.C. 20003-4335

TELEPHONE (202) 544-9840 FACSIMILE (202) 544-9850

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ROBERT J. SCHMIT RICHARD A. LOCKRIDGE CHARLES N. NAUEN* H, THEODORE GRINDAL HUGH V. PLUNKETT III W. JOSEPH BRUCKNER BRADLEY W. ANDERSON PATRICIA A. BLOODGOOD CHRISTOPHER K. SANDBERG J.MICHAEL SCHWARTZ HARRY E. GALLAHER WILLIAM A. GENGLER ERIC C. TOSTRUD ROBERT K. SHELQUIST HENRI G. MINETTE GREGG M. FISHBEIN *ALSO ADMITTED IN WISCONSIN

OF COUNSEL
DANIEL A. FARBER**
MILDA K. HEDBLOM
ELIZABETH A. SNELSON
**ADMITTED IN WASHINGTON. D.C. ONLY

VIA US MAIL

KAREN M. HANSON
SUSAN E. ELLINGSTAD
JAMES M. GENIA
KATHLEEN F. YOUNG
CHRISTIAN M. SANDE
HEIDI M. DREWES-SILTON
GREGORY J. MYERS
JOSEPH F. HENDERSON
KATHERYN A. ANDRESEN
KRISTINE M. BOYLAN
MARTIN A. CARLSON
DAVID W. HUART
JANELLE K. BEITZ
REBECCA M. LIETHEN

GOVERNMENT RELATIONS[†]
DENNIS M. MCGRANN***
KATHLEEN K. MICHELETTI
MARY R. KRINKIE
RICHARD W. GINSBERG
ALLYSON J. HARTLE
JUSTINE H. MISHEK
REBECCA K. KLETT
RACHEL R. ZAGRABELNY

t non-attorney Lobsylsts
writer's email: knandresen@locklaw.com

- 27 2000

December 27, 2000

01-02-2001

U.S. Patent & TMOfc/TM Mail Ropt Dt. #26

United States Department of Commerce Patent and Trademark Office Box Responses - No Fee Assistant Commissioner for Trademarks 2900 Crystal Dr. Arlington, VA 22202-3513

Re:

In re Application of

Applicant

Mark

Ser. No.

Filing Date

Attorney Reference (#4305-01)

The Alaris Group, Inc

The Alaris Group

78/040239

December 21, 2000

Dear Examining Attorney:

Please include enclosed power of attorney with the above-named application.

Very truly yours,

LOCKRIDGE GRINDAL NAUEN P.L.L.P.

Katheryn A. Andresen

KAA/sls Enclosure

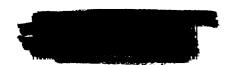
APPLICANT	:	The Alaris Group, Inc. (MINNESOTA, Corporation)
MARK	:	THE ALARIS GROUP
SER. NO.	:	78/040239 pm
FILING DATE	:	December 21, 2000 (Ax
Box Responses No Assistant Commission 2900 Crystal Drive Arlington, VA 2220	oner for	Trademarks
		POWER OF ATTORNEY
the firm Lockridge (postal address is St telephone number 61 all business in the Pat	Grindal I uite 220 2-339-6 tent and stration,	S Group, Inc. appoints Katheryn A Andresen or Bradley W Anderson of Nauen, P.L.L.P., members of the Bar of the State of Minnesota, whose 00, 100 Washington Avenue South, Minneapolis, MN 55401-2179, 5900, fax number 612-339-0981, to prosecute this application, to transact Trademark Office, or the Courts, in connection therewith, and to receive with full powers of substitution, revocation and addition, simultaneously is.
Dated: November 2	29 , 2000	THE ALARIS GROUP, Inc. (MINNESOTA CORPORATION) By: Marcy Garle Title: Pericipal, Delector of Sales * Government Relations
Dated: November	, 2000	By:

In re Application of :

Drawing Page

Applicant:

The Alaris Group, Inc. P.O. Box 24855 Edina MN USA 55424 Serial Number: 78040239



Date of First Use:

12/14/1999

Date of First Use in Commerce:

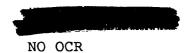
01/01/2000

Goods and Services:

Consulting services in the fields of medical and vocational rehabilitation primarily responding to the needs of the workers compensation industry.

Mark:

THE ALARIS GROUP, INC.





Internet Transmission Date:

2000/12/21

Filing Date:

2000/12/21

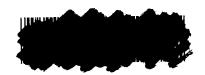
TRADEMARK APPLICATION

U.S. DEPARTMENT OF COMMERCE PATENT AND TRADEMARK OFFICE FEE RECORD SHEET

TOTAL FEES PAID: \$325

RAM SALE NUMBER: 127
RAM ACCOUNTING DATE: 20001221

Serial Number: 78040239







<SERIAL NUMBER> 78040239
<FILING DATE> 12/21/2000

<DOCUMENT INFORMATION>

<TRADEMARK/SERVICEMARK APPLICATION>

<VERSION 1.22>

<APPLICANT INFORMATION>

<NAME> The Alaris Group, Inc.

STREET> P.O. Box 24855

<CITY> Edina
<STATE> MN
<COUNTRY> USA
<ZIP/POSTAL CODE> 55424

<TELEPHONE NUMBER> 612-925-9343 <FAX NUMBER> 612-397-9180

<E-MAIL ADDRESS> thealarisgroup@uswest.net

<APPLICANT ENTITY INFORMATION>

<CORPORATION: STATE/COUNTRY OF INCORPORATION> Minnesota

<TRADEMARK/SERVICEMARK INFORMATION>

<MARK> THE ALARIS GROUP, INC.

<TYPED FORM> Yes

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<SPECIMEN> Yes

<SPECIMEN DESCRIPTION> Marketing sheet for services.

<INTERNATIONAL CLASS NUMBER> 042

<LISTING OF GOODS AND/OR SERVICES> Consulting services in the fields of medical and vocational rehabilitation primarily responding to the needs of the workers compensation industry.

<FIRST USE ANYWHERE DATE> 12/14/1999

<FIRST USE IN COMMERCE DATE> 01/01/2000

78040239

<ATTORNEY INFORMATION>

<NAME> Katheryn A. Andresen

<STREET> 100 Washington Ave S, Ste 2200

<CITY> Minneapolis

<STATE> MN <COUNTRY> USA

<ZIP/POSTAL CODE> 55401-2179

<E-MAIL ADDRESS> kaandresen@locklaw.com

<AUTHORIZE E-MAIL COMMUNICATION> Yes

<FIRM NAME> Lockridge Grindal Nauen PLLP

<TELEPHONE NUMBER> 612-339-6900 <FAX NUMBER> 612-339-0981

<a triangle <a tri

<OTHER APPOINTED ATTORNEY(S)> Bradley W. Anderson

<FEE INFORMATION>

<TOTAL FEES PAID> 325

<NUMBER OF CLASSES PAID> 1

<NUMBER OF CLASSES> 1

<LAW OFFICE INFORMATION>

* The USPTO is authorized to communicate with the applicant's attorney at the below e-mail address *

<E-MAIL ADDRESS FOR CORRESPONDENCE> kaandresen@locklaw.com

<SIGNATURE AND OTHER INFORMATION>

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<SIGNATURE>

/nancyjcaven/

78040239

<DATE> 12/21/2000 <NAME> Nancy J. Caven <TITLE> President

<MAILING ADDRESS>

<LINE> Katheryn A. Andresen

<LINE> Lockridge Grindal Nauen PLLP
<LINE> 100 Washington Ave S, Ste 2200
<LINE> Minneapolis MN 55401-2179

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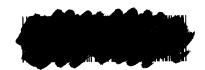
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E-MAIL ADDRESS FOR ACKNOWLEDGMENT> kaandresen@locklaw.com

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Mark:

THE ALARIS GROUP, INC.





ORIGINAL SPECIMEN

Internet Transmission Date:

2000/12/21

Serial Number: 78040239

Filing Date: 2000/12/21

- The Alaris Group, Inc. . . ~

... achieving solutions... delivering results

P.O. Box 24265 Biline, MN 55424-0255 Phone 612,926,9343/222,4322902 Fax: 612,397,9120 P.O. BOX 3816 Duluth, MN 55203 Phone: 218,730,9950/888,568-2202 FAX: 218,730,9948

..Products and Services...

Our firm has over a century's worth of experience in the medical and vocational case management industry serving multiple lines of insurance including workers' compensation, personal injury, automobile liability, as well as short and long term disability. The Principals' unique blend of experience and diversity in this industry foster the results that our customers are accustomed to seeing, and expect from us based on past experience. Our case management is aggressive and we have recognized expertise. We are committed to excellence and quality service delivery, and have an earned reputation for results.

The Alaris Group, Inc. is proud to offer the following products/services:

- FIELD CASE MANAGEMENT
 *STATUTORY VOCATIONAL SERVICES
 *DISABILITY CASE MANAGEMENT
 *MEDICAL & CATASTROPHIC CASE MANAGEMENT
 *JOB PLACEMENT/JOB DEVELOPMENT
- MEDICAL/LEGAL CONSULTATION AND EXPERT OPINION SERVICES
- . ERGONOMIC CONSULTATION
- RISK MANAGEMENT CONSULTATION
- . IN-HOUSE/DEDICATED NURSE PROGRAMS

mountails in a some

e-mali: thealarlogrp@uswest.net

The applicant has submitted required color specimen. The USPTO has printed only one copy of the specimen, and extra copies can be produced in-house as needed.

The Alaris Group, Inc. . . ~

... achieving solutions... delivering results

P.O. Box 24855 Edina, MN 55424-0855 Phone: 612,925,9343/888.432.2902 Fax: 612.397.9120 P.O. Box 3316
Duluth, MN 55203
Phone: 218,730,9950/888.568.2202
Fax: 218,730.9948

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- · ERGONOMIC CONSULTATION
- · RISK MANAGEMENT CONSULTATION
- IN-HOUSE/DEDICATED NURSE PROGRAMS

Int. Cl.: 44

Prior U.S. Cls.: 100 and 101

Reg. No. 2,930,177

United States Patent and Trademark Office

Registered Mar. 8, 2005

SERVICE MARK PRINCIPAL REGISTER

ALARIS

THE ALARIS GROUP, INC. (MINNESOTA COR-PORATION) P.O. BOX 24855 EDINA, MN 55424

FOR: MEDICAL CONSULTING SERVICES IN THE FIELDS OF MEDICAL AND VOCATIONAL REHABILITATION PRIMARILY RESPONDING TO THE NEEDS OF THE WORKERS COMPENSATION INDUSTRY, IN CLASS 44 (U.S. CLS. 100 AND 101).

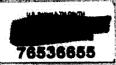
FIRST USE 12-14-1999; IN COMMERCE 1-1-2000.

OWNER OF U.S. REG. NO. 2,510,667.

SER. NO. 76-536,655, FILED 7-3-2003.

TANYA AMOS, EXAMINING ATTORNEY





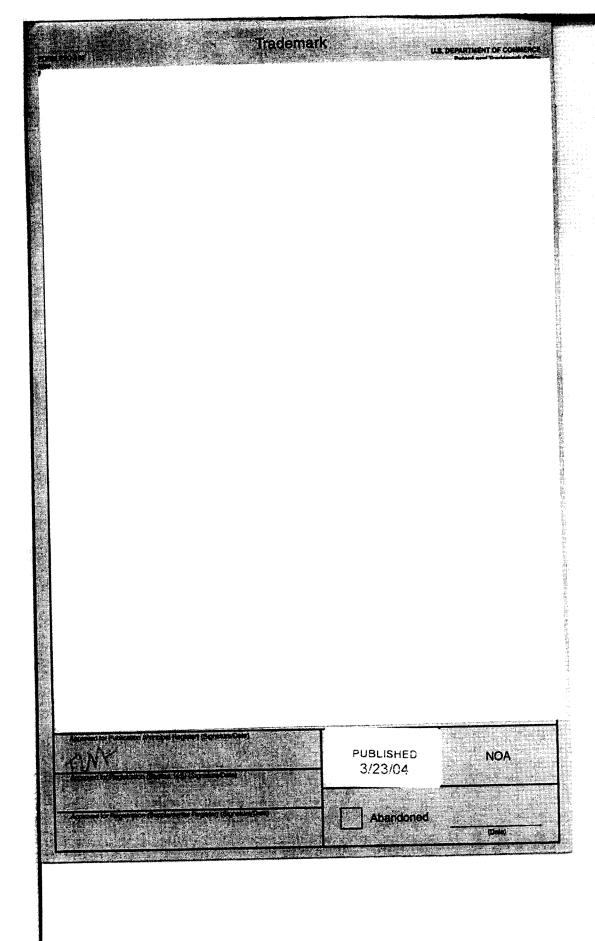
Serial Number

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The ALARIS Group, Inc.

Case Management vocational Renabilitation vocational Renabilitation Vocational Research Services Engineers Consideration Risk Management Consideration in House/Ogen ated tracks Programme Job Playeopert, Lin Telegopetions

Personality, voice and experience working with you

www.dibiscolopeda.

SERVICES

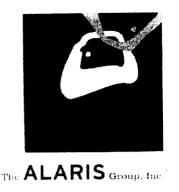
The ALARIS Group Inc.® has over a century's worth of experience in the medical and vocational case management industry. We serve multiple lines of insurance including workers' compensation, personal injury, automobile liability, and short and long term disability.

The ALARIS Group, Inc.® is proud to offer the following services:

- FIELD CASE MANAGEMENT
 - Medical and Catastrophic Case Management
 - Disability Case Management (DCM)
 - Bi-lingual Case Management/se habla espanol
 - Vocational Rehabilitation
 - Vocational Expert Services
 - Job Placement/Job Development
- ERGONOMIC CONSULTATION
- IN-HOUSE DEDICATED NURSE PROGRAMS
- CERTIFIED MANAGED CARE SERVICES IN SOUTH DAKOTA
- MEDICAL-LEGAL CONSULTATION
- CERTIFIED LIFE CARE PLANNING
- FMLA COORDINATION

We are committed to aggressive case management, excellence and quality.

Our case managers' blend of experience, expertise and diversity is unique in the industry and fosters the results that our customers expect. Contact us today to find out for yourself why The ALARIS Group, Inc.® has earned a reputation for results.



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Personality, voice and experience working with you

www.aranasaa.com.com-

MISSION

Our goal is to establish the most technically advanced disability management service to date. Our commitment is to provide superior, ethical service delivery and to do it cost effectively.

Our case managers will be the most talented and experienced in the industry. Our aim is to provide unparalleled job satisfaction by positively inspiring and creatively motivating all who work with us. We encourage an open work environment with all staff promoting honesty, trust, and professional integrity. We wish to take charge of and personally shape our own career destinies. Effort and talent will determine success. Our work will be based on the highest professional standards and ethics, and we will encourage expansion of existing skills as well as fostering one another's growth and strength. We will provide an upbeat, secure work environment.

Teamwork is integral to our success. The name "Alaris" means "wing-like" in Latin. We imagine a flock of birds flying through the sky in a "V" formation. One bird takes the lead and points the way. However as the lead bird tires, another bird moves up and takes its place. This process is repeated over and over again until the destination is reached. Positions are fluid and the ultimate goal is achieved. The goal is realized by interdependently working together.

We will provide unparalleled, high quality outcomes and outstanding service to our customers. The technical advantage we possess will result in the service that customers desire.

Commissioner for Trademarks 2900 Crystal Drive Arlington , VA 22202-3514 www.uspto.gov

Mar 3, 2004 NOTICE OF PUBLICATION UNDER 12(a)

1. Serial No.: 76/536,655

2. Mark: ALARIS

- 3. International Class(es):
- 4. Publication Date: Mar 23, 2004

 Applicant: THE ALARIS GROUP, INC.

The mark of the application identified appears to be entitled to registration. The mark will, in accordance with Section 12(a) of the Trademark Act of 1946, as amended, be published in the Official Gazette on the date indicated above for the purpose of opposition by any person who believes he will be damaged by the registration of the mark. If no opposition is filed within the time specified by Section 13(a) of the Statute or by rules 2.101 or 2.102 of the Trademark Rules, the Commissioner of Patents and Trademarks may issue a certificate of registration.

Copies of the trademark portion of the Official Gazette containing the publication of the mark may be obtained from:

The Superintendent of Documents U.S. Government Printing Office PO Box 371954 Pittsburgh, PA 15250-7954 Phone: (202) 512-1800

By direction of the Commissioner.

Correspondence Address:

KATHERYN A. ANDRESEN LOCKRIDGE GRINDAL NAUEN P.L.L.P. 100 WASHINGTON AVENUE SOUTH SUITE 2200 MINNEAPOLIS, MN 55401

TMP&I

DEMARK EXAMINATION WORKSHEET

☐ AMENDMENT STAGE

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PUBLICATION/REGISTRATION STAGE

Name: SHARON HAR		D. 113 Date 02/ /04	Serial No (4/5/3/4)
Legal Instrument		e appropriate column and/or box to indicate which dat	a elements have been amended/coded.
Lægar Histi ument	Amended	(LIE)	Data Element
Class Data		☐ Prime/International Class	☐ Goods and Services
Class Data		☐ First Use Date	☐ First Use in Commerce Date
	ļ	☐ In Another Form	☐ Certification
		☐ 1b	Li Certification
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Mark Data		☐ Word Mark	☐ Pseudo Mark
		Mark Drawing Code	☐ Design Search Code
		☐ Scan Sub Drawing	
Misc. Mark Data		Mark Description	☐ Disclaimer
		☐ Lining/Stippling	☐ Name/Portrait/Consent
·		☐ Translation	
Section 2(f)		☐ Section 2(f) Entire Mark	
		☐ Section 2(f) Limitation Statement	☐ Section 2(f) in Part
		☐ Amended Register	☐ Amended Register Date
Foreign Reg. Data		☐ Foreign Country	☐ 44(d)
		☐ Foreign Application Number	☐ Foreign Application Filing Dat
		☐ Foreign Registration Number	☐ Foreign Registration Date
		☐ Foreign Registration Expiration Date	☐ Foreign Renewal Reg. Number
		☐ Foreign Reg. Renewal Expiration Date	☐ Foreign Renewal Reg. Date
Owner Data		☐ Owner Name	□ DBA/AKA/TA
		☐ Address 1	☐ Address 2
		☐ City	☐ State
		☐ Zip Code	
	•	☐ Citizenship	☐ Entity
		☐ Entity Statement	☐ Composed of
•		☐ Assignment(s)/Name Change	
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Amd/Corr Restr.		☐ Prior Registration	Name of the state
Prior U.S. Reg.		The state of the s	☐ Domestic Representative
Correspondence		☐ Attorney Docket Number	Domestic Representative
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Other:			
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UNITED STATES PATENT AND TRADEMARK OFFICE

SERIAL NO: 76/536655

APPLICANT: THE ALARIS GROUP, INC.

CORRESPONDENT ADDRESS:

KATHERYN A. ANDRESEN LOCKRIDGE GRINDAL NAUEN P.L.L.P. 100 WASHINGTON AVENUE SOUTH SUITE 2200

MINNEAPOLIS, MN 55401

MARK: ALARIS

CORRESPONDENT'S REFERENCE/DOCKET NO: 4305-01

CORRESPONDENT EMAIL ADDRESS:

RETURN ADDRESS:

Commissioner for Trademarks 2900 Crystal Drive Arlington, VA 22202-3514 ecom113@uspto.gov

If no fees are enclosed, the address should include the words "Box Responses - No Fee."

Please provide in all correspondence:

- 1. Filing date, serial number, mark and applicant's name.
- 2. Date of this Office Action.
- 3. Examining Attorney's name and Law Office number.
 - 4. Your telephone number and email address.

Serial Number 76/536655

EXAMINER'S AMENDMENT - EA

In accordance with the authorization granted by Katheryn Andersen on January 21, 2004, the application has been AMENDED as indicated below. Please note that if the identification of goods or services has been amended below, any future amendments must be in accordance with 37 C.F.R. 2.71(a); TMEP section 1402.07(e). No response is necessary unless there is an objection to the amendment. If there is an objection to the amendment, the applicant should notify the examining attorney immediately.

The examining attorney has searched the Office records and has found no similar registered or pending mark which would bar registration under Trademark Act Section 2(d), 15 U.S.C. §1052(d). TMEP §704.02.

RECITATION OF SERVICES

The recitation of services is amended to read as follows:

Medical consulting services in the fields of medical and vocational rehabilitation primarily responding to the needs of the workers compensation industry, in International Class 44.

/Tanya Amos/ Trademark Examining Attorney Law Office 113 (703) 308-9113 Ext. 135 Phone (703) 746-6485 Fax

UNITED STATES PATENT AND TRADEMARK OFFICE

SERIAL NO: 76/536655

APPLICANT: THE ALARIS GROUP, INC.

JAN 22 2004 En

CORRESPONDENT ADDRESS:

KATHERYN A. ANDRESEN

LOCKRIDGE GRINDAL NAUEN P.L.L.P.

100 WASHINGTON AVENUE SOUTH SUITE 2200

MINNEAPOLIS, MN 55401

RETURN ADDRESS:

Commissioner for Trademarks 2900 Crystal Drive Arlington, VA 22202-3514

ecom113@uspto.gov

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MARK:

ALARIS

CORRESPONDENT'S REFERENCE/DOCKET NO: 4305-01

CORRESPONDENT EMAIL ADDRESS:

Please provide in all correspondence:

- Filing date, serial number, mark and applicant's name.
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RE: Serial Number 76/536655

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*** User:tamos ***

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	Marks	Marks	Viewed	Viewed	Search	
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*** User:tamos ***

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Drawing Page

Date/Time Stamp: Tuesday, 06-17-2003 09:11:32 EDT



07-03-2003

U.S. Patent & TMOfc/TM Mail Ropt Dt. #31

Applicant:

THE ALARIS GROUP, INC. P.O. Box 24855 Edina, MN 55424 USA

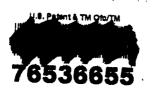
Date of First Use Anywhere: 12/14/1999
Date of First Use In Commerce: 01/01/2000

Goods and Services:

Consulting services in the fields of medical and vocational rehabiliation primarily responding to the needs of the workers compensation industry.

Mark:

ALARIS



76536655

TRADEMARK APPLICATION SERIAL NO.

U.S. DEPARTMENT OF COMMERCE PATENT AND TRADEMARK OFFICE FEE RECORD SHEET

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LOCKRIDGE GRINDAL NAUEN

P.L.L.P. ATTORNEYS AT LAW

SUITE 2200

100 WASHINGTON AVENUE SOUTH MINNEAPOLIS, MINNESOTA 55401-2179

> TELEPHONE (612) 339-6900 FACSIMILE (612) 339-0981

> > SUITE 301

660 PENNSYLVANIA AVENUE, S.E. WASHINGTON, D.C. 20003-4335

> TELEPHONE (202) 544-9840 FACSIMILE (202) 544-9850

> > WWW.LOCKLAW.COM

ROBERT J. SCHMIT RICHARD A. LOCKRIDGE CHARLES N. NAUEN* H. THEODORE GRINDAL HUGH V. PLUNKETT III W. JOSEPH BRUCKNER BRADLEY W. ANDERSON PATRICIA A. BLOODGOOD CHRISTOPHER K. SANDBERG J.MICHAEL SCHWARTZ HARRY E. GALLAHER WILLIAM A. GENGLER ERIC C. TOSTRUD ROBERT K. SHELQUIST HENRI G. MINETTE GREGG M. FISHBEIN SUSAN E. ELLINGSTAD KAREN M. HANSON JAMES M. GENIA ALSO ADMITTED IN WISCONSIN

OF COUNSEL DANIEL A. FARBER** ELIZABETH A. SNELSON KATHLEEN F. YOUNG

writer's email: kaandresen@locklaw.com

CHRISTIAN M. SANDE HEIDI M. DREWES-SILTON GREGORY J. MYERS JOSEPH F. HENDERSON KATHERYN A. ANDRESEN MARTIN A. CARLSON YVONNE M. FLAHERTY RACHEL C. DELICH DARLA JO BOGGS MATTHEW R. SALZWEDEL

GOVERNMENT RELATIONS DENNIS M. MCGRANN"" KATHLEEN K. MICHELETTI ALLYSON J. HARTLE REBECCA K. KLETT RACHEL R. ZAGRABELNY MARA B. MAGNUSON NORA C. STEWART AMY M. JOHNSON ANDREW M. TANTILLO

T NON-ATTORNEY LOSSYISTS

July 2, 2003

VIA FEDERAL EXPRESS

United States Patent and Trademark Office Commissioner for Trademarks Box - NEW APP - FEE 2900 Crystal Drive Arlington, VA 22202-3513

In re Application of:

Applicant

The Alaris Group, Inc.

First Mark

ALARIS

Second Mark

PERSONALITY, VOICE AND EXPERIENCE

WORKING WITH YOU

Third Mark

DESIGN IMAGE

Dear Commissioner:

Enclosed for filing are the applications of The Alaris Group, Inc. for registration of the above-referenced service marks, together with a check in the amount of \$1,005.00 in payment of the \$335.00 filing fees for each of the three applications.

Please address all future correspondence in connection with this application to the undersigned at the Minneapolis address shown above.

REFERENCE: #4305-01

Very truly yours,

LOCKRIDGE GRINDAL NAUEN P.L.L.P.

Enclosures

PTO Form 1478 (Rev 9/98) OMB Control #0651-0009 (Exp. 08/31/2004)

Trademark/Service Mark Application

* To the Commissioner for Trademarks *

<DOCUMENT INFORMATION>
<TRADEMARK/SERVICEMARK APPLICATION>
<VERSION 1.22>

<APPLICANT INFORMATION>

<NAME> THE ALARIS GROUP, INC.

<STREET> P.O. Box 24855

<CITY> Edina

<STATE> MN

<COUNTRY> USA

<ZIP/POSTAL CODE> 55424

<TELEPHONE NUMBER> 952-925-9343

<FAX NUMBER> 612-397-9180

<E-MAIL ADDRESS> ncaven@alarisgroup.com

<APPLICANT ENTITY INFORMATION>

CORPORATION: STATE/COUNTRY OF INCORPORATION> Minnesota

<TRADEMARK/SERVICEMARK INFORMATION>

<MARK> ALARIS

<TYPED FORM> Yes

~ Applicant requests registration of the above-identified trademark/service mark in the United States Patent and Trademark Office on the Principal Register established by the Act of July 5, 1946 (15 U.S.C. §1051 et seq., as amended). ~

<BASIS FOR FILING AND GOODS/SERVICES INFORMATION>

<USE IN COMMERCE: SECTION 1(a)> Yes

~ Applicant is using or is using through a related company the mark in commerce on or in connection with the below-identified goods/services. (15 U.S.C. §1051(a), as amended.). Applicant attaches one SPECIMEN for each class showing the mark as used in commerce on or in connection with any item in the class of listed goods and/or services. ~

<SPECIMEN DESCRIPTION> Marketing brochure

<INTERNATIONAL CLASS NUMBER> 042

<LISTING OF GOODS AND/OR SERVICES> Consulting services in the fields of medical and vocational rehabiliation primarily responding to the needs of the workers compensation industry.

<FIRST USE ANYWHERE DATE> 12/14/1999

<FIRST USE IN COMMERCE DATE> 01/01/2000

<OPTIONAL INFORMATION>

<PRIOR REGISTRATION(S)> "Applicant claims ownership of U.S. Registration Number(s)

2510667."

<attorney information>

<NAME> Katheryn A. Andresen
<STREET> 100 Washington Avenue South Suite 2200
<CITY> Minneapolis
<STATE> MN
<COUNTRY> USA
<ZIP/POSTAL CODE> 55401
<E-MAIL ADDRESS> kaandresen@locklaw.com
<AUTHORIZE E-MAIL COMMUNICATION> Yes
<FIRM NAME> Lockridge Grindal Nauen P.L.L.P.
<TELEPHONE NUMBER> 612-339-6900
<FAX NUMBER> 612-339-0981

<FEE INFORMATION>

<TOTAL FEES PAID> 335 <NUMBER OF CLASSES PAID> 1 <NUMBER OF CLASSES> 1

<LAW OFFICE INFORMATION>

~ The USPTO is authorized to communicate with the applicant's attorney at the below e-mail address ~

<E-MAIL ADDRESS FOR CORRESPONDENCE> kaandresen@locklaw.com

<SIGNATURE AND OTHER INFORMATION>

~ PTO-Application Declaration: The undersigned, being hereby warned that willful false statements and the like so made are punishable by fine or imprisonment, or both, under 18 U.S.C. §1001, and that such willful false statements may jeopardize the validity of the application or any resulting registration, declares that he/she is properly authorized to execute this application on behalf of the applicant; he/she believes the applicant to be the owner of the trademark/service mark sought to be registered, or, if the application is being filed under 15 U.S.C. §1051(b), he/she believes applicant to be entitled to use such mark in commerce; to the best of his/her knowledge and belief no other person, firm, corporation, or association has the right to use the mark in commerce, either in the identical form thereof or in such near resemblance thereto as to be likely, when used on or in connection with the goods/services of such other person, to cause confusion, or to cause mistake, or to deceive; and that all statements made of his/her own knowledge are true; and that all statements made on information and belief are believed to be true. ~

<TITLE> President

The information collected on this form allows the PTO to determine whether a mark may be registered on the Principal or Supplemental register, and provides notice of an applicant's claim of ownership of the mark. Responses to the request for information are required to obtain the benefit of a registration on the Principal or Supplemental register. 15 U.S.C. §§1051 et seq. and 37 C.F.R. Part 2. All information collected will be made public.

Gathering and providing the information will require an estimated 12 or 18 minutes (depending if the application is based on an intent to use the mark in commerce, use of the mark in commerce, or a foreign application or registration). Please direct comments on the time needed to complete this form, and/or suggestions for reducing this burden to the Chief Information Officer, U.S. Patent and Trademark Office, U.S. Department of Commerce, Washington D.C. 20231. Please note that the PTO may not conduct or sponsor a collection of information using a form that does not display a valid OMB control number.

Drawing Page

Date/Time Stamp: Tuesday, 06-17-2003 09:11:32 EDT



07-03-2003

U.S. Patent & TMOfc/TM Mail Rept Dt. #31

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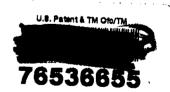
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Mark:

ALARIS



PTO Form 1478 (Rev 9/98) OMB Control #0651-0009 (Exp. 08/31/2004)

Trademark/Service Mark Application

* To the Commissioner for Trademarks *

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<TRADEMARK/SERVICEMARK APPLICATION>
<VERSION 1.22>

<APPLICANT INFORMATION>

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<TRADEMARK/SERVICEMARK INFORMATION>

<MARK> ALARIS

<ΓΥΡΕD FORM> Yes

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<INTERNATIONAL CLASS NUMBER> 042

<LISTING OF GOODS AND/OR SERVICES> Consulting services in the fields of medical and vocational rehabiliation primarily responding to the needs of the workers compensation industry.

<FIRST USE ANYWHERE DATE> 12/14/1999

<FIRST USE IN COMMERCE DATE> 01/01/2000

<OPTIONAL INFORMATION>

<PRIOR REGISTRATION(S)> "Applicant claims ownership of U.S. Registration Number(s)

2510667."

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<TOTAL FEES PAID> 335

<NUMBER OF CLASSES PAID> 1

<NUMBER OF CLASSES> 1

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~ PTO-Application Declaration: The undersigned, being hereby warned that willful false statements and the like so made are punishable by fine or imprisonment, or both, under 18 U.S.C. §1001, and that such willful false statements may jeopardize the validity of the application or any resulting registration, declares that he/she is properly authorized to execute this application on behalf of the applicant; he/she believes the applicant to be the owner of the trademark/service mark sought to be registered, or, if the application is being filed under 15 U.S.C. §1051(b), he/she believes applicant to be entitled to use such mark in commerce; to the best of his/her knowledge and belief no other person, firm, corporation, or association has the right to use the mark in commerce, either in the identical form thereof or in such near resemblance thereto as to be likely, when used on or in connection with the goods/services of such other person, to cause confusion, or to cause mistake, or to deceive; and that all statements made of his/her own knowledge are true; and that all statements made on information and belief are believed to be true. ~

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<NAME> Nancy J. Caven

<TITLE> President

The information collected on this form allows the PTO to determine whether a mark may be registered on the Principal or Supplemental register, and provides notice of an applicant's claim of ownership of the mark. Responses to the request for information are required to obtain the benefit of a registration on the Principal or Supplemental register. 15 U.S.C. §§1051 et seq. and 37 C.F.R. Part 2. All information collected will be made public.

Gathering and providing the information will require an estimated 12 or 18 minutes (depending if the application is based on an intent to use the mark in commerce, use of the mark in commerce, or a foreign application or registration). Please direct comments on the time needed to complete this form, and/or suggestions for reducing this burden to the Chief Information Officer, U.S. Patent and Trademark Office, U.S. Department of Commerce, Washington D.C. 20231. Please note that the PTO may not conduct or sponsor a collection of information using a form that does not display a valid OMB control number.

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July 2, 2003

VIA FEDERAL EXPRESS

United States Patent and Trademark Office Commissioner for Trademarks Box - NEW APP - FEE 2900 Crystal Drive Arlington, VA 22202-3513

In re Application of:

Applicant

The Alaris Group, Inc.

First Mark

ALARIS

Second Mark

PERSONALITY, VOICE AND EXPERIENCE

WORKING WITH YOU

Third Mark

DESIGN IMAGE

Dear Commissioner:

Enclosed for filing are the applications of The Alaris Group, Inc. for registration of the above-referenced service marks, together with a check in the amount of \$1,005.00 in payment of the \$335.00 filing fees for each of the three applications.

Please address all future correspondence in connection with this application to the undersigned at the Minneapolis address shown above.

REFERENCE: #4305-01

Very truly yours,

LOCKRIDGE GRINDAL NAUEN P.L.L.P.

Katheryn A. Andresen

Enclosures

76536655

TRADEMARK APPLICATION SERIAL NO.

U.S. DEPARTMENT OF COMMERCE PATENT AND TRADEMARK OFFICE FEE RECORD SHEET

08/19/2003 KSONCHAN 00000019 76536655

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Drawing Page

Date/Time Stamp: Tuesday, 06-17-2003 09:11:32 EDT

07-03-2003

U.S. Patent & TMOfc/TM Mail Ropt Dt. #31

Applicant: THE ALARIS GROUP, INC. P.O. Box 24855 Edina, MN 55424 USA

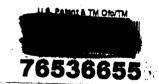
Date of First Use Anywhere: 12/14/1999 Date of First Use In Commerce: 01/01/2000

Goods and Services:

Consulting services in the fields of medical and vocational rehabiliation primarily responding to the needs of the workers compensation industry.

Mark:

ALARIS



PUBLISHED 3/23/04

Personality, voice and experience working with you



the ALARIS Group to 1



Case Management
Vocational Rehabilitation
Vocational Expert Services
Ergonomic Consultation
Risk Management Consultation
In-House/Dedicated Nurse Programs
Job Placement/Job Development

The ALARIS (Leong. Inc.)



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Personality, voice and experience working with you

www.alansgruug.com

SERVICES

The ALARIS Group Inc. In has over a century's worth of experience in the medical and vocational case management industry. We serve multiple lines of insurance including workers' compensation, personal injury, automobile liability, and short and long term disability.

The ALARIS Group, Inc.® is proud to offer the following services:

- FIELD CASE MANAGEMENT
 - Medical and Catastrophic Case Management
 - Disability Case Management (DCM)
 - Bi-lingual Case Management/se habla espanol
 - Vocational Rehabilitation
 - Vocational Expert Services
 - Job Placement/Job Development
- ERGONOMIC CONSULTATION
- IN-HOUSE DEDICATED NURSE PROGRAMS
- CERTIFIED MANAGED CARE SERVICES IN SOUTH DAKOTA
- MEDICAL-LEGAL CONSULTATION
- CERTIFIED LIFE CARE PLANNING
- FMLA COORDINATION

We are committed to aggressive case management, excellence and quality.

Our case managers' blend of experience, expertise and diversity is unique in the industry and fosters the results that our customers expect. Contact us today to find out for yourself why The ALARIS Group, Inc.E has earned a reputation for results.

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Personality, voice and experience working with you

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MISSION

Our goal is to establish the most technically advanced disability management service to date. Our commitment is to provide superior, ethical service delivery and to do it cost effectively.

Our case managers will be the most talented and experienced in the industry. Our aim is to provide unparalleled job satisfaction by positively inspiring and creatively motivating all who work with us. We encourage an open work environment with all staff promoting honesty, trust, and professional integrity. We wish to take charge of and personally shape our own career destinies. Effort and talent will determine success. Our work will be based on the highest professional standards and ethics, and we will encourage expansion of existing skills as well as fostering one another's growth and strength. We will provide an upbeat, secure work environment.

Teamwork is integral to our success. The name "Alaris" means "wing-like" in Latin. We imagine a flock of birds flying through the sky in a "V" formation. One bird takes the lead and points the way. However as the lead bird tires, another bird moves up and takes its place. This process is repeated over and over again until the destination is reached. Positions are fluid and the ultimate goal is achieved. The goal is realized by interdependently working together.

We will provide unparalleled, high quality outcomes and outstanding service to our customers. The technical advantage we possess will result in the service that customers desire.

19-Mar-03



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TO ALARIS THE T

Nailey spont seven years working in Surgical and Transplant ICU before entering the case management industry in 1980. She has been involved in every aspect of the industry, including medical, vocational, and telephonic case management Sancy has an expertise in catastrophic files and managed care product development in multiple jurisdictions. In addition, she has over right years of supervisory and managerial experience. As a Principal or Die ALARIS Group, Inc. Nancy manages the sales stati and coordinates public and government relations.

Christine has been in the case management industry since 1984, prior to which she worked as a clinical occupational therapist for ten years. Christine has delix etest a wide variety of case management services unduffing mistical and stabilizing vocational rehabilitation services, utilization review, and expert opinion services across a broad spectrum of jurisdictions. Her experience includes serving in multiple managerial positions. She shares her expertise by acting as a resource and supervisor for case managers. As a Principal of The ALARIS Group, Inc. she utilizes her experience to focus our business development.

Kandise has been in the case management industry since 1984 and has expertise in legal/export opinion tiles for multiple lines of insurance, as well as all aspects of case management including statutory vocational rehabilitation services. In addition. Kandise has developed QA protocols and has been responsible for employee training/staff development. Kandise has extensive supervisory and managerial experience. As a Principal of The ALARIS Group, Inc., Kandise acts as a supervisor for case managers and is responsible for fraining our staff. She also coordinates adapting technology to assist us in providing quality and timely case management services

Prior to enturing the case management inclusivy in 1991, Jane worked first as a clinical nurse at a local hospital and later as a Research Analyst for a publishing turn. Jane's expertise on entering the industry era empassed all aspects or placement services inclinding gib theeliopment and training. As well as case management, lane has performed supervisors functions: lane also has experience in sales. She has a unique ability to work with employees to identify their specific needs. As a Principal of the Al-ARIS Group, Inc., Jane handles sales in Northern Minnesota and is the person responsible for corporate administrative functions including the financial aspects of our business.

Chery's worked as a Social Worker before entering the case management industry in 1984. During her eighteen years in the business, she has excelled in all aspects of case management and has held multiple managemat and marketing positions in 1990, she started Sanmartin Rehabilitation pervices and was successfully selfemployed for eight years. In 1998, Cheryl jouned a national firm where she gained management experience. She is a supervisor for the case management staft. As a Principal of The ALARIS Group, Inc. Cheryl is in charge of employee relations. She brings her management and negotiating skills to play in assisting our staft internalis



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Prior to joining The ALARIS Group, Inc., Patricia's experience included working for the past year providing rehabilitation services on both disability management and statutory rehabilitation (des. In addition, she has several years of experience in disability case management within the private sector prociding both medical and vocational services. Her other professional positions include teaching at the college level, and working as a counselor and social worker. Her diverse knowledge and skills provide Patricia with the ability to work effectively with varied types of individuals and to identity and resolve problems on complex cases effectively

Randy has been in the industry since 1988 and entered the sales arena with a solid background in workers compensation claims administration. Randy has a sales management background. While working as an account manager with a major national tirm, be was acclaimed as one of the top performers in the country. Bands handles all aspects of acquisition and retention sales for The ALARIS Crossp. Inc. It you need any information regarding our services or individual case managers, Kandy will have the answer for you

Amy brings to The ALARIS Group, Inc. experience providing case management and statutory rehabilitation services within the Minnesota Workers' Compensation field. Prior to working in case management, she provided occupational therapy services in medical facilities. She also assisted teachers working with children with and without special needs and worked with the elderly. Amy's experience interacting with varied age groups and providing direct service has provided her with the ability to work with varied individuals, assess their needs and provide quality case management services

Cathy's twenty-five years of nursing background emphasizing neonatal intensive care, respiratory and occupational health make her an excellent choice for involved medical files. She has been in the workers compensation industry for eighteen years and has been self-employed as an independent QRC. Cathy also has valuable telephorus case management experience and and has provided services in a certified managed care organization. Cathy is one of the on-site nurse experts for The ALARIS Group, Inc. establishing and providing on-site nursing services to our

Suanne's experience with rebabilitation began in 1990 as a job placement specialist and vocational evaluator at the University of Wisconsin Stout. She has worked in several jurisdictions as a rehabilitation consultant and in workers' Compensation rehabilitation in Minocesta since 1997. Summe brings her judgment, diecision-making skills and Evens ledge of ADA and CSHA standards to the table making ber an expert in developing individualized rehabilitation plans. Standards vocational valicational background ensures she has the expertise to provide expert witness and vocational festing services.

RANDY BRADLEY

Manager of Sales & Marketing

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Katte has been in the reliabilitation industry since 1990 working both in workers' compensation and long-term disability. For several years she was employed in the memorated wester providing tob placement, we attend on dusting and case management services. Nations experienced with fraumatic brain injury, occels in performing job site evaluations and also brings valued experience in vocational festing to The ALARIS Group, Inc. She is one or a select group accepted as an Authorized Rehabilitation Provider for the Union Construction Crafts Trade Workers' Compensation Fund. Katic is certified as a covational evaluator and is an expert on vocational testing for the ALARIS Group, in-

Anniponis The ALARIS Cooup, Inc. as a placement specialist in the Twin Cities metro area. She brings to her position a discree teackground including positions in social work, the medical field and for various businesses. Her experience has given her the knowledge of the needs that differing types of employers are looking for when they wish to hire. This provides her with the ability to work effectively. with those seeking new employment both within the same industry and with a different category or employer. You will find that Ann has the skills to keep job seekers focused and to advise them as they develop new career goals.

Micbelle Kunard has first hand knowledge of the claims management priscoss for workers' compensation and a tirm grasp of modulal/surgical nursing. She worked tot a major tisk management company serving as a claims analyst managing difficult tiles, reviewing modical bills, completing accident investigations and coordinating return to work for employees and chent companies in 8 states, including Minneseta. Michelle has climical expertise and a strong knew ledge of the industry, making her an excellent case manager for your data alt tile

Jessica Kuslich graduated from the College of St. Scholastica with a Master's Degree in Occupational Therapy and has experience working with adults with physical deablities, upper extremity disorders, neurological destruction, and psychological disorders. As a graduate research project, Jessica developed a guide to adapting work sites for return-to-work for disabled adults. She also assisted in research for a documentary on the origin of and treatment protocols for low back pain. She has advanced education in the principles of ergonomics and specializes in ergonomic evaluations of office work stations

Stacia brings to The ALARIS Group, Inc. a background in occupational therapy Direct climial expenence includes providing both inpatient and outpatient occupational therapy in the rehabilitation services department of Sister Kenny Institute/Abbot Northwestern Hospital. Her experience working with people with varied disabilities gives ber the knowledge to identify problems as they occur and successfully resolve them. Stacia's background also provides her with an in-depth knowledge of job modification and suitability



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Metro

Mike's background includes providing rehabilitation and case management services since 1996 in northern Minnesota. Western Basconsur and low a then working in the Metro area. Mike's nursing background provides him with an understanding of what is necessary to effectively manage diverse medical issues including spirial cord injuries, traumatic brain injuries and cumulative trauma. He also has expertise in designing, ocgotiating and implementing return-to-work plans. Mike's experience in the field made it a natural move for him into the arena of business acquisition and customer support. His knowledge of the individual case managers and their areas of expertise from working with them over the years assists him in selecting the right person for a case

Heather has been working in workers, compensation and the case management field since 2000 in the metro. I win Cities area. She has successfully brought difficult files to a resolution beneficial to all parties. Heather is familiar with employers and health care providers in this area. Prior to entering case management, she had experience providing direct occupational therapy services in clinical settings. This assists her in developing successful return to work plans and in assuring the best treatment plan is in place for varied injuries

harr brings six years of clinical OI experience as well as expertise gorard working in the rehabilitation industry sums 1999 to The ALARIS Group. In . Karris bilingual abilities make her the case manager or choice for Spanish speaking injured workers toquining extra attention. Karr's expertise with these files is injuries wisters requiring extra attention. Mark expertises with these files is unperalleled in the industry. She also brings great OT expertises with superior abilities in dealing with upper extensity, hand injuries and industrial. rehabilitation of injured workers

Lea's experience includes employment in the workers' compensation case management arona since 1984. Prior to that, she worked for two years in maxing on a critical care thoor at a large Twm Cities hospital. Lea's knowledge of critical care has provided her with the skills to effectively and efficiently coordinate care on catastrophic injuries. She is able to understand and resolve the myriad issues these cases present. In their experience providing case, management and statutory rehabilitation services, I ea has developed a following of local employers and national insurance companies who view her as flien choice for working their most complex cases. Lea is an Authorized Rehabilitation Provider for the Union Construction Crafts Trade Workers, Compensation Fund

Mike graduated from the College of St. Scholastica withian MA in Occupational Therapy: He has been a program director at Camp Courage and also completed Occupational Therapy Internships at Ridgeview Medical Center and River Falls Area Hospital where he did extensive work with upper extremity disorders. Mike has worked with The ALARIS Group, Inc. since April, 2000. He learned the industry by beginning as an assistant to our experienced case managers. This provided Mike with a thorough understanding and knowledge of the industry



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Rob's past occupational therapy experience has been extensive and focused on amputees and patients with hand and upper extremity disorders, traumatic brain injury and spinal cord traumas. Bob's diverse background makes him an excellent chose to bandle all forms of case management including statutors vocational rehabilitation. He is an Authorized Rehabilitation Provider for the Union Construction Crafts Trade Workers' Compensation Fund. Rob has extensive ergonomic training and is one of the ergonomic experts for The ALARIS Croup, bit. Bob is an expert in the area of peb analysis and has a very strong presence in the Twen Cities rehabilitation community.

Susanne brings her expertise in the employment market to The ALARIS Group. Inc. Her past experience includes working for a recontinent and placement time placing prospective employees in suitable positions with potential employees. Suc-assessed the qualifications of the individuals and worked with employees in obtaining the pertinent information regarding their positions in order to organing the perturbed mormation regarding men passions in those so successfully mak hithe appropriate employee with the correct jeb. Susaime is cur-expert in above market surveys. Her knowledge of one employees and ability to gain requisite information make her adept at this. She will also be assisting our placement specialists with job development and job seeking skills training when

Kim began her cateer working for case management firms in 1900. From 1900. through 1997, she held a variety of positions at two national rehabilitation firms and a health care organization providing direct case management, hospital bill review and audit services, telephonic triage services and working with employers to provide education on managed care. Her other nursing experience includes direct clinical experience in acute care and surgical units, and school health mirsing. Her vast experience and breadth of knowledge enable her to work effectively with a variety of clients, employers and health care providers.

Mary Both has been in the industry since 1990 and has vast mirsing expertise including critical care, orthopodic, and cardia, nursing. Mary Both is one of the experts of the Al-ARbs Group, Inc. for catastrophic case usariagement due to ber medical expertise. She is equally well versed in all aspects of case management including statutory vocational tehabilitation. She has a devoted customer tollowing and is the case manager of choice for many local carriers and employers due to her skill and femore in the field. Mary Beth is an Authorized Robabilitation Provider for the Union Construction Crafts Trade Workers, Compensation Fund

Heather Stetten brings to The ALARIS Group, Inc. experience working in public and private rehabilitation is successfully in a Special's working in primit and private rehabilitation is successfully so also a Certified Rehabilitation Counselor. Her education compled with her background with private and public entities in job search activities will help ensure successful outcomes with difficult to place chent populations. In addition to meeting placement needs, Heather is also experienced with the full array of vocational counseling services making her air expert at developing individualized rehabilitation plans



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Geri's nursing experience inclinded clinical nursing in intensive care. CCU and emergency rooms. She has a working knowledge of injuries and available triortinent modelities. Geri has also worked as a utilization review nurse for a large insurance company. Prior to nursing. Geri was employed by a personnel company matching prospective employees with suitable job positions with varied employers. Her knowledge of both the placement process and medical aspects of a case provide her with the ability to develop and implement successful medical and return to work plans.

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19-May 03



Northern

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Carol's professional career includes experience in counseling since 1988. She has been providing vocational and modified case management services to claimants within the Minnosuta workers' compensation system, in LID, STD, and autowhich the stimulosist workers compensation system, in 1.02, 200, and adolescent liability cases since 1991. Her knowledge and experience in the industry base also assisted her in providing expert opinion services. Carol is well-known for her ability to maintain professional relationships through effective communication. She is not only well versed in working the medical aspects of a case. but has a unique ability to work with employers and their employees to coordinate. successful return to work situations

fear has extensive nursing background specializing in the care of neurology and acute rehabilitation patients, including closed head many and stroke victims. Iran-has been involved in the (chabilitation industry for (wenty years and has experience in multiple parisdictions and lines of disability including workers compensation, LTD auto, major medical and third party clauns. If an absolute expertise in providing early intervention and medical management of catastrophic claims. Jean is on the approved nurse case manager list for the Federal Office of Workers Compensation Program

Cathering joined. The ALARPS Group, Inc. bringing job development experience and a diverse background in business and management. She has worked drive the with employers and clients since 1989. Her job development skills and experience working with employers provides her clients and the employers a unique perspective for the successful job search. Her confacts within the business community assist her in identifying potential job availability.

In addition to her work as a QRC, Robin Brown brings a vast amount of experience within the occupational health arens and delivery of workers compensation services within the clinic setting to The ALARIS Group, Inc. Robin's background in designing programs in work-related skills development for adults with disabilities makes her an excellent choice for those files with complicated return to work saturations. Robin is a Certified Ergonomic by abundion Specialist. She is able to identify risk factors willow the work environment and assist in determining the most effective strategy for controlling or eliminating potentially harmful situations

Dana's past clinical nursing experience in reliabilitation gave her valuable exposure to brain, ceretual vascular, spiral cord. MS-orthopedic and neurological trauma. Dana has provided medical and vocational case management for multiple lines or uisurance including workers, compensation, (.10, STD, and auto. Her expertise has made her the case manager of choice for a number of employers in northern Minnesota. Daisa is an Authorized Provider for the Union Construction. Crafts Trade Workers Compensation Limit



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Northern

Sira's experience includes providing case management services since 2001 in the northern Minnesota area. She has worked not only on statutory rehabilitation and disability management files under workers' compensation but also in the areas of short and long term disability and on auto cases. Sara is familiar with local employers and mestical providers belying her to assist in bringing cases to a timely and successful conclusion. In addition to her work in case management, Sara has five years experience in clinical nursing, much of it as a fearn leader and charge nurse on an injurient rehabilitation unit at a local hospital. This provides for with the expertise to work with varied types of injuries, including effectively handling catastrophic tiles

Stew's professional experience includes working since 1995 performing vocatonal research, as a job club coordinator and in job placement/job development years of experience in the field assisting injured workers and disabled individuals to return to work has provided him with personal knowledge of the local employers within the northern Minnesota and northwestern Wisconsin area allowing him to work cooperatively with them in placement. He is also a certified AIP (Assistive Technology Practitioner) through RESNA allowing him to assess. recommend and manufacture adaptive devises for individuals assisting them to work in their homes.

Laurie brings to The ALARIS Group, Inc. experience working for a placement vendor providing jub placement services on statutory rehabilitation cases in the northern Minnesota geographic area. This gives her a knowledge of the local employers, local economy and specific issues relating to this area. It also provides fauric with a working knowledge of the requirements of providing placement services within the workers' compensation area. Laurie also has several years experience working as an operating room technologist, including in a supercisory

Greg brings extensive past experience in case management for multiple lines of insurance, including workers compensation, auto-no-tault and LTD. He also has several years experience providing vocational rehabilitation for the Veteran's Administration, providing assistance to veterans with service related disabilities Greg has worked in vocational counseling and evaluation with various populations since 1984. He has functioned as an expert witness and is certified as a vocalismal evaluator. Greg is an expert on vocational testing for the ALARS.

Firm's experience includes working since 1981 in field case management providing service to injured workers. The has worked both in placement and as a case. manager/QRC. His experience in the field has provided him with an extensive manager QRC. The experience in the field has provided run with an extensive knowledge of the employers and medical providers in his geographic area. He has worked with injured workers with varied types of work injuries. His vast experience allows him to assess a case quickly and move it forward to a timely. successful combinion. Tom us a good match for even your most data nit cases



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Augue has worked since 1981 in private rehabilitation, providing and supervising disability management services in North Dakota and western Minnesota. Angie provides rehabilitation services within multiple lines of insurance including provinces renarrantation services within minimple mestor instarting under the serveral different state workers' compensation systems. SSDE Federal Employees Compensation A. L. I.D. and auto no-tault. Argie brings operatise in legal testimony and vocational assessment to The ALARIS Group, Inc. She is an Authorized Behabilitation Provider for the Union Construction Crafts Trade Workers' Compensation Fund

Ric Schaefer holds a degree in Business. Administration. When he joined The ALARIS Group, Inc. he brought to us his expertise gained from seven years. experience working in management in the health care industry. He provides case management and statutory rehabilitation services. Ric's first position at The ALARIS Group Inc. was providing a full array of placement services inleading labor market surveys and research not only to industrially injured workers but also in Long Term Disability. By's management background and experience in providing placement services give him a special knack for coordinating safe and timely return to work in difficult employment situations

Bobbs brings a diverse background to The ALARIS Group, Inc., including management and administration of a clinic setting as well as experience in providing counseling services to tape crisis and landly violence victims. Since 1993, Bobbi has been involved in providing job placement services to industrially injured werkers. She joins The ALARIS Group, his in that same capacity working closely with our QRC's serving our northern Minnesota injured workers. Bubbi also is experienced in providing placement services for Long Term Disability

Fran's more than twenty years of nursing experience add to her expertise in medical case management. In addition to nursine, she has worked as a rehabilitation manager, a case manager for the Minnesola Department of Employee Relations, and the Assistant to the Commissioner and Levislative Durator for that some department. Francis a persuasive communicator and exceptional problem-solver, able to build consensus and facilitate strategies for difficult cases

West Central

Michelle Kimard has first hand knowledge of the Claims management process for workers' compensation and a firm grasp of medical/surgical nursing. She worked for a major risk management company serving as a claims analyst, managing difficult files, reviewing medical bills, completing accident investigations and coordinating return to work for employees and client companies in 8 states, including Municipal. Michelle has clinical expertise and a strong knowledge of the industry, making her an excellent case manager for your difficult files



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West Central

Tom's experience includes working since 1991 in field case management providing sorvice to injuried workers. He has worked both in placement and as a case manager/QRC. This experience in the field has provided him with an extensive knowledge of the employers and medical providers in his geographic area. He has worked with injured workers with varied types of work injuries. His vast experience allows him to assess a case quickly and move it forward to a timely successful conclusion. Tom is a good match for even your most difficult cases

Angie has worked since 1981 in private rehabilitation, providing and supervising disability management services in North Dakota and western Minnesota. Angie provides reliabilitation services within multiple lines of insurance including several different state workers' compensation systems, SSDI, Federal Employees' Compensation Act, LTD, and auto no-tault. Angie brings expertise in legal testimony and vocational assessment to The ALARIS Group, Inc. She is an Authorized Rehabilitation Provider for the Union Construction Crafts Trade Workers' Compensation Fund

Kim began her causer working for case management firms in 1990. From 1990. through 1997, she held a carrety of positions at two national rehabilitation firms and a health care organization providing direct case management, hospital bill review and audit services, telephonic triage services and working with employers to provide education on managed care. Her other missing experience includes direct clinical experience in acute care and surgical units, and school health. nursing. Her vast experience and breadth of knowledge enable her to work effectively with a variety of clients, employers and health care providers.

Karen has unreteen years of occupational and industrial health mirsing experience in her background working for a large employer to southern Minnesota. In 1992, she entered the worker's compensation arena and has been functioning as a Disability Case Manager and Rehabilitation Consultant since that time. Karen is the case manager of choice for many employers and carriers who do business in southern Minnesoia because of her knowledge of that area and expertise in the field of rehabilitation

Marily a has been providing job development services and leads to those in search of new employment state 1996. Marticip does an excellent job of resume preparation and scheduling interviews for employers in the job search process. Her vears of experience in the field bace proceded her with an extensive knowledge of local employers, seasonal needs and the vagaries of the labor market allowing ber to provide quality service and assistance to our case managers on even the most difficult cases.



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Southern

Mike has worked in the rehabilitation industry since 1990. One of his strengths is his expertise in placement of industrially injured workers. He has great skill in working with employers to find suitable employment and is a Placement Expert for The ALARIS Group, inc. Mike's placement experience has assisted him in his role as case manager and QRC. It has enabled him to establish a rapport with both employers and injured workers in identifying and establishing suitable accommodations at the work site, relaying these to the medical provider in a knowledgeable rashion and thus ensuring safe and timely return to work

fulie has been employed in the rehabilitation unfustry sauce 1983. Her experience includes involvement with most aspects of case management making her an excellent option for data ull files in southern Minnesota and northern towa. She has provided medical case management to industrially injuried workers; implemented cost effective medical & vocational strategies for auto, I-HO-5HO rest. and SSDI to quenty and consulted with Minnesota and lowa employers regarding, ergonemic and ADA issues. Julie not only provides case management and statutors reliabilitation services for The ALARIS Group, Inc., but also shares her expertise by providing supervision for interns. Interis an Authorized Rehabilitation Provider for the Litten Construction Crafts Trade Workers Compensation Land

Jane brings to The ALARIS Group, Inc. the ability to provide certified lite care plans. Her experience includes working as a medical case manager within the workers' compensation field since 1995. She has a working knowledge of local employers, health care providers and other health professionals that enables her to develop an effective strategy for providing the most effective service on even difficult cases. Line's experience includes working in multiple parisdictions. She also has worked as a supervisor and manager at a national rehabilitation firm Jame is not only an expert at providing services within lowa workers compensation but is also experienced and qualified to provide statutory rehabilitation services on southern Minnesota tiles

Southwestern

Gayle has worked in the rehabilitation industry some 1990, prior to which she worked as an RN in a variety of clinical sortings for severible reveals. She has delivered a wide variety of case management services including medical and statutory rehabilitation services, hospital bill auditing and unlization review. services. Before joining The ALARIS Group line, Gayle served as a supervisor for held and telephonic case managers. Gavle provides case management sorvices in Central & Fastern South Dakota, and is available to provide both case management and statutory rehabilitation services in Southwestern Minnesota



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North Central

Limita brings a great deal of experience in not only narrang, but many years of case management experience as well. Areas of emphasis and expertise include catastrophic injuries, RSD, pain management upper extremity, orthogodies, knee and spinal ingines. Linda is bringinal in Spanish and has been requested frequently by customers throughout the state of Wisconsio because of her ability to work with the Spanish population and their families. Linda is also experienced in Disability and Longshoreman. In addition to her case management, Linda has an impressive leadership and management background

bandra has been actively any olved in medical case management in workers compensation since 1990, in catastrophic case management since 1987. This includes extensive experience in home health care, cardiac pre and post surgical care, hospice, orthopedic, neuro/neurosorgical, spinal cord, traumatic head/brain injury, multiple trainia, RSD, burns, electro ution, and amputations under workers compensation, group health, STD/LTD and auto liability. Sandra performs job adeotopes and analyses and has performed medical symposis and review for attorneys and radroad cases. She has an excellent working relationship with medical providers, health care professionals, employers and claims personnel

South Central

I is a has fourteen years of initialing experience emphasizing trauma surgery, vascular surgery and transplant. Her experience also includes working in medical case management since 1997. Tasa has demonstrated her leadership abilities as a charge ourse on a pest-operative trauma unit at Milwankee County Medical Complex. Liso has valuable telephonic case management expertise as well as field case management experience. Because of her positive management style and excellent communication skills. I is a has multiple employers to whom she is solely dedicated

Susan's thirty-five years of nursing have strengthened for critical flonking and problem solving skills. Her career expertise includes emergency care, critical care, occupational health and medical case management. Her experiences in these demanding areas make her the nurse case manager of choice for complex medical rehabilitation cases. Susan has specialized in workers compensation case. management sawe 1945. Susan has developed a very strong following in the Madison, lanesville, and Portage regions, and covers files in western Wisconsin and castern lowa as well

Southeastern

KIDs experience includes positions in the workers' compensation field since 1995, including eight years experience as a monager of a national reliabilitation organization. Idl has been a registered nurse since 1985, has her has hele or o Sewace in Business Management and holds a Mastra of Science in Health Care Administration: fill has a strong sales and marketing background and is highly respected in the Wisconsin workers' compensation case management arena. Jill also brings an impressive broadth of knowledge in FMLA and FID. lift is the Manager of Sales and Operations for The ALARIS Group, Inc. in Was onsin



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Timedawell@wildriggroup.com 574W17065 Jamesville Rd PMB 254, Muskego Wi 53150 X88-730-1488 organization for 12 years. She was frained as a surveyor by the National Committee on Quality Assurance. Lyin's extensive narsing experience, excellent communication skills and ability to manage difficult situations make her a strong case manager and validable feom member.

Southeastern

Ann brings a guest deal of experience to The ALARIS Group, Inc. providing Family Medical Leave and Long Term Disability administrative services. Ann's experience includes working since 1993 in the medical field. She has worked in private physician offices, acute care settings and most recently at a large national managed care organization. Ann has a great deal of knowledge and expertise in all aspects of managed care

Teresa brings to The ALARIS Group, Inc. on extensive medical and managed care background including case management since 1997. This includes positions in health care systems, as a medical case manager for a national insurance company and most recently providing field case management services to injured workers for a national rehabilitation firm. All of this bas occurred within the local geographic area providing Teresa with a working knowledge of local health care providers. and employers which enables her to resolve cases quickly and efficently. Prior to entering case management, she also had direct clinical nursing experience and worked as an underwriting nurse for a national insurance company. Teresa has exceptional communication skills and is well respected in the Werker's

fill's vast missing experience specializing in medical-surgical, orthopodic and rehabilitation makes her a true asset to field case management. Jill has been a nurse case manager since 1993, specializing in Wisconsin workers' compensation since 1995. Jill's insight and expertise allow her to identify medical issues and work with medical providers in developing appropriate treatment plans for patients. Jill has an excellent track record of safely and timely returning injured workers' to work. Jill received her Case Management certification in 1995 and continues advancing her education through numerous classes and educational

Barbara's work history includes experience in vocational rehabilitation since 1996. At the Division of Vocational Rehabilitation, she worked with individuals with a broad spectrum of disabilities, providing them direction and support. Barbara brings expertise and stellar skills in loss of earning capacity. She has worked with numerous attorneys not only in the Milwaukee area, but nationally. Barb also does assessments and plan development for persons with permanent disabilities. She is an expert in ergenomic evaluations, job placement, job coaching, and job analysis

Lynn brings to ber position at The ALAKIS Group, by 30 years experience in nursing which includes positions in hospitals, home health care, the insurance industry and the provision of field case management on workers' compensation files. Her clinical experience focused on emergency room and critical care. She led a team of professionals in the delivery of case management, utilization management and quality management programs for a national managed care



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THE ALARIS DESIGNATION

Southeastern

Lon Ann has over 30 years of nursing experience working in multiple settings. She con annuals were asy cars in union, exponence worting in manage security. In his extensive knowledge in medical/surga al, orthopedas, cutified are, managed care and workers compensation. Lou Annual been working as a Case Manager. since 1985. Her greatest strength is her excellent communication skills, which enable her to develop strong working rolationships with all whom she comes in

Matt joins The Al ARIS Group, Inc. with over 15 years experience in the disability management arena. Mait has worked as a claims adjuster for insurance companies handling workers' compensation, hability and property claims. He also worked for a self-insured employer in the Milwaukee area administering their workers compensation and long term disability programs. His expertise in claims management and the disability management field allows him to provide excellent service for our larger employers who would like assistance in handling their disability management programs

Nancy is a Certified Logal Nurse Consultant. In addition to her legal nurse consulting services, her past experience includes working in utilization management within the reliabilitation inclusivy, in a hospital setting as a discharge planner coordinating services for home care and hospice. Nancy has several your experience as a RN Beview Coordinator for the Wisconsin Peer Review Organization. Nancy is available not only to provide case management services. but also legal nurse consulting, the review services and habitry file review. Name is cutterity working on-site at a large insurance company providing case management services on their disability tiles. Naticy has exceptional communication skills and is a frue asset to our rean

Both is a Certified Weconsin Vocational Reliabilitation Specialist. She has experience providing case management services to injured workers since 1982, including working within the workers, compensation, short and long term disability and social security systems. Prior to that she worked with disabled undividuals providing not only job development and job coaching services but training, supervision and client evaluation. Her vast knowledge of case management services and local resources allows her to bring even the most difficult cases to a successful resolution

Robin has been a muse case manager since 1993. She has been in workers compensation since 1995 and has multiple areas of expertise. Robin has specialized in the management of Complex Regional Pain Syndrome and catastrophic injuries, which include spinal cord, brain injuries as well as eye mjuries. Robin is an expert at providing field case management services to various customers and has been the dedicated case manager to many insurers and local employers. Robin is a graduate of Manquette University School of Nursing



Southeastern

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Rhonda comes to The ALARIS Group, Inc. having worked within the workers compensation system since 1991. This experience includes supervising case managers, working in the field as a case manager, working on site at a large employer providing occupational health tursing, coordinating appropriate medical services on their claims and educating their insured employers on accident prevention and early and safe return to work practices. Prior to this, she worked as a case manager in home localth and provided direct clinical nursing services in hospitals including work in a reliabilitation and pain management setting. Her breadth of knowledge and experience in the health care field makes ber an excellent case manager

Northwestern

Heather Stellen brings to The ALARIS Greap, his respense working in public and private rehabilitation since 1985. She is also a Certified Rehabilitation. Counselor: Her education coupled with her background with private and public entitios in job sean leactivities will help ensure successful outcomes with difficult to place client populations. In addition to meeting placement needs, Heather is also experienced with the full array of vocational counseling was sees making her an expert at developing ordividualized rehabilitation plans

Geti's nursing experience included clinical nursing in intensive care, CCU and emergency rooms. She has a working knowledge of injuries and available treatment modalities. Geri has also worked as a utilization review nurse for a large insurance company. Prior to mirsing, Gett was employed by a personnel company matching prospective employees with suitable job positions with varied employers. Her knowledge of both the placement process and medical aspects of a case provide her with the ability to develop and implement successful medical and tetum to work plans

Mary brings 25 years of nursing experience to The ALARIS Group, Inc. Her several years as a workers' compensation held case manager positions her as a true asset to field case management. Working with medical providers and identifying needs all issues and appropriate treatment plans has earned her much respect in central and northern Wisconsin as well as the castern part of Minnesota. Returning mjured workers to their jobs safely and limely is a priority for Mary. She has experience with all aspects of workers' compensation injuries including RSD. medical surgical, orthopodic and trainna cases

Fran's more than twenty years of nursing experience add to her expertise in modical case management. In addition to missing, she has worked as a rehabilitation manager, as ase manager for the Minnesota Department of Employee Relations, and the Assistant to the Commissioner and Legislative Director for that same department. Francis a persuasive communicator and exceptional problem-solver, able to build consensus and to dilate strategies for

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Manjo spent six years working to personal lines insurance before beginning a turising career specializing in medical and surgical nursing with an emphasis on trauma. Since 1995, she has been involved in every aspect of the case management industry including field case management and the delivery of managed care products. Mango is the Manager of Soles and Operanens for The ALARIS Group, Inc. in South Dakota, loss a and Nebraska

Western Iowa - Eastern Nebraska

Nancy's case management experience includes providing medical case management services under workers' compensation for a national rehabilitation turn and providing telephonic case management services for a local insurance company. In addition to this, Nancy's nursing experience inclindes the provision of direct services from 1979 through 1992 in a variety of settings including operating room nurse at a hospital, home health nurse and working as a staff nurse in an internal Medicine Clinic. Nancy's years of experience provide her with the knowledge to officiently and effectively work even the most difficult cases.

Ann has worked in the medical community in the Source City area soice 1989. Since 1993, this experience has been dedicated to case management in the workers' compensation arena in Northeast Nebraska and Northwest lowe. Her extensive sympatism from an extraord state of the sympathic state of the vicinity psychiatra buckground coupled with her experience and knowledge with work related injuries makes her an excellent choice for cour most challenging medical case management needs in lowa and Nebraska

North Central - Central Iowa

Jane brings to Tue Al-ARIS Group, inc. the ability to provide certified life care-plans. Her experience includes working as a medical case manager within the workers' compensation field since 1995. She has a working knowledge of local employers, health care providers and other health professionals that enables her to develop an effective strategy for providing the most effective service on even difficult cases. Tane's experience includes working in multiple jurisdictions. She also has worked as a supervisor and manager at a national rehabilitation firm Jane is not only an expert at providing services within lowa workers compensation but esalso experienced and qualified to provide statutors rehabilitation services on southern Munesota files



IOWA - NEBRASKA

TO ALARIS COMOS TO.

LINDA J. O'NEALL

RN, COHN, CCM

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RN. CCM

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- 5w935958 ## sqraap cam P 0 804 628103, Middinton W: 53562 5480-277-2784

Des Moines - Metro Area

Limita brings to ber position at The ALARIS Group, Inc. extensive experience as an occupational bealth nurse working for employers to develop and implement their occupational health programs. She also worked as an Occupational Health Coordinator for a local hospital. In addition to this, I infa also has several years experience working as a case manager for another rehabilitation firm. She has attended several national seminars on ergonomics and ber experience in radiustre has allowed but to implement the educational knowledge gained at these. Her experience in occupational health both within the business community and reform of their discounting of while support and seg-minimum calculations are dutionly cases

Eastern lowa

Sandy has worked as a medical case manager in the rehabilitation is fill since $2000\,$ She is familiar with area employers, health, are providers and has the expertise to identify the pertinent issues on a file, tosofve conflicts and move it forward to successful resolution. 'surely also has experience with auditing medical records while supervising utilization review and the appeal process in the managest care arena. Sandy began her career as an BN in clinical nursing in 1979 working in various capacities including psychiatric nursing. She also brings to her position research experience working with universities and pliarmaceutical companies. Her breadth of knowledge provides Sandy with expertise allowing her to provide effective service on a wide array of issues which may evolve in case management.

fonnie's experience includes working since 1995 as a medical case manager providing field based case management services to injured workers within the workers' compensation system. She has developed an ability to build rapport between employers, medical providers and the injured workers to ensure timely optimal outcomes. Jonnie brings to her work as a field based case manager, prior experience as an instructor in a community college setting in the medical field and both administrative and direct clinical nursing experience in hospital and long term care facility settings.

Northeastern lowa

Susan's thats dice years of massing back strengthened her critical thinking and problem solving skills. Her career expertise includes emergency care critical care os cupational health and medical case management. Her experiences in these demanding areas make her the nurse case manager of choice for complex medical telabilitation cases. Susan has sportalized in workers compensation case management surve 1995. Susan has developed a very strong following in the Madroin, larsesville, and Portage regions, and covers tiles in western Assession.



IOWA - NEBRASKA

The ALARIS Group to

KAREN DOKKEN

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 NSS-SST-1984

Northern Iowa

Karon has nineteen vests of excupational and industrial health mirrorg experience in her background working for a large employer in southern Minnesota. In 1992 she entered the worker's compensation aretia and has been functioning as a Disability Case Manager and Rehabilitation Consultant since that time. Karon is the case manager of choice for many employers and carriers who do business in southern Minnesota because of her knowledge of that area and expertise in the tield of rehabilitation

Julie has been employed in the rehabilitation industry since 1963. Her experience includes involvement with most aspects of case management making her an excellent option for difficult files in southern Minnesota and northern lowa. She has provided medical case management to industrially injured workers, has provided methor case management to instituting injuried workers, implemented cost effective method is 4 vocational strategies for auto, LTD, STD, SSJ and SSDI recipious, and consulted with Minnesota and lowa employers regarding orgonomic and ADA issues. Indicate only provides case management and statutory reliabilitation services for The ALARIS Group, Bic., but also shares her expertise by providing supervision for interns. Indic is an Authorized Rehabilitation Provider for the Union Constitution Crafts Trade Workers. Compensation Fund



NORTH DAKOTA

ALARIS

ANDREA VAN DYKE

MA, CRC, LPC, LPCC

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ANGELA PEDA

QRC, LSW, BA, CRC, CDMS

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 QRC, 159V, MA, CRC, CDMS
 R64458-7740
 T01-371-7705
 Qraped@#airrugiaup.com
 1258 horn 5th 50, Farge NO 58102
 S38-309, J93-3

Western

Andrea has been working as a vocational case manager since 1987. Sin-hay a masters degree in career counseling. She is a Certified Rehabilitation Counselor, a Licensed Professional Counselor and a Licensed Professional Clinical Counselor. Andrea has foundled cases involving Long Torm Disability, Veteran's Administration, Health and Workers Compensation. See has worked as a viscational counselor independently as well as for a not limited to viocational evaluations, labor market surveys and job placement. Through her work experiences, Androa has developed a thorough knowledge of the North Dakota labor market.

Angue has worked since 1981 in private rehabilitation, providing and supervising range has worked since (see in private retachment), provising and supervising deability management services in North Bakota and western Minnesota. Angie provides reliabilitation services within multiple lines of insurance including several different state workers' compensation systems. (SED) Federal Employees' Compensation Act, LTD, and auto no-tault. Angie brings expertise in legal testimony and vocational assessment to The MARS Group line, she is an Authorized Rehabilitation Provider for the Union Construction Cents Trade Workers' Compensation Land



SOUTH DAKOTA

TO ALARIS (Merg. Inc

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EN, CCM

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RN

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Manager of Sales and Operations RN, BSN, CCM

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TINA JOHNSON

(CN)

- 605-534-3364
- taphnson's elenation out, com
- P 0 Box 32, Colman 50 57017 388-324-242-

Southeastern South Dakota

Kelly bruies to her cosition at The ALARIS Croup, inc. experience in the nursing field since 1986. Her particular expertise is South Dakota Managed Core. Kells has been working as part of the South Dakota Managed Care system since its inception. The ALARES Group line will be capitalizing on this expenience by utilizing Kelly as our lead person in telephonic case management. She will also be available to attend appointments in the field within the Soux Lills area, reading us to provide flexible services and the highest continuity of care. Kelly's knowledge and ability to resolve claims is enhanced by the direct bine all conexperience she obtained working in intensive care units in hospitals prior to entering the case management field

Cayle has worked in the rehabilitation industry since 1990, prior to which she worked as an RN in a variety of clinical settings for seventeen years. She has delivered a wide variety of case management services including medical and statutory rehabilitation services, hospital bill auditing and utilization review services. Before joining The ALARIS Group, Inc., Gayle served as a supervisor for tield and telephonic case managers. Gavle provides case management services in Central & Eastern South Dakota, and is available to provide both case management and statutory rehabilitation services in Southwestern Minnesota

Nancy's case management experience includes providing medical case management services under workers' compensation for a national rehabilitation firm and providing telephonic case management services for a local insurance company. In addition to this, Nancy's nursing experience includes the provision of direct services from 1979 through 1992 in a variety of settings including operating from nurse at a bospild, home health nurse and working as a staff nurse in an Internal Medicine Clinic. Nancy's yours of experience provide her with the knowledge to efficiently and effects elvisors, even the most difficult cases

Margo spent six years working in personal lines insurance before beginning a mirsing career specializing in medical and surgical nursing with an emphasis on trauma. Since 1995, she has been involved in every aspect of the case management industry including field case management and the delicery of managed care products. Mariji is the Manager of Sales and Operations for The Al ARIS Group, Inc. in South Dakota, Josea and Nebraska.

Eastern South Dakota

Prior to joining. The ACARIS Group, Inc., Timas experience included providing both field based and telephonic case management services since 1997. She has an extensive knowledge of managed care within the worker's compensation arena. As well as providing case management services herself. This also was responsible for training and supervising staff new to managed care and field case management. I mus experience also includes management and supervision or an impatient psychiatric unit at a health care highly. Her knowledge and leadership skills give her the ability to work effectively in a variety of cases.

V Phone "Fac Cen " EMan 2 . Address

19 May 21



SOUTH DAKOTA

ter ALARIS (cross a

CANDY ALEXANDER

866-246-8904 605-380-1094

calexander@alaringroup.cum ISOT Northview Lane, Aberdeen SD 57408 888-547-6167

Northeastern South Dakota

Candy has a background in clinical mirsing with a strong emphasis on rehabilitation and management. These specialties combine to make Candy an outstanding disability case manager with an expertise at quick, successful return to work and causation issues. She has strong roots in the medical community in the Abertdeen area and works files in Central and Northeastern South Dakota.

JEANNE L. PRENTICE

RN, CNM

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prentice/Falansquaup.com P O Box 744, Lead SD 57754 800-709-2013

LINDA WOLDEN

RN, BSN

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P 0 Box 1606, Reput City 50 57709
861-443-3038

Western South Dakota

jeanne has worked as a registered mirse spice 1981. She temps to her position at The Al ARIS Group inc. a background which includes experience in acute care, hospite and obsterns/generology. Besides her work in hospital settings, Jeanne has worked for the Indian Health Service throughout South Dakota as well as in New Mesico, Arizona and Montana. Jeanne's Euckground allows her to work well with diverse client populations assisting them to reform to work with a minimum. of lifestyle and job interruptions

Linda brings a wealth of knowledge to The ALAGS Circup, Inc. in South Esokota Linda's past experience includes telephonic case management, medical and vocational case management, and all aspects of managed care, including PPO usage and provide full oview. She has worked in the case management field since 1990 providing not only direct services but also serving in both sales and management roles

ROSIE KEAN

Certified Lape Care Planner/Legal Nurse Consult RN, BSN, CNLCP, CLNC

605-355-0038 605-355-0038

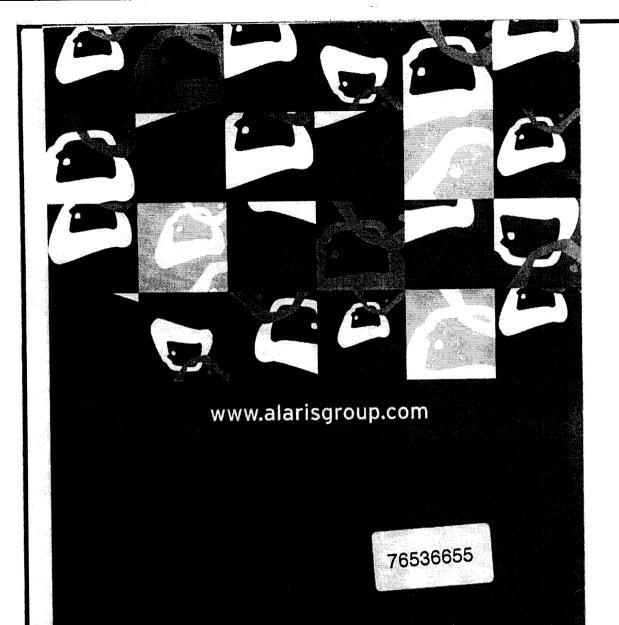
Roselfrapidnet.com 3413 Powdertions Or, Rapid City 50 57702

Specialty Services

Rosie has over 25 years of clinical nursing experience. After retirement from the nultary, she obtained certifications in the specialty fields of life care planning and legal nurse consultant work. She assets attorneys in defense preparation in a variety of ways, including identification of experts, research, chronological summaries of medical records & related events, and evaluation of potential problems in treatment. Rosse is available for consultation or formulation of life care plans throughout all regions of our service area

S Phone Star Ces C EMex 5 Address

19 May -03



IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

1.	CARDINAL HEALTH 303, INC.	:
	Opposer	· :
	V.	Opposition No. 91-177,234
	THE ALARIS GROUP, INC.	· :
	Applicant	:
2.	CARDINAL HEALTH 303, INC.	: :
	Opposer	· :
	v.	Opposition No. 91-177,365
	THE ALARIS GROUP, INC.	
	Applicant	
3.	CARDINAL HEALTH 303, INC.	
	Opposer	
	v.	: Opposition No. 91-177,366
	THE ALARIS GROUP, INC.	:
	Applicant	
4.	CARDINAL HEALTH 303, INC.	: :
	Opposer	; ;
	v.	: Opposition No. 91-177,367
	THE ALARIS GROUP, INC.	: :
	Applicant	: :
5.	CARDINAL HEALTH 303, INC.	:

Petitioner :

Cancellation No. 92-048,172

THE ALARIS GROUP, INC.

٧.

:

Registrant

NOTICE OF RELIANCE FOR THE ALARIS GROUP, INC.

The Alaris Group, Inc. by and through its undersigned counsel, hereby submits this Notice of Reliance pursuant to 37 C.F.R. § 2.122(e) during its testimonial period as Respondent. Respondent intends to rely on the following documents and submits copies thereof with this Notice:

1. Second Supplemental Declaration of Nancy Caven and supporting Exhibit A, Bates labeled Alaris Group 0717 to Alaris Group 0727 (filed under seal).

Respectfully submitted,

The Alaris Group, Inc.

By its Attorneys,

Date: August 10, 2009

Kristine M. Boylan Elizabeth A. Zidones

MERCHANT & GOULD P.C. 80 South Eighth Street, Suite 3200 Minneapolis, MN 55402-2215

Telephone: (612) 332-5300

Attorneys for The Alaris Group, Inc.

CERTIFICATE OF SERVICE

I hereby certify that a true copy of the foregoing was served upon the following attorney of record for Opposer by First Class Mail, the 10th day of August 2009:

Mary R. True BRICKER & ECKLER LLP 100 S. Third Street Columbus, Ohio 43215 mtrue@bricker.com

Elizabeth A. Zidones

The Second Supplemental Declaration of Nancy Caven is Redacted in its Entirety

EXHIBIT A

•

Company	2005	2006	2007	2008	2009
Revenue					
Growth rate				1	
Expenses					
Minus salary +				1	
Growth Rate		RED/	REDACTED		
Profit					
Growth Rate					
Margin					

South Dakota 2005	2005	2006	2007	2008	2009
Revenue					
Growth Rate					
Expense					
Growth Rate		RED	REDACTED		
Profit					
Growth Rate				<u> </u>	
Margin					

Minnesota	2005	2006	2007	2008	2009	
Revenue						
Growth Rate						
Expense						
			(I + (1		
Growth Rate	<u> </u>	REDACIED	CI ED			
Profit						,
Growth Rate	-					
Margin				<u> </u>		

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Wisconsin	2005	2006	2007	2008	2009	60
Revenue				1	$\frac{1}{1}$	
Growth Rate					-	
Expenses		RED	REDACTED			
Growth Rate						
Profit						
Growth Rate						
Margin						

Iowa	2005	2006	2007	2008	2009
Revenue					
Growth Rate					
Expenses		RED	REDACTED		
Growth Rate					
Profit					
Growth Rate					
Margin					

·. ·.

	2005	2006	2007 2008	8 0	2009
Allinois	2002				
Revenue					
Growth Rate					
Expenses		REDACTED	CTED		
Growth Rate					
Profit					
Growth Rate					
Margin					

	2005	2006	2007	2008	2009
Revenue	Combined	Combined			
	With IA	With IA			
Growth Rate	NA	NA	NA		
Expenses	Combined	Combined		(
Growth Rate	NA	NA	NA		
Profit	Combined	Combined			
Growth Rate	NA	NA	NA		
Margin	NA	NA		,	

REDACTED

; ;

KS/MO	2005	9007	2007	2008	2009
Revenue					
Growth Rate			NA		
Expenses					
Growth Rate			NA		
Profit				ı	
Growth Rate			NA		
Margin					

REDACTED

Great Plains	2005	2006	2007	2008	2009
Kevenue					
Growth Rate			NA		
Expenses					
Growth Rate			NA		
Profit					
Growth Rate			NA		
Maroin		<u></u>			
1					

REDACTED

Corporate	2005	2006	2007	2008	2008
Revenue					
Growth Rate				J	
Expenses					
Growth Rate					
Ratio to Rev					
Other	2005	2006	2007	2008	2009
Case Count					
Growth Rate				<u>., .]</u>	
# Employees		בו בו	CATED		
Growth Rate		KEU	2		
FCM Referrals				1	
Growth Rate					
TCM Referrals					
Growth Rate					
Total Referrals					
Growth					

	2005	2006	2007	2008	2009
Annual Profit					
Cumulative					
Profit					
Annual ROI					
All					
Shareholders				<u>-</u> -I	
Cumulative					
ROI			DEDACTED		
All			מון ה		
Shareholders					
Annual					
Individual					
Shareholder					
Earnings					
Cumulative					
Individual					
Shareholder					
Earnings					

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

1.	CARDINAL HEALTH 303, INC.	:
	Opposer	:
	v.	: Opposition No. 91-177,234
	THE ALARIS GROUP, INC.	
	Applicant	
2.	CARDINAL HEALTH 303, INC.	
	Opposer	
	v.	: Opposition No. 91-177,365
	THE ALARIS GROUP, INC.	
	Applicant	: :
3.	CARDINAL HEALTH 303, INC.	
	Opposer	
	v.	: Opposition No. 91-177,366
	THE ALARIS GROUP, INC.	
	Applicant	:
4.	CARDINAL HEALTH 303, INC.	
	Opposer	; ;
	v.	: Opposition No. 91-177,367
	THE ALARIS GROUP, INC.	: :
	Applicant	; ;
5.	CARDINAL HEALTH 303, INC.	:

Petitioner

v.

Cancellation No. 92-048,172

THE ALARIS GROUP, INC.

Registrant

NOTICE OF RELIANCE FOR THE ALARIS GROUP, INC.

The Alaris Group, Inc. by and through its undersigned counsel, hereby submits this Notice of Reliance pursuant to 37 C.F.R. § 2.122(e) during its testimonial period as Respondent. Respondent intends to rely on the following documents and submits copies thereof with this Notice:

1. Declaration of Nancy Caven, formerly filed in connection with The Alaris Group, Inc.'s Motion for Summary Judgment (filed under seal).

Respectfully submitted,

Date: August 10, 2009

The Alaris Group, Inc.

By its Attorneys,

Kristine M. Boylan Elizabeth A. Zidones

MERCHANT & GOULD P.C. 80 South Eighth Street, Suite 3200 Minneapolis, MN 55402-2215

Telephone: (612) 332-5300

Attorneys for The Alaris Group, Inc.

CERTIFICATE OF SERVICE

I hereby certify that a true copy of the foregoing was served upon the following attorney of record for Opposer by First Class Mail, the 10th day of August 2009:

Mary R. True BRICKER & ECKLER LLP 100 S. Third Street Columbus, Ohio 43215 mtrue@bricker.com

Elizabeth A. Zidones

The Declaration of Nancy Caven is Redacted in its Entirety

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

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	Opposer	
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2.	CARDINAL HEALTH 303, INC.	; ;
	Opposer	: :
	v.	: Opposition No. 91-177,365
	THE ALARIS GROUP, INC.	; ;
	Applicant	; ;
3.	CARDINAL HEALTH 303, INC.	; ;
	Opposer	; ;
	v.	: Opposition No. 91-177,366
	THE ALARIS GROUP, INC.	; ;
	Applicant	: :
4.	CARDINAL HEALTH 303, INC.	; ;
	Opposer	: :
	v.	: Opposition No. 91-177,367
	THE ALARIS GROUP, INC.	: :
	Applicant	: :
5.	CARDINAL HEALTH 303, INC.	:

Petitioner

:

Cancellation No. 92-048,172

THE ALARIS GROUP, INC.

:

Registrant

v.

NOTICE OF RELIANCE FOR THE ALARIS GROUP, INC.

The Alaris Group, Inc. by and through its undersigned counsel, hereby submits this Notice of Reliance pursuant to 37 C.F.R. § 2.122(e) during its testimonial period as Respondent. Respondent intends to rely on the following documents and submits copies thereof with this Notice:

- 1. Documents produced and exchanged by the parties during this proceeding, namely Alaris Group 001(filed under seal).
- 2. Alaris Group 0081 to Alaris Group 0145.
- 3. Alaris Group 0146 to Alaris Group 0158 (filed under seal).
- 4. Alaris Group 0700 to Alaris Group 0716 (filed under seal).

Respectfully submitted,

The Alaris Group, Inc.

By its Attorneys,

Date: August 10, 2009

Kristine M. Boylan

Elizabeth A. Zidones

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Minneapolis, MN 55402-2215 Telephone: (612) 332-5300

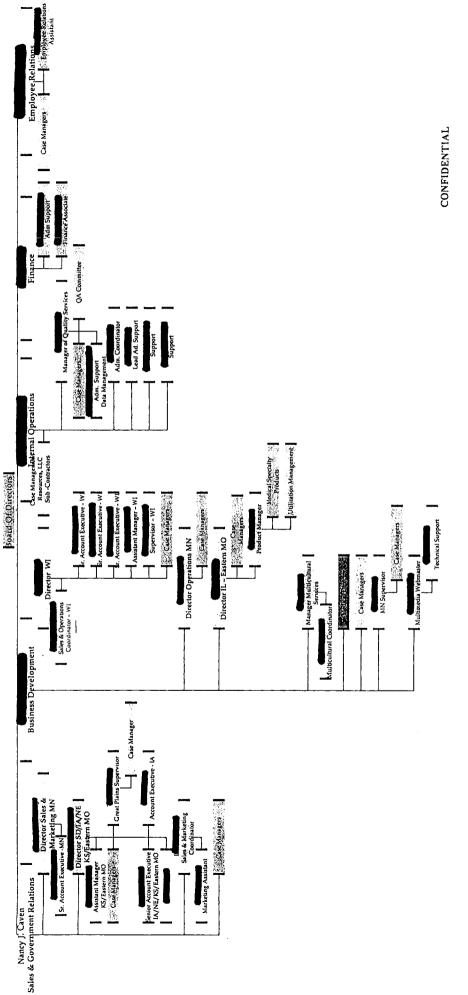
Attorneys for The Alaris Group, Inc.

CERTIFICATE OF SERVICE

I hereby certify that a true copy of the foregoing was served upon the following attorney of record for Opposer by First Class Mail, the 10th day of August 2009:

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Elizabeth A. Zidones



The ALARIS Group, Inc.

REDACTED



CORE SERVICES,
Medical Case Management
Disability Case Management
Vocation Rehabilitation
Job Placement/Joh Developen
FMLA Cisentination
Certified Managed Care
In-House Deslicated Nurse Pr

SPECIAL EXPERENCE
Catastrophic Case Management
Life Care Planning
Medical Legal Consulting
Medical regal Consulting
Medicare Set-Asides
Independent Vocational Evaluations
Ergenomic Consulting
Multicultural Services / Translation



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IOWA Sandy Less Cell: 319.361.3292 Fax: 1.866.302.8004 sless@alarisgroup.com

JLJ.INO15 Jo Malone Cell: 847.849.9937 Fax: 1.866.947.0050 imalone@alarisgroup.com



The ALARIS Group, Inc. 9 14



CORE SERVICES

CORE SEKVILLS
Metical Case Management
Disability Case Management
Vocation Rehabilitation
Job Placement / Job Development
FMLA Coordination
Certified Managed Care
In-House Dedicated Nurse Program
Hillingaron Management Utilization Management

SPECIAL EXPERTISE

SPECIAL EXPERTISE
Catastrophic Case Management
Life Care Planning/ Medicare Set Aside
Medical Legal Consulting,
Liability Reviews
Independent Vocational Evaluations
Ergonomic Consulting
Multicultural Services / Interpretation
Integrated Disability/ Absence Management

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KANSAS - MISSOURI SOUTH DAKUTA Marijo Storment Cell: 605,359,7500 Fax: 1.866.743.4960 เทษายนเหมายังสำนาจระจากจะการ

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MISCONSIN Michael Allen Cell: 262,391,1777 Fax: 1.866.277.6724 and hopping regions com-

WISCONSIN Nicole Hottmann Cell: 608.234.1988 Fax: 1.866.687.7793 The house series and read

MUNNI SOFA & NORTH DAROTA Randy Bradley Cell 612816.1375 Fax: 1.866.283.0285 den gentanvarianista

MINNESOTA -Michael McKenna Cell: 612.619.1604 Fax: 1.866.283.0282 May proprovide the control of the

1-888-4 (ALARIS) 252747



The ALARIS Group, Inc. *

CORE SERVICES

Medical Case Management Disability Case Management Vocational Rehabilitation Job Placement/Job Development FMLA Coordination Certified Managed Care In-House Dedicated Nurse Program

SPECIAL EXPERTISE

Catastrophic Case Management Life Care Planning Medical Legal Nurse Consulting Liability Reviews Independent Vocational Evaluations Ergonomic Consulting Multicultural Services

we're there.

© 888-432-2902

www.alarisgroup.com

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SD, IA, NE

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WISCONSIN

JILL ALLEN cell 262-424-5989 fax 1-866-277-6718

MIKE MCKENNA cell 612-619-1604 fax 1-866-283-0282

SHAWN WILLS cell 402-290-8662 fax 1-866-351-3965 MICHAEL ALL'EN cell 262-391-1777 fax 1-866-277-6724



The ALARIS Groups, Inc.

WISCONSIN

We offer state wide coverage in Wisconsin, Minnesota, Iowa, Nebraska, North & South Dakota and Illinois.

CORE SERVICES

Medical Case Management
Disability Case Management
Vocation Rehabilitation
Job Placement/Job Development
FMLA Coordination
Certified Managed Care
In-House Dedicated Nurse Program

SPECIAL EXPERTISE

Catastrophic Case Management
Life Care Planning
Medical Legal Consulting
Liability Reviews
Independent Vocational Evaluations
Ergonomic Consulting
Multicultural Services

1.866.655.0565 www.alarisgroup.com

The ALARIS Group, Inc. ® PO Box 394, Mukwonago, WI 53149

ALARIS Select 1-888-4-ALARIS (252747)



The ALARIS Group, Inc.

CORE SERVICES

Medical Case Management
Disability Case Management
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FMLA Coordination
Certified Managed Care
In-House Dedicated Nurse Program

SPECIAL EXPERTISE

Catastrophic Case Management Life Care Planning Medical Legal Consulting Liability Reviews Independent Vocational Evaluations Ergonomic Consulting Multicultural Services

we're there. 1-888-4 (ALARIS) 252747

www.alarisgroup.com
For your referral needs, contact:
MICHIGAN

MARILYN KELLEPOUREY

Cell: 810.923.1958
Fax: 1.866.873.5783
SUE JENSEN
Cell: 616.292.5027
Fax: 1.866.221.8972

ILLINOIS

JO MALONE Cell: 847.849.9937 Fax: 1.866.283.0282

<u>SD - IA - NE</u> MARIJO STORMENT

Cell: 605.359.7500 Fax: 1.866.743.4960 SHAWN WILLS Cell: 402.290.8662 Fax: 1.866.351.3965

MINNESOTA

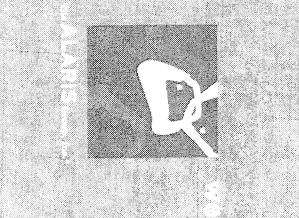
RANDY BRADLEY Cell: 612.816.1375 Fax: 1.866.283.0285

WISCONSIN

JUL ALLEN Cell: 262.424.5989 Fax: 1.866.277.6718 MICHAEL ALLEN Cell: 262.391.1777 Fax: 1.866.277.6724









ALARIS IS a forward thinking organization that embraces and institutions change. We are systems and hamess technology to the function

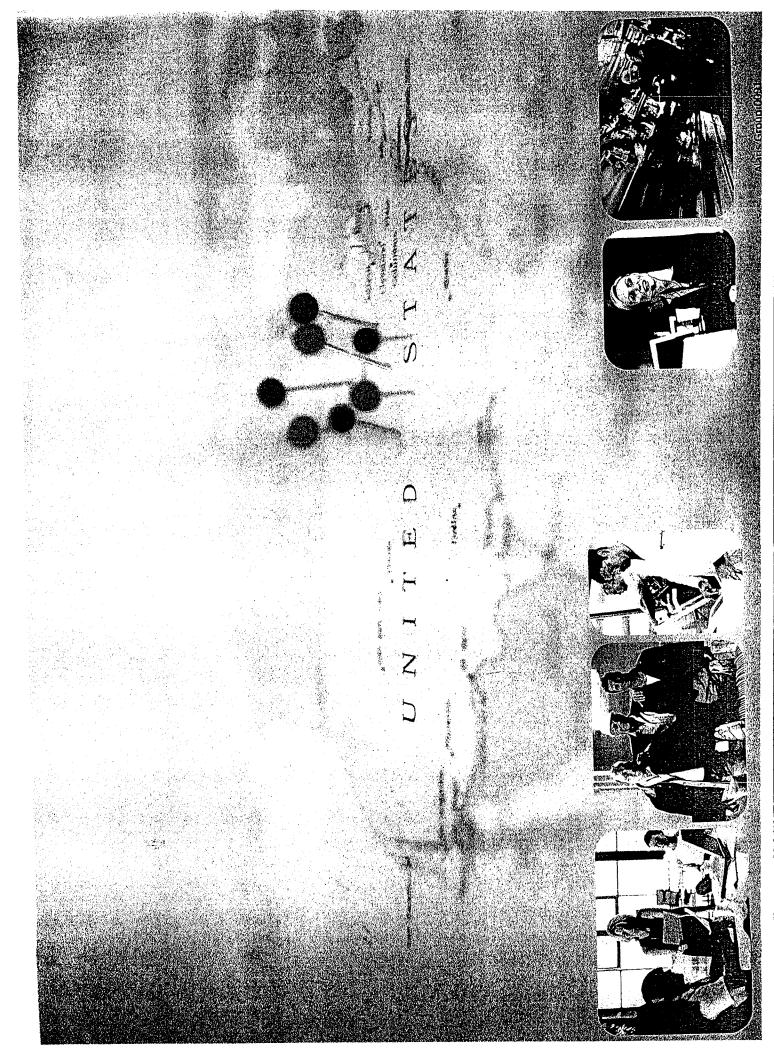
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Whether you hire us to create a life care plan or second life our work is dependably excellent.
ALARIS case managers beat all industry averages. When you work with us, you get our best Every time.



NO MATTER WHERE YOU ARE.

than 80 case managers dispersed in 50 cities throughout the region, Madison, Aberdeen, Des Moines or Duluth-the ALARIS Group is there. With MOFE ALARIS has more talent on the ground and in the field than any other firm-giving you more local connections and convenience.

NO MATTER WHAT YOU'RE UP AGAINST.

about the medical/vocational/rehabilitation field-or leverages this expertise more you've come to the right place. ALARIS case managers are the most experienced and proficient in the business. Nobody knows more Catastrophic injuries, chronic pain, slip and falls or cumulative traumaeffectively on your behalf.

NO MATTER WHAT YOU NEED.

court-you can count on ALARIS. While our comprehensive capabilities are reassuring, A return to work plan, a medical bill audit, telephone triage or expert testimony in the real value in working with us is the extreme level of support and commitment we provide to our clients.

issues and industry inside and out. Meet your partners **** ALARIS is led by veteran leaders who know the

NANCY CAVEN



CHRIS DELICH



KANDI GARRISON



JANE PETERSEN

CHERYL SANMARTIN



Every organization needs

person, Nancy is at her best she's a master at facilitating conversations and driving collaborating with others. Nancy Caven. Energetic, when she's engaging and a catalyst. ALARIS has organized and focused, quintessential peopleprojects forward. A

oversees government relations list of titles and credentials, has amassed an impressive in catastrophic cases. She working in Surgical and entering the industry in Nancy spent seven years Transplant ICU before and a special expertise 1990. Since then she and sales for ALARIS.

advocate for ALARIS clients. who's always looking beyond Chris Delich wants to know. the obvious and finding She's an expansive thinker smarter. A fearless leader What's next? That's what ways to work better and with a strong backbone, Chris is a passionate

Chris has been in the case management industry for development for ALARIS. spectrum of jurisdictions. as a clinical occupational 20 years—after a career delivered a wide variety services across a broad She oversees business of case management therapist. She has

A natural mediator, Kandi offer ideas and ingenious the compromise to every analytical, she's quick to Garrison strives to find conflict. Smart and

responsible for operations for more than two decades case management industry and has special expertise in legal/expert opinion Kandi has been in the files for multiple lines of insurance. She is and technology for

let she defies the stereotype of the corporate controller Disciplined, independent fane Petersen is ALARIS' resident financial expert. and fastidious, no detail no angle is overlooked. escapes her attention; disposition, easy laugh with her cheerful

and generous ways.

task, Kandi takes initiative and makes things happen-

with persistence and care.

major project or a minor

solutions. Whether it's a

Prior to entering the case development, placement management industry in 1991, Jane worked as a expertise encompasses oversees financial and research analyst. Her administrative affairs and training. She all aspects of job

of life. An eloquent writer and speaker, Cheryl uses and the ability to engage language to connect and mobilizes and motivates people from every walk inspire others. She is a vibrant facilitator who Cheryl Sanmartin has everyone around her. tremendous empathy

ran her own rehabilitation Cheryl was a social worker marketing positions—and multiple managerial and management industry in before entering the case relations for ALARIS firm for 8 years. She 1984. She had held oversees employee

Alaris Group 0093

the financial impact. We offer proven case management skills and a suite of specialized consulting services—with unmatched expertise and geographic coverage. The ALARIS Group is the region's leading resource for insurance o and employers striving to maximize the recovery of injured emplo

CORE SERVICES

Medical Case Management
Disability Case Management
Vocational Rehabilitation
Job Placement/Job Development
FMLA Coordination
Certified Managed Care

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www.alarisgroup.com

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Our commitment is to provide superior, ethical service delivery and to do it cost effectively.

Our excellent reputation is furthered by employing the most talented and experienced case managers in the industry.

Our aim is to provide unparalleled job satisfaction by positively inspiring and creatively motivating all who work with us. We encourage an open work environment with all staff by promoting honesty, trust, and professional integrity.

determine success. Our work is based on the highest professional standards and ethics, and we encourage expansion of existing skills as well as fostering one another's growth and strength. We provide an upbeat, secure work environment. At The ALARIS Group, Inc.®, we take charge of and personally shape our own career destinies. Effort and talent will

Team work is integral to our success. Whether our efforts are directed at professional goals or personal victories or trials, we want to "be there" for each other. In essence, we become a work family and our success is realized by interdependently working together.

Our mission is to establish and maintain the most technically advanced disability management service to date.

We provide unparalleled, high quality outcomes and outstanding service to our customers. The technical advantages we possess result in the product customers desire. ALARIS provides a unique work environment. Our corporate office is based in Duluth, Minnesota and coordinates and company with no brick and mortar walls. This capability allows us to have employees in many states but still enables us in-person contact is readily available. The managers provide direct supervision of standards established and maintained directs all work products yet each employee is "housed" in his/her own home. The internet allows us to have a virtual to communicate effectively and with no time delay. Managers for each primary jurisdiction are provided so that by the corporate office

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Woo'dhoubsuele'maa



injury, clarify the diagnosis, define the treatment plan and coordinate all necessary transition from acute care to optimal functioning — and lessen the cost of the loss. ALARIS Catastrophic Case Managers are exceptionally qualified to assess the services to stabilize the patient. Their timely involvement can expedite the Extreme injuries require meticulous handling right from the start.

Services Provided

- Available 24 hours per day/365 days per year
 - 12-24 hour visit response time
- Experienced CAT Case Management Team of Registered Nurses

Comprehensive Case Assessment

- Current status, medical history, and psychosocial issues
 - dentify impact of these factors on client's injury and recovery
 - Promptly update claims handler and employer after visits
 - Clarify current diagnosis and treatment plan
- Communicate daily with medical team in critical phase

- Support and educate family during acute and rehabilitative phases
 - Estimate medical and disability expenses
- Collaborate with Discharge Planner for future recommended treatment
 - Coordinate with facilities/home care for suitable ongoing treatment
 - Coordinate multidisciplinary services
- Negotiate durable medical equipment for any services needed
- Develop comprehensive plan to coordinate most appropriate and cost-effective
- Ongoing assessment with measurable outcomes
- Assessment of vocational and return to work issues
- Reporting—Initial Catastrophic Report within 10 days, ongoing per customer request or every 30 days

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Press 1 for Sandy Sager, Manager, Specialty Medical Services Press 5 SD/IA/NE Catastrophic Press 6 IL Catastrophic Press 3 MN Catastrophic Press 4 WI Catastrophic

Alaris Group 0097

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maximize productivity. Our team of trained ergonomists assess workplace jobs, tools, machines, systems, tasks, and environments. We make recommendations to ensure that A well-designed work environment helps prevent injuries & workers are as safe as possible. We also recommend adaptive measures to facilitate employment for workers with injuries or disabilities.

SERVICES PROVIDED

Office Ergonomic Evaluations

office environment. Work station analysis Included a comprehensive assessment of The ALARIS Group, Inc can provide customized ergonomic Consultation of the recommendations that will increase productivity and decrease injury. the office environment. You will be given a detailed report outlining

Industrial Ergonomic Evaluations

environment. Our ergonomists use industry accepted tools to analyze risk factors Our trained ergonomic experts are available for consultation outside the office and provide recommendations for improvement..

Customized Training Programs

Our staff is available to provide training about work related musculoskeletal disorders, ergonomics and body posturing.

Assistance with Purchase

We can assist with the purchasing of recommended equipment through approved venders.

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Press 5 for SD/IA/NE Ergo Evals Press 3 for MN Ergo Evals Press 4 for WI Ergo Evals Press 6 for IL Ergo Evals





& limitations impact his or her job prospects & earning potential. They employability. In addition to drafting comprehensive reports, they are conduct extensive research & provide an objective, expert analysis of In cases where employability is an issue, our specialized Vocational Consultants can professionally assess how an individual's abilitiesprepared to testify as expert witnesses.

SERVICES PROVIDED

Vocational Assessment

- Compile Comprehensive Work History Analysis
 - Transferable Skill Analysis (TSA)
- Vocational Testing: Interest, Verbal Intelligence, Aptitude, Temperament & Testing
 - Job Site Analysis

Vocational Rehabilitation Services

- Vocational Counseling and Guidance
 - Suitable Employment Determinations
 - Vocational Rehabilitation Planning
- Job Development and Job Placement Services
- ob Seeking Skills Training: Resume, Applications, Interviewing, Resources & Networking
 - Labor Market Research and Analysis
- Job Search Effort Assessment
- Retraining Plan Development

ndependent Vocational Evaluations

- Determination of Employability
 - Loss of Earning Capacity
 - Permanent Total Disability
- Social Security Determination
- Retraining Plan Assessment

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Employability Issues in Dissolution

1-888-4 ALARIS (252747)

Press 5 SD/IA/NE IVE's Press 3 MN IVE's Press 4 WI IVE's Press 6 IL IVE's





In order to evaluate the worth of the claim, you need to know the true nedical, vocational and financial implications of the accident. Liability claims are notoriously costly.

assess records, bills, injuries and treatments, and all related costs and charges. In a Liability Review, our experienced nurses can thoroughly review and The findings are summarized in an objective report, the tool that will assist you to mediate or negotiate a settlement.

Services Provided

Core Liability Nurse Review

- Review attorney demand letter and highlight key points.
- Identify prior injuries or medical conditions, if any
- Assess injuries and specific relation to the accident.
- Confirm all treatment records are accounted for.
- Theck for a Claim Index report and review for areas of prior injuries.
- Review appropriateness of disability period for the injury sustained.
 - Consult if a Peer Review or IME is appropriate.

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Medical Bill Review Options

- Check for coding or bundling errors.
- Check for medications or treatment not related to the injury.
- Check for unreasonable or excessive treatment
- If appropriate, compose a spreadsheet outlining related, unrelated & questionable

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Press 4 For WI ALARIS Select Or call direct at:

1-866-655-0565



































Sandy Sager RN, BSN, CCM, CLCP, MSCC - Product Manager, Speciality Medical Services 1-888-4 ALARIS (252747)

Press 3 For MN Life Care Planning Press 4 For WI Life Care Planning Press 1 for Sandy Sager

Alaris Group 0101

M be used by attorneys & claims professionals to accurately set reserves & settle claims.

Services Provided

detailed analyses assisting with the projection of annual & anticipated lifetime costs

including medical, educational & psychosocial needs. This information can

in the short term or over the lifetime of the client/file, we can provide you with

What are the financial implications of a catastrophic injury? Whether it be

Psychosocial needs. It can also be utilized in conjunction with the medical treatment plan as a teaching tool to enhance a client's complications. The Life Care Plan provides a comprehensive analysis of current & future: Medical, Vocational, Educational & Life Care Plan: Provides a systematic, coordinated approach to maximizing an individual's potential & preventing future

Medical Cost Reserve Analysis: A tool utilized by adjusters to set lifetime cost reserves. It also provides an analytical approach to define the injured client's future care needs. It is less detailed in that it is based on the client's last 3-5 years of medical rreatment & a home visit is not done. Otherwise, it is similar to the Life Care Plan in that it provides a comprehensive assessment of medical needs. *Used to assist in setting cost reserves. *Costs will be projected over the individual's anticipated life expectancy.

Limited Cost Projection: A brief overview done to project future medical costs. This projection can be used early on after an injury with limited medical records. It can provide annual costs & some lifetime costs, depending on the client's condition. *This product is designed to assist adjusters in setting reserves. It is frequently requested after a catastrophic injury.

completed Life Care Plan. The ALARIS Select Life Care Planner can review the other planner's recommended services& costs Life Care Plan Review: A Life Care Plan Review can be done to assess the accuracy & appropriateness of an already to determine if they are appropriate to the needs of the individual client.

Medicare Set Aside: *Money that is "set-aside" in an interest-bearing account as part of a lump sum settlement in a Workers' Medicare makes the assumption that their interests have been taken into consideration in settlement cases. Failure to take their work-related injury * Medicare is always a secondary payer to workers' compensation & must approve the set-aside allocation. Compensation case. *The set-aside amount is to compensate the individual for all future medical expenses correlated to the interests into consideration can result in fines doubling the amount of the settlement agreement.

For preliminary file reviews, referrals or training seminars contact:

Press 5 For SD/IA/NE Life Care Planning Press 6 For IL Life Care Planning



ALARIS Select Life Care Planners are Certified Medicare Set Aside Allocators that can assist you in your Medical Financial Resolution needs, experienced ALARIS Select professional will answer your questions as well as provide support in identifying the appropriate cases that meet the recommended (Medicare) criteria for filing an MSA

Services Provided

- Done by experienced Certified Medicare Set Aside Consultants
- 30 Day turn around timeframe from date all necessary records are received
- Flat Rate Pricing for Medicare Set Aside-\$1,500.00

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- ALARIS' Comprehensive report establishes multi-table Medicare and Non-Medicare eligible prices for a global assessment of exposure.
- No charge on preliminary file reviews to assist with need for MSA
- Provide onsite training and in-service for claims staff on Medicare guidelines
- Assistance with identifying clients' Medicare Status upon request*
- Assist with obtaining Medicare Lien Information to facilitate settlement upon request*
- Aligned with experienced attorneys ALARIS can provide seamless service for MSA filing capabilities*
- Quality Assurance review by Product Manager prior to submission to account
- Quick and easy online referral process for your convenience
- Member of National Association of Medicare Set Aside Professionals (NAMSAP)

*Lien identification and Medicare status additional fees

Sandy Sager RN, BSN, CCM, CLCP, MSCC - Product Manager, Speciality Medical Services 1-888-4 ALARIS (252747)

Press 1 for Sandy Sager
Press 3 For MN Medicare Set Aside
Press 4 For WI Medicare Set Aside
Press 5 For SD/IA/NE Medicare Set Aside
Press 6 For IL Medicare Set Aside

Or Call Sandy Directly @ 1.800.526.7921

Alaris Group 0102

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Our coordinator is a resource for ALARIS customers – offering ALARIS offers a variety of unique multicultural services. cultural sensitivity training in addition to facilitating the services noted below.

Services Provided

- All languages covered (including American Sign Language)
- Guaranteed next day coverage if notified by 5:00 on prior business day.
 - Same day coverage service upon availability.
- Pricing of \$75/hour with no minimum fee (ASL \$85/hour).
- Medical and legal interpreting expertise.
 - Experienced and reliable interpreters.
- Case designated interpreters for service continuity purposes
 - Written forms and document translation.
- Telephone interpreting.
- Available for medical appointments, interviews, depositions
- Interpreter expense estimates.
- Confidential and impartial services.
- Not restricted to ALARIS case management / QRC files.

All services are supervised and managed by our Multicultural Services Manager.

Amy White - Multicultural Services Manager

1-888-4 ALARIS (252747) Lisa Sanmartin - Multicultural Coordinator

Press 2 For Multicultural Services

Or call Lisa direct at:

612-724-1439



Alaris Group 0103

non-English speaking injured workers is expanding its opportunity to assist you with these challenging claims by adding a Telephonic Case Management program which employs very experienced SPANISH speaking Nurses. Lisa Sanmartin will triage

your call & help facilitate your specific needs. We can medically manage

Spanish speaking clients anywhere.

Benefits Provided

ALARIS offers NATIONWIDE Interpretation services to assist you with your

multi-cultural differences as well.

Spanish speaking case management involvement reduces translation cost.

Phone # 1-888-4 ALARIS

Press 2-Multicultural Bi-Lingual Telephonic Case Management Services

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Alaris Group 0104

or questions

CONTACT

Amy White, BA awhite@alarisgroup.com

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Press 2 for

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ALARIS Solect







MULTICULTURAL SERVICES



Interpretation

TRANSLATION

* EDUCATIONAL PRESENTATIONS



INTERPRETATION SERVICES

All languages available

- * including American Sign Language
- Coverage throughout the United States
- Guaranteed next day coverage if notified by Noon on prior business day
- Same day coverage service upon availability
- Medical interpreting expertise
- Experienced and reliable interpreters
- Case designated interpreters for service continuity purposes
- Telephonic interpreting
- physical therapy, interviews & depositions Available for medical appointments,
- Interpreter expense estimates
- Confidential and impartial services
- Not restricted to ALARIS gase management/ QRC Files

Pricing \$65/hour with no minimum

TRANSLATION SERVICES

TRAINING

SERVICES

- All languages available
- Coverage throughout the United States
- Guaranteed next day translation if notified by Nobil on prior business day
- Medical and legal translation expertise
- Experienced and certified translators
- Confidental and impartial services
- Not restricted to ALARIS case

One hour presentation

Looking at cultural values & worldviews Brief look at individual cultures Working with an interpreter Discussion of stereo types

Two hour presentation

Looking at cultural values & worldviews In-depth look at individual cultures Working with an interpreter The US immigration system Discussion of stereo types

Four hour workshop

Extensive & in-depth discussion & activities Looking at cultural values & worldviews In-depth look at individual cultures The US Immigration systems Working with an interpreter Discussion of stereo types

Additional travel cost when extensive Pricing \$125 per hour Quotes available

> Pricing \$65 per page Estimates available

Available for On-site presentations

SANDY SAGER

PRODUCT MANAGER

ssager@alarisgroup.com

RN, BSN, CCM, CLCP, MSCC

Office: 262-662-1834

38-4 ALA

Press 1 for

Sandy Sager

Medical Financial Tools

Case Resolution



PLANNING**SERVICES**

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- **Free File Consultations**
- **Educational Presentations**
- Set Aside needs Assistance with your Medicare

LIFE CARE PLANS

- Completed by Certified Life Care Planners or Nurse Life Care Planners
- 45 day turn around time.
- Based on Data Analysis & Research Documentation.
- Legal document, defensible in court.
- Vocational, Educational & Psychosocial Comprehensive analysis of Medical
- Home visit to assess client, family, environment & equipment needs.
- Objective & systematic approach designed to maximize client's full potential.
- Three pronged use of LCP:
- Settlements & lifetime reserve setting.
- conjunction with medical treatment Teaching tool for caregivers used in
- Submitted to Medicare to facilitate MSA approval

LIFE CARE PLAN REVIEW

ALARIS Life Care Planners can review a previously completed plan. ALARIS Planner to provide comprehensive analysis of previously written plan for accuracy & appropriateness of plan recommendations.

recommendations in review if appropriate. ALARIS Planner will provide alternative

pricing \$125.00/hr.

Once all necessary medical documents have been received by Life Care Planner or Allocator

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MEDICARE SET ASIDE

- Certified Medicare Set Aside Consultants.
- 30 Day turn around time with appropriate records-Ready for Medicare submission.*
- No charge preliminary file reviews to assist with identifying the need for MSA
- Assistance with identifying client's Medicare status upon request. *
- Assistance with outstanding Medicare lien identification upon request. *
- ALARIS' Certified MSA Allocators provide full MSA filing services with Medicare. *
- Member of National Association of Medicare Set Aside Professionals (NAMSAP)
- *MSA filmg fee additional

- *Medicare status additional fee
- *Lien identification additional fee

MEDICAL COST PROJECTION

- Completed by Certified Life Care Planners.
- 30 day turn around time.
- Comprehensive assessment of client's future medical needs.
- Based on 3-5 years history of medical treatment.
- Home visit not necessary.
- Used to assist claims professionals in lifetime reserve setting.
- Can focus on limited issues.

LIMITED COST PROJECTION

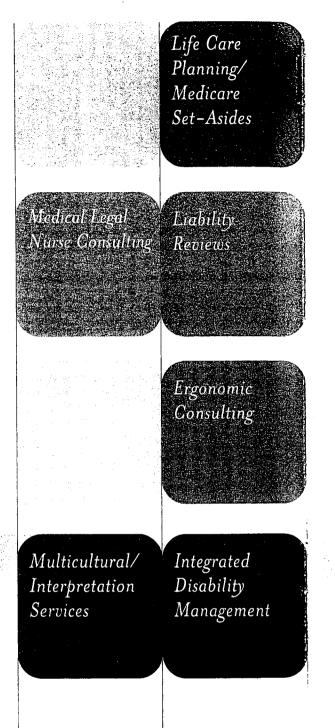
- Completed by Certified Life Care Planner.
- 30 day or less turn around time.
- Brief overview of claim to assist claims professionals in setting reserves.
- Can be done early on in life of claim with limited medical records.
- Frequently used in Catastrophic Injuries to provide guidance in early reserve setting.
- Focus on numbers, less analysis of injury.

Pricing \$125.00/hr.



Alaris Group 0109

Put our expertise to work for you.



You need a deft assessment, an airtight plan, a critical piece of advice. When the case is complex and the stakes are high, you want the best in the business on your side. Discover ALARIS Select—a set of premium services that leverage the expertise of our most experienced and credentialed employees. No matter where you are. No matter what you're up against. We're there.



Alaris Group 0110

Specialized services from ALARIS®



alarisgroup.com/catastrophic

Extreme injuries require meticulous handling right from the start. ALARIS Catastrophic Case Managers are exceptionally qualified to assess the injury, clarify the diagnosis, define the treatment plan and coordinate all necessary services to stabilize the patient. Their timely involvement can expedite the transition from acute care to optimal functioning—and lessen the cost of the loss.



alarisgroup.com/lifecareplanning

What are the financial implications of a catastrophic injury—in the short-term and over a lifetime? Our certified Life Care Planners analytically project and estimate the myriad costs associated with a given injury to help our clients accurately set reserves and settle claims. We can also analyze and establish Medicare Set Asides—ensuring that all settlements protect Medicare's interests, as required by Federal law.



alarisgroup.com/medicallegal

Litigating medical cases is always a challenge. The intricate issues require specialized skills and training. Our Legal Nurse Consultants are certified experts who work closely with attorneys on case and trial preparation. They assess records, conduct research, perform reviews, and write reports—providing critical insight and expertise to bolster the case.



alarisgroup.com/liability

Liability claims are notoriously costly. In order to evaluate the worth of the claim, you need to know the true medical, vocational and financial implications of the accident. In a Liability Review, our experienced nurses thoroughly review and assess records and bills, injuries and treatments, and all related costs and charges. The findings are summarized in an objective assessment that supports your efforts in mediating or negotiating a settlement.

Alaris Group 0111

alarisgroup.com/ive

In cases where employability is an issue, our specialized Vocational Consultants can professionally assess how an individual's abilities—and limitations—impact his or her job prospects and earning potential. They conduct extensive research and provide an objective, expert analysis of employability. In addition to drafting comprehensive reports, they are prepared to testify as expert witnesses.



alarisgroup.com/ergonomic

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A well-designed work environment helps prevent injuries and maximize productivity. Our team of trained Ergonomists is available to assess workplace tools, machines, systems, tasks, jobs and environments and make recommendations to ensure that they are as safe as possible. We can also recommend adaptive measures to facilitate employment for workers with injuries or disabilities.



alarisgroup.com/multicultural

The workforce is increasingly diverse. To help employers and insurers respond appropriately, ALARIS offers a variety of multicultural and interpretation services. We provide skilled interpreters for meetings, appointments and interviews—as well as translation services for written materials, testimonies and reports. Our Multicultural Services manager offers cultural sensitivity training and advice.

Integrated Disability Management

alarisgroup.com/idm

Absences happen—whether from an out-of-the blue illness or an on-the-job fall. When they do, employers need-to quickly respond and actively contain the costs. ALARIS helps companies design and implement Integrated Disability Management programs that encompass all disabilities and claims (FMLA, STD, LTD, WC)—in order to reduce expenses, improve productivity, and promote workplace wellness and health.

Alaris Group 0112

ALARIS® is a leading resource for insurance carriers, attorneys and employers striving to maximize the recovery of injured employees—and minimize the financial impact. We offer proven case management skills and a suite of specialized consulting services—with unmatched expertise and geographic coverage.



We're there.

Specialized services from ALARIS®

phone 1-888-4ALARIS (252747)

press 1 Specialty Medical Services

press 2 Multicultural

press 3 MN

press 4 WI

press 5 SD/IA/NE/KS/Western MO

press 6 1L/Eastern MO

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Amnounces 4 Α/ηρασμολ

new addition To our teamili

The ALARIS Group, Inc

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Sheryl Elliott

with carriers & known for aggressive case involved as Branch Manager of a national respected nursing professional, popular management. Sheryl is also available for specialty areas include Catastrophic case compensation claims successfully in the management of brain injury, spinal cord very familiar with the area providers, as she continues to work in the Emergency currently a student at the University of Alabama, working towards an MSN in case management company, as well as supervisor. She has managed workers' injury, burns, amputations & multiple Planning & Case Management. She is Omaha & surrounding areas. Sheryl's experience to ALANIS. She has been trauma. She is certified in Life Care brings 13 years of Case Management Case Management. She is a highly Department at CUMC. Sheryl is file reviews & Liability Reviews. experience & 27 years of clinical

Sheryl Elliott

RN BŞN, CCM, CLCP

LO Box 390262

- Omaha, NE 38139

Office: 402.861.9745

Toll Free: 1.866.861.9745

Mobile: 402.990.7584

Toll Free Fax: 1.866.805.2113

referrals contact: For Nebraska

swills@alarisgroup.com Toll Free 866-645-9681 Mobile 402-290-8662 Fax 1-866-351-3965 Office 402-896-4474 Omaha NE 68139 P O Box 390306 Shawn Wills

MANAGER OF NEBRASKA Marijo Stormeni PO Box 207

605.594,8160. or.1.877,487.6194 Gairetson, SD 57030

Toll Free Fax: 1.866.743.4960 mstorment@alarisgroup.com Mobile: 605.359,750(

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REFERRAL CONTACTS

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<u>mstorment@alarisgroup.com</u>
P O Box 207, Garretson SD 57030
Office 605-594-8160 Toll Free 877-487-6194
Fax 1-866-743-4960 Mobile 605-359-7500

Shawn Wills

<u>swills@alarisgroup.com</u>
P O Box 390306, Omaha NE 68139
Office 402-896-4474 Toll Free 866-645-9681
Fax 1-866-351-3965 Mobile 402-290-8662

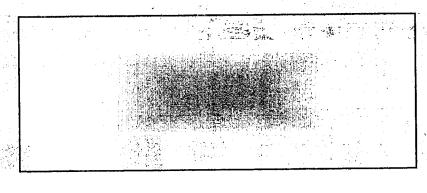




We're there.

www.alarisgroup.com

The ALARIS Group, Inc PO Box 24855 Edina, MN 55424



IS phona trown to a feet the analytic of the Sioux Civil team. She joins is a Nancy Marsh & Ann Perez



These Nurses manage fles throughout Northwestern Iowa E Northeastein Neb ask

Nancy Marsh, RN

nmarsh@alarisgroup.com PO Box 225, N Sioux City SD 57049 Office 605-232-5100 Toll Free 888-812-3539 Fax 1-866-815-0838 Mobile 712-898-8363 Nancy's case management experience includes full case management as well as telephonic case management services for a local insurance company. Nancy's nursing experience includes the provision of direct services for 13 years in a variety of settings. Nancy's years of experience provide her with the knowledge to efficiently & effectively work even the most difficult cases.

Cindy Miller, RN, CCM

5414 Glenn Avenue, Sioux City IA 51106 Office 712-202-0478 Toll Free 866-779-0478 Fax 1-866-741-4469 Mobile 712-251-5186 Cindy joins The ALARIS Group with a clinical nursing background and extensive case management experience. Cindy has been a registered nurse since 1985 and a medical case manager since 1997. Prior to coming to ALARIS, Cindy worked for a rigional case management company as both a medical case manager and a branch manager. Cindy's excellent rapport with the area's doctors allows her to deliver superior results on her files.

Ann Perez, RN, BSN

<u>aperez@alarisgroup.com</u>
P O Box 5402, Sioux City IA 51102
Office 712-943-6031 Toll Free 866-288-9554
Fax 1-866-245-0449 Mobile 712-253-3101

Ann has worked in the medical community in the Sioux City area since 1989. Since 1993, this experience has been dedicated to case management in the workers' compensation arena in Northeast Nebraska and Northwest Iowa. Her extensive psychiatric background coupled with her experience and knowledge with work related injuries makes her an excellent choice for your most challenging medical case management needs in Iowa & Nebraska





The ALARIS Group, Inc

We are pleased to announce an addition to The ALARIS Group, Inc.

AMY WHITE Cultural Diversity Coordinator

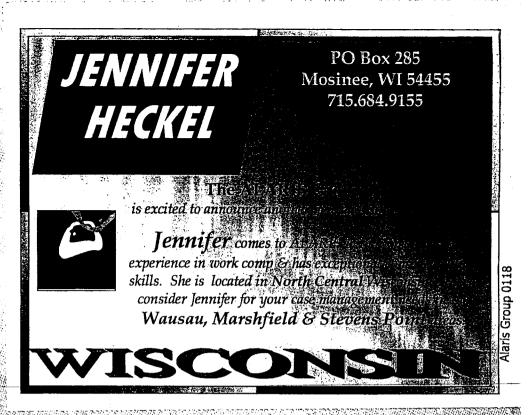
Amy's current job will be translation services to our Spanish speaking clients. This new role for ALARIS will be expanded in the future so watch for more information about related services. Amy is available to translate for the entire state of Minnesota and The ALARIS Group, Inc. Western Wisconsin.



CONTACT INFORMATION

Amy White: (612) 724.1439 Randy Bradley: (612) 816.1375 Michael McKenna (612) 619.1604

Alaris Group 0117





The ALARIS Group, Inc welcomes a new member to our expanding NEBRASKA team!!!

Luz Monta Kaninowi ZM

Maria is bilingual in Spania are Militeral Services team for ALARIS State and an agement experience are all ARARIS, and will be invaluable to you in the allowance are allowed an agement process.

Maria Karstrom, 402-4930-445-4-31-202-960-2807.

Toll Free: 1.877.245-6990

Shawn Wills: 402290.8662 or 1.866.645.9681

www.alarisgroup.com Alaris Group 0119

SOUTH DAKOTA

Gioux Falls

Stacy DeBates, RN

sdebates@alarisgroup.com
P O Box 655, Garretson SD 57030
Office 605-594-3135 Toll Free 866-594-3135
Fax 1-866-607-8931 Mobile 605-201-0379

Stacy brings to her position at The ALARIS Group, Inc. background experience in both case management in the workers' compensation arena & clinical nursing experience. Her experience in case management in eastern South Dakota & western Minnesota provides her with a working relationship with health care professionals & many businesses in the area, allowing her to move cases forward effectively & expeditiously. Her clinical experience includes work in oncology, urology, dermatology, family practice & pediatrics.

Marijo Storment -- Managers Sales & Operations SD <u>mstorment@alarisgroup.com</u> Mobile 1-605-359-7500 Fax 1-866-743-4960

www.alarisgroup.com/newemployees

Alaris Group 0120

Aberdeen

Tanya Mitchener, RN

tnitchener@alarisgroup.com
P O Box 422, Aberdeen SD 57401
Office 605-225-1517 Toll Free 866-225-2139
Fax 1-866-898-8419 Mobile 605-228-4804

Tanya has been a medical case manager since 2001 & has a background in clinical nursing. Her experience with a national case management company in the Aberdeen area provides her with a working relationship with health care professionals & many businesses in the area, allowing her to move cases forward effective & expeditiously. In addition, her clear communication style enables her to work successfully with patients, staff, providers & insurers.



SANDY SAGER, RN, CCM, CLCP, MSCC

Product Manager Specialty Medical Services

P.O. Box 284, Mukwonago, WI 53149 Office: 262.662.1834 Mobile: 262.470.0177 Toll Free Fax: 1.866.429.7177



SANDY SAGER joins ALARIS as the Product Manager, Specialty Medical Services.

She will manage the specialty medical services of ALARIS Select. Sandy's vast experience & certifications as a Life Care Planner & Medicare Set Aside consultant brings an important range of skills to her position. She has 20 years of experience in the Health Care & rehabilitation management field.

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Prov	a «v	atic, coordinated
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ing	2 c o:	ations. The Life
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sive		ment and future:
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& I	J.	eeds. It can also
be u	e d i	unction with the
I	cal.	ient plan as a
	hin	a enhance a
		ity of life

A Medical Cost Projection or Cost Reserve Analysis

A tool utilized by adjusters to set lifetime cost reserves. It also provides an analytical approach to define the injured client's future care needs. It is less detailed in that it is based on the client's last 3-5 years of medical treatment and a home visit is not done. Otherwise, it is similar to the Life Care Plan in that it provides a comprehensive assessment of medical needs. *Used to assist in setting cost reserves. *Costs will be projected over the individual's anticipated life expectancy.

Medicare Set Aside

*Money that is "set-aside" in an interest-bearing account as part of a lump sum settlement in a Workers' Compensation case. *The set-aside amount is to compensate the individual for all future medical expenses correlated to the work-related injury * Medicare is always a secondary payer to workers' compensation & must approve the set-aside allocation makes the assumption that their interests have been taken into consideration in settlement cases. Failure to take their interests into consideration can result in fines doubling the amount of the settlement agreement.

Life Care Plan Review

an Review can be done to assess the accuracy & teness of an already completed Life Care Plan.

lect Life Care Planner can review the other planner's inded services & costs to determine if they are criate to the needs of the individual client.

A Limited Cost Projection

A brief overview done to project future medical costs. This projection can be used early on after an injury with limited medical records. It can provide annual costs, & some lifetime costs, depending on the client's condition. *This product is designed to assist adjusters in setting reserves. It is frequently requested after a catastrophic injury.



Alaris Group 0121

www.alarisgroup.com

ARIS IOWA



sher, IA 52338 Fax: 1-866-302-8004 9-361-3292 Sgroup.com

(NE, RN

niston, IA 50131 Fax: 1-866-328-2394 Isgroup.com

ER, RN

ov **Point, I**A 52076 9x:1**-866-5**95-4338 9**20-624**2 ALARIS adds
three new medical
case managers & an
Account Executive
to our
IOWA team.

Sandy Less in Eastern <u>Iowa</u>.

Kelli Payne in Central Iowa.

Joan Rizer in Northeastern Iowa.



MARIJO STORMENT Manager of Sales & Operatio

mstorment@alarisgroup.com Office: 605-591-8160

Fax: 1-866-743-4960 Mobile: 605-359-7500

SHAWN WILLS, Sr. Account Executive swills@alarisgroup.com

Office: 402-896-4474

Fax: 1-866-351-3965 Mobile: 1-402-290-8662

www.alarisgroup.com

Ataris Group 0122



Muiticultureikissues & Claims

FREE "MAN SEMINAN

Presented by AnnyWhite

ARIS Group, Inc.

to an educational

h & Learn

from 11:00AM-1:00PM

DoubleTree Hotel

and Park at Corporate Woods

10100 College Bivd

Overland Park & 6640

Please join us as we discuss ways for claims handlers & employers to

Develop an understanding of different cultures in your area.

Discover how cultural differences impact claims.

ldentify tools that are available to assist with gultural barriers in claim handling

RSVR by femery 2-2000 (6) fillia Walking (6) RS-78743(M) or front in Calenday brigony (800)





Method terms and a second seco

The ALARIS Group, Inc.

invites you to an educational discussion. June 15, 2005 from 9:00AM-11:00AM

HOTEL SOFTEL) 5601 W 78th ST., Bloomington, MN (852) 855-1900

for claims handlers & employ Develop an understanding of different cultures in your area

Identify tools that are available to assist with cultural barriers in claims in Discover how cultural differences impact claims.

RSVP.by.June 10, 2005: Elder, 952-226.4562 or 612-710:4426 Space is limited



Alaris Group 0124

Colleen Opfer, RN Grand, Island, NE





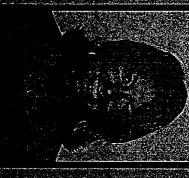
Colleen Opfer joins the growing ALARIS team to çê your case management needs in Western Nebraska. lleen comes to ALARIS with a host of work comp ork comp co-coordinator and internal case manager ience. In addition to her experience as a field case nnected to the medical community in her area and orthopedic clinics in Western Nebraska. She is very er for a national firm, she has worked many years own for her aggressive case management style



copter@alarisgroup.com

P.O. Box 5012, Grand Island, NE





P.O. Box 7036, Madison, WI 53707 Office: 608.223.8934 Mobile: 608.234.1988 Fax: 1.866.687.7793

NATIONAL STREET OF ANY WAY

nholtmann@alarisgroup.com



opportunity of sorking with you.

Solvenia, Suggestion as accounting the first of the















CONTACT

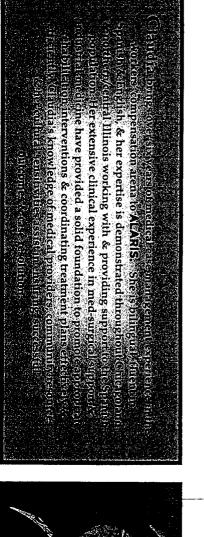
Sandy Less, RN BSN sandy.less@alarisgroup.com 319-361-3292 or 319-848-8236

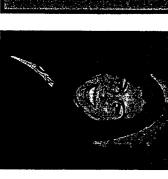
So To

speaking work force. Located in Ottumwa, as working as a work comp coordinator for case management as she has an extensive IOWA team. Lisa is uniquely qualified for occupational nursing background as well **ALARIS** welcomes Lisa Ramirez to the Spanish to assist with the non-English a large employer. She is also fluent in throughout central and southeastern Lisa is poised to work your claims でこのこの

Alaris Group 0127

LLINOIS ALARIS IS GROWING...







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A ris Group 0128

Manager of Sales & Operations IL

Referral Contact JO MALONE

Mobile: 1-847-849-9937 Office 1-847-490-9950

Fax 1-866-947-0050



NEBRASKA

DENISE OSBORN RN, BSN

Denise is conveniently located between Omaha and Lincoln to assist with your case management needs in both areas.

dosborn@alarisgroup.com
P.O. Box 343; Grema NE 68028
Mobile: 402-651-3271 Fax: 1-866-420-0215

CONTACT:

MITCHELL HANSEN RN, BS, COHN-S, CEN, COHC

Mitch's extensive occupational nursing background will be of great value to you when assigning him to your Western Nebraska cases!

mhansen@alarisgroup.com B.O. Box 704 Grand Island NE 68802 40511e 308-383-6324 Fax: 1-866-787-7649

Gro∈∋ 0**129**

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Here We Grow Again... We're There KANSAS & MISSOURI

Julie Watkins, RN, BSN, CCM PO Box 15205, Lenexa, KS 66285 Mobile: 913-530-0704 Fax: 1-866-702-3426

Regina Bartlett, RN, BSN PO Box 25123, Overland Park, KS 66225 Mobile: 913-530-4212 Fax: 1-866-438-5756

Jan Shannon, RN, BSN, CCM PO Box 12504, Overland Park, KS 66282 Mobile: 913-787-1937 Fax: 1-866-477-3613

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Marijo Storment, RN, BSN, CCIM PO Box 207, Garretson, SD 57030 Mobile: 605-359-7500 Fax: 1-866-743-4960

Karen Graham, RN PO Box 331, Webb City, MO 64870 Mobile: 417-392-0157 Fax: 1-866-421-2487

Sue Ricker, RN 1415 Grougst, Hamilton II. 1924

Group 0130



We are expanding our Southeastern & Northeastern staff to better serve your needs.

ALARIS® Join us in Welcoming Kelly Etzel, Kathy McNulty, Mary Swift, Lisa Held & Eva Peterson.

SOUTHING TEN FISCONSIN Kelly Etzel, RN, BSN

CRITICAL MISCONSIN LisaHeid BS; CCM, OTR

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NHAOUSENURSE

EvalPeterson RN, BSN, CCM

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ALARIS ©
Blanca Palomo
RN, BSN, LNC
Se Habla Espanol

Chicago

Blanca's experience in the healthcare industry has been broad in scope, highlighting arena; certified legal nurse consultant assisting in litigation strategies within the distinctive opportunities as a nurse case manager in the workers' compensation legal environment; and as a public health clinician making recommendations on member of our Chicago Metro case management team, Blanca Palomo. The **ALARIS** Group, Inc. [®] would like to introduce the newest

.

P.O. Box 408326 Chicago, IL 60640-8326 Office: 773-989-9030 Page 1 866 425-6995

ILLINO A

m**my Lin**dley Lutz, M

P.O. Box 5 Ringwood, IL 16: 515-600-07-22 Fax: 1-866-777-9898

Tammy is a Certified Rehabilition ed Clinical Professional Counselocation Counseling Psychology. She is

Espect. For vocational case management service injure. The service & other lisability groups to income Tan the experienced in administering test.

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Case Manager



PO Box 11116, Kansas City, MO 64119 Office: 816-454-0672 Fax: 1-866-699-1060 Mobile: 816-517-4877 jessica.martin@alarisgroup.com

sacase manager, Jessica managed patients in the hospital &rience dates back to 1999 during which she worked edicine center, and as an occupational health nurse.

Group 0134

February 10, 2003

Dear.....

We, at The ALARIS Group, Inc., continue to be amazed at the supportive customer base we have gathered as we enter our fourth year in business! Thank you, thank you!

We had the pleasure of opening up operations in Iowa in 2002, in addition to complementing our existing staff with many new colleagues. Please join us in welcoming the following new members to The ALARIS Group!

CASE MANAGERS

- Patricia Bassing, Minneapolis, MN
- Amy Clark, Chanhassen, MN
- Kelly Flanagan, Sioux Falls, SD
- Jane Klein, Fort Dodge, IA
- Sandra Less, Swisher, IA
- Heather Mehl, Fridley, MN
- Sandra Meulemans, Appleton, WI
- Tom Nelson, Battle Lake, MN
- Linda O'Neall, Ames, IA
- Nancy Reisner, WI
- Jonnie Shannon, Geneseo, IL
- Beth Slayton, Oconomowoc, WI
- Rhonda Way, Milwaukee, WI

PLACEMENT SPECIALIST

Stew Hunter Jr., Duluth, MN

RESEARCH ANALYST

Susanne Otos, Minneapolis, MN

The ALARIS Group is off to a great start in 2003! We hope the same holds true for you.

Again, we thank you for continued support in the venture we undertook over three years ago!

Regards,

7

Nancy Caven, Chris Delich, Kandise Garrison, Jane Petersen, Cheryl Sanmartin, Randy Bradley, Michael McKenna

February 4, 2005

Entrepreneur Magazine's Hot 100 Attention: Maggie Iskander 2445 McCabe Way, Suite 400 Irvine, California 92614

Dear Ms. Iskander,

The ALARIS Group, Inc. welcomes the opportunity to be invited to participate in the Entrepreneur Magazine/PricewaterhouseCoopers 11th Annual HOT 100 competition. Enclosed please find the information as requested, as well as a brief explanation on our beginnings as outlined below.

Company History and Overview

The ALARIS Group, Inc. is a Minnesota corporation established on December 14, 1999. The company is a closely held S Corporation owned by five equal shareholders, all female. The company provides medical / disability case management and vocational rehabilitation services to insurance companies and employers to help them manage the cost of their disability claims. The five company founders had sixty-five years of collective experience in the medical / disability case management workers compensation industry and believed that they could provide better service and operate in a more cost efficient manner than the larger national companies for whom they had previously worked. There was a shared belief that understanding local markets and appreciating employee talent would allow the company to compete and capture a significant amount of local market share. The company founders believed in their ability to attract exceptional talent and build a company that could be managed to produce excellent

Based upon the vision outlined above, The ALARIS Group, Inc. has grown to become one of the largest medical / disability management companies in the upper Midwest. We currently employ 3T case managers in Minnesota, 23 in Wisconsin, 10 in South Dakota, 3

in Iowa, 4 in Nebraska and 3 in Illinois. We are a Midwest company and understand the political and cultural values of this region. We believe that this focus allows us meet customers needs in a unique way. We continue to build and expand our operations in the upper Midwest and are committed to our presence in each of the respective marketplaces we have developed, or are developing.

The hallmark of The ALARIS Group, Inc. success has been our ability to establish true partnerships and our willingness to develop and customize programs based upon individual customer's needs. Our entrepreneurial spirit drives this daily and facilitates our organization's success.

Please feel free to contact me should you have any questions or concerns. I would be happy to address any issues. Again, I thank you for the opportunity!

Regards,

Nancy J. Caven RN, CDMS, CCM, QRC Officer of Sales and Government Relations

I

April 15, 2004

First Name - Last Name Company name P.O. Box City STATE Zip

Dear Customer:

The days are getting longer and warmer and the world seems to have a renewed sense of energy and purpose. It's a time of growth and new Beginnings, and this is certainly true at The ALARIS Group, Inc. Over the past 16 months, we've been engaged in a rigorous process of research and self-assessment. We've talked to our customers about their toughest issues, and their most complex and costly claims. We've identified the individuals in our firm who are most qualified to handle them. In short, we've aligned your needs and our resources in a direct and powerful way.

It's called **ALARIS SELECT**, a set of premium services that leverage the expertise of our most experienced and credentialed employees on your behalf.

We'll soon send you a brochure that details these offerings. In the meantime, I invite you to visit our website at www.alarisgroup.com. If you have an immediate question or case that we can help you with, by all means call.

We're eager to share our knowledge for your benefit. We thank you for your continued business and support!

Cordially,

Nancy J. Caven

Arciplanen

Officer of Sales & Government Relations

May 2002

«Company» «FirstName» «LastName» «Address1» «City», «State» «PostalCode»

Dear «FirstName»:

We trust that you have had the opportunity over the past few weeks to experience the new look of The Alaris Group, Inc. "Personality, Voice and Experience" are the tools our case managers utilize to deliver superior results and ethical services to you, our valued customer.

Your support of our business has allowed us to further expand our staff. We are proud to announce many additions over the course of the past several months in the following areas:

- Cathy Birch, Job Developer located in Bovey, MN serving Northern Minnesota.
- Bob Blome, RN, QRCI located in Hawley, MN serving Northwestern and West Central
- Robin Brown, BA, QRC located in Duluth, MN serving Northern Minnesota.
- Sheila Jucht, OT located in Sioux Falls, SD serving Southeastern South Dakota.
- Michelle Kunard, RN, QRCI located in Waconia, MN serving the Twin Cities metropolitan area.
- Lea Oswold, RN, QRC located in Shafer, MN serving the Twin Cities metropolitan area.
- Ann Rohrbaugh, RN located in Sioux City, IA serving Northwestern Iowa and Northeastern Nebraska.
- Ric Schaefer, BS, QRCI located in Duluth, MN serving Northern Minnesota.
- Heather Steffen, MS, QRCI located in Hudson, WI serving the Twin Cities metropolitan area and West Central Wisconsin.
- Bobbi Walior, Placement Specialist located in Bovey, MN serving Northern Minnesota.
- Mary Wheeler, RN located in Eau Claire, WI serving Western and Central Wisconsin.

You can locate any of our case managers through our website at www.alarisgroup.com.

We most sincerely thank you for the confidence you have placed in our ability to serve you and your clients as The Alaris Group, Inc. celebrates 2.5 years in business!

Regards:

Nancy Caven, Chris Delich, Kandise Garrison, Jane Petersen, Cheryl Sanmartin Jill Allen, Randy Bradley and Marijo Storment

Break free





Entrepreneurs Wanted: (Eranchises available.)

self-motivated doer. You know there's more out there-and you're waiting for the right opportunity to make your move.

Whether you're an experienced case manager who's getting restless or an entrepreneur looking to try, something new, ALARISAdvantage^{5M}, might be your ticket to freedom.

ALARIS® is a leading resource for insurance carriers, attorneys and employers striving to maximize the recovery of injured employee and minimize the financial impact. We offer proven case management skills and a suite of specialized consulting services, with unmatched innovation and expertise.

CORE SERVIC

Medical Case Management
Disability Case Management
Vocational Rehabilitation
Job Placement/Job Development
FMLA Case Management
Certified Managed Care
In-House Dedicated Nurse Program
Utilization Management

SPECIAL EXPERTISE

Catastrophic Case Management
Life Care Planning/Medicare Set Asides
Medical Legal Nurse Consulting
Liability Reviews
Independent Vocational Evaluations
Ergonomic Consulting
Multicultural Services/Interpretation
Integrated Disability/Absence Management

Our proven business model is available to qualified individuals nationwide through ALARISAdvantage^{SV}, a territory-based franchise opportunity.



www.alarisgroup.com

The ALARIS Group, Inc.^{*}, ALARIS^{*}, ALARISAdtantage^{3*}, ALARIS*wai*

Launch your own case management business.

And your new life.





Founded in January 2000, **The**

ALARIS Group, Inc. has achieved

remarkable success with an innovative

case management business model

that led the company to \$10 million

in revenue in just 5 years. Today,

the leaders and ingredients of that

strategy are available to you through

an ALARISAdvantageSM franchise.

Everything you need.

How can you create your own case management business from scratch? Through a solid franchise program that delivers the know-how and resources you need.

Training

Don't worry if you're not a business guru or a case management expert.
We'll help you learn the ropes and map a promising path. Our comprehensive training program starts with a 5-day

intensive session and includes up to 100 hours of additional training in your first six months of business.

Systems

Our proprietary ALARIS wareTM software is your secret weapon—allowing you to manage marketing, track customers, train staff, monitor productivity, generate invoices and

ensure quality-easily and efficiently. This robust platform is your virtual office-reducing your need for costly consultants and enabling you to manage your business from anywhere.

Referrals

As an ALARISAdvantage** franchise holder, you'll receive qualified leads, if available, and referrals for new clients in your territory. In other words, you can bank off the relationships we've already

established. You'll also receive proven marketing tools to build your own client base.

Support

seasoned professionals who are vested

From the moment you get onboard,

you'll be supported by a group of

and invested in your progress and potential. From initial training and a comprehensive operations manual to annual conferences and ongoing consultation, we're there for you.

Our experience is your advantage.

Here is a partial list of the knowledge we'll share to get you up and running.

- how to get financing
- how to launch your business
- how to recruit and hire staff
- how to research the marketplace
 - how to do direct mail campaigns
- how to build enduring customer relationships
 - how to leverage relationships into
 - new business
- how to manage day-to-day finances
 - how to develop a budget
- how to set up income and balance sheets
 - how to do financial analyses
- how to set up accounts receivables and
- accounts payablehow to set up a collections program
 - how to do payroll
- how to buy supplies
- how to plan for expenses
- how to monitor expenses
- how to assess a benefit plan
 - how to assess a 401K plan
- now to assess insurance plans
- how to assess compensation plans

morei

Alaris Group 0144

»» Are you ready to break free?

Take the next step. Talk to an ALARIS® partneror ask for a copy of our Offering Circular and Franchise Agreement. It could be the break you're looking for. Call Nancy Caven at (612) 868-8725 or send an email to ncaven@alarisgroup.com

ALARIS Advantage, Inc. 3800 London Road, Suite 210 Duluth, MN 55804 Are you ready to break free?

»»» www.alarisgroup.com

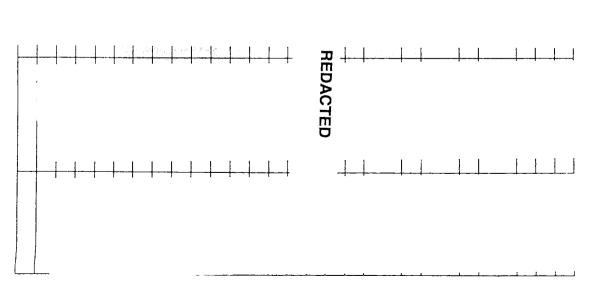
ALARIS:

Advantage

The ALARIS Group, Inc.®, ALARIS®, ALARIS Advantage⁵¹ ALARISware™, are trademarks or service marks of The ALARIS Group, Inc. used under license by ALARIS Advantage, Inc. and it's sublicensees.

Margin	Growth Rate	Profit	Growth Rate	Expenses	Growth Rate	Revenue	Wisconsin	Margin	Growth Rate	Profit	Growth Rate	Expense	Growth Rate	Revenue	Minnesota
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			Growth Rate	Referrals	Growth Rate	# Employees	Growth Rate	Case Count	Other	Margin	Growth Rate	Profit	Growth Rate	Expenses	Growth Rate	Revenue	Illinois	Margin	Growth Rate	Profit	Growth Rate	Expenses	Growth Rate	Revenue	Iowa
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Trade Secret/Commercially Sensitive

Earnings	Shareholder	Individual	Cumulative	Earnings	Shareholder	Individual	Annual	Shareholders	All	ROI	Cumulative	Shareholders	All	Annual ROI	Profit	Cumulative	Annual Profit	
																		2000
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		A	-							-								2005
																		2006

Growth Rate Margin	Growth Rate Profit	South Dakota Revenue Growth Rate Expense	Margin	Profit Growth Rate	Growth rate Expenses Minus salary + Growth Rate	Company
	1	'_ _			- ''	2000
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						2002
			REDACTED			2003
			J			2004
						2005
						2006
		111				<u></u>

Q3 Annualized Sales Statistics 2005

Top 10 By Account

ACCOUNT MO REFERRAL ANNUALIZED

1) Liberty
(Liberty et al)
2) Zurich
3) BRAC
4) GC FCM
(with TCM)
5) Acuity
6) Aegis
7) Cincinatti
8) Sentry
9) EMC
10) GB

Top 15 Accounts by Jurisdiction

2004 **GROWTH** MO REF **ANNUALIZED** ACCOUNT 1) Liberty WI 2) GC WI With TCM 3) Aegis 4) Zurich SD 5) BRAC MN 6) Milwaukee Cty REDACTED 7) Zurich MN 8) Liberty MN 9) Acuity WI 10) Sentry WI 11) GAB SD

Growth 2004 over 2005 by Jurisdiction

STATE 2004 ANTICIPATED GROWTH 2005

1) WI

12) UH WI 13) EMC WI 14) GB MN

15) West Bend WI

- 2) SD
- 3) IA/NE 4) MN

Overall Corporate Growth

2003

2004

2005

Alaris Sales Retreat 3/11 and 3/12/02

REFERRAL ANALYSIS BY CUSTOMER TOP 10 OF 2000

1) 2) 3) 4) 5) 6)	
7) 8)	
9) 10	
	REFERRAL ANALYSIS BY CUSTOMER TOP 10 OF 2001
1)	
2) 3)	
4)	REDACTED
5 _. 6)	
7)	
8) 9)	
10)	
	REFERRAL ANALYSIS BY CUSTOMER
	TOP 10 January 2002
1)	·
2)	
3) 4)	
5)	
6)	
7) 8)	
9)	
10)	Trade Secret/Commercially Sensitive

REFERRAL GROWTH TRENDS

Total New Referrals 2000 - - - approximately (this may have a few referrals that people brought in Nov and Dec if we brought new staff on board during those months)

Total New Referrals 2001 - - -

REDACTED

Referral Growth from 2000 to 2001 =

Alaris MN/SD/WI/IA Annual Meeting 2003 Grandview Resort -- Brainerd, MN

REFERRAL ANALYSIS BY CUSTOMER TOP OF 2000

1) 2) 3) 4) 5)	
	REFERRAL ANALYSIS BY CUSTOMER TOP 5 OF 2001
1) 2) 3) 4) 5)	REDACTED
	REFERRAL ANALYSIS BY CUSTOMER TOP 5 OF 2002
1) 2) 3) 4) 5)	
	REFERRAL ANALYSIS BY CUSTOMER TOP 5 OF 2003 (as of May 31st)
1) 2) 3) 4)	
5)	Trade Secret/Commercially Sensitive

REFERRAL TRENDS:

2000 --- referrals

2001 --- referrals REDACTED

2002 --- referrals

2003 --- referrals (2003 annualized)

GROWTH TRENDS:

2000 to 2001 --- referral growth

2001 to 2002 --- referral growth

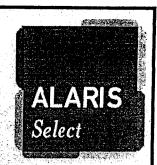
2002 to 2003 --- referral growth (annualized)

2005 End of Year Statistics

Top 15 Accounts by Jurisdiction 04 vs. 05 growth **Monthly Referrals Total Referrals** Account 1) 2) 3) 4) 5) 6) 7) 8) 9) 10) 11) 12) 13) 14) 15) Top 15 by Account 04 vs. 05 Growth Monthly Referrals **Total Referrals** Account 1) 2) REDACTED 4) 5) 6) 7) 9) : 10) 11) 12) 13) 14) 15) **Corporate Growth Statistics** 04 actual 05 2005 growth over proj. Actual 2005 **Budgeted 2005** growth MN WI (- tcm) SD IA/NE CORP (-tcm)



Growth Statistics 2005 over 2006 Total Growth



2005
(fcm only)
(with tcm)

2006

05 Actual

06 goal

06 actual

outcome/results

MN

WI

REDACTED

SD

IA

NE

ILL

Trade Secret/Commercially Sensitive

Alaris Group 0157



2006 Sales Statistics Top 20 Customer by Jurisdiction



Alaris Group 0158

ACCOUNT NAME	2006 Total Referrals	Referral by MONTH	2005 GROWTH Total Referrals
1) 2) 3) 4) 5) 6) 7) 8)			
3)			
(4) (5)			
6)			
/) 8)			
9)			
10) 11)			
12)			
13) 14)			
15) 16)			
17)			
18) 19)			
20)			
J	Top 15 Customers	by Total Acco	ount
	Referrals an	d Revenue	
(revenue in	cludes TCM and In-hou	se programs ref	ferrals only field)
ACCOUNT	06 ANNUALIZED	By MONTH	\$\$
1)			
1)	RED	ACTED	
2)			
(2) (3)			
4) 5)			
6) 7)			
7) 8)			
8) 9)			
10) 11)			
12) 13)			
14)			
15)			
Top In-house Program		Trade Secre	t/Commercially Sensitive

-	:											
% of REV/PR	BUDGET 1271/06	% of REV/PR	YID 12/21/06	% of REV /PR	and Budget 1270/99	REV/PR	2TD Actual 1270/89	% of REV/PR	CUR PER Budget 12/31/06	% of REV / PR	CUR PER Actual 12/31/08	
					0.18004	THE LANGE WORLD CHICAGO CONTRACT CONTRA	LOL COS LANGAS MOTO					

REVENUE: Fees Unblied Revenue Sales Adjustments TOTAL FEES:

OPERATING EXPENSES:

Wages
Accrued Adjustments
Payroli Tax Expense
Accrued Payroli Tax Expense TOTAL WAGES:

BENEFITS:
Medical insurance
Dental insurance
STDA_TDA.lfe
401K Melch
Benefits Total TOTAL BENEFITS

BANK CHARGES: Checking Account Fees LOC Interest

TOTAL BANK CHARGES:

CASE WORK:

Malengo
Lintillad Casework Expenses
Aufrer
Machin
Machin
Hosels
H

BUSINEBS DEVELOPMENT Airbre

Car Rental/Gas/Taxi
Car Rental/Gas/Taxi
Parking / Toils
Gills / Flowers
Background Chesch
Buckground Chesch
Buckground Chesch
Buckground Chesch
TOTAL BUSINESS DEVELOPM
STAFF DEVELOPMENT:
Africe.

arting / Tolle

Car Rentsi/Ces/Tad
Calle / Flowers
Staff Meeting
Sertinar / Cort ED
Prof License Fee
Membership Prof Crig
Budgeted Staff Development
TOTAL STAFF DEVELOPMENT:

CONTRACT LABOR: Translation Fees Contract Labor TOTAL CONTRACT LABOR

INBURANCE: TOTAL CONTRIBUTIONS: CONTRIBUTIONS: Contributions

Total Company
For the Twelve Months Ending December 31, 2006

Budget 12/30/99 % of REV / PR 1201.08 BUDGET 12/31/06

SUPPLIES: Storage Rental Office Supplies Test/Piscement Supplies Ref Materials/Subscriptions Supplies Other Workers Comp Prof Liability General Liability Emp Practices Liability Emp Practices Liability Directors & Officers Owners Ufe Insturence TOTAL INSURANCE:

TOTAL SUPPLIES:
POSTAGE AND DELIVERY:
Postage & Delivery
P.O. Box
Postal Melar

TOTAL POSTAGE & DELIVERY PRINTING & REPRODUCTION: Printing & Reproduction Printing Design Fees

TOTAL PRINTING & REPRO STATE LICENSE State License Register/Renewal

TOTAL STATE LICENSE:
TECHNOLODY:
Computer State Room
Flace Optic Line
Due to Lineage
Computer Will Supplies
Computer Will Supplies
Computer State
Computer S

TOTAL TELEPHONE:

MARKETING:
Alfare
Misege
Misege
Masis
Parking / Tole
Supples
Parking / Tole
Supples
Parking / Tole
Supples
Parking / Tole
Car Ranta/Cau/Taxl
Serinar / Event
Postage
Adverting
Budgeted Marketing Other
Budgeted Marketing Other

TOTAL MARKETING
PROFESSIONAL FEES:
Logal
Accounting
401K Administration
Flas Plan Administration
Medical Director
Other Professional Fees

TOTAL PROFESSIONAL FEES:

TAX EXPENSE: State Tex Expenses

TOTAL DEPRECIATION EXP

REDACTED

TRADE SECRET/COMMERCIALLY SENSITIVE Alarie araın 0701

Total Company
Total Company
For the Twelve Months Ending December 3:

For the Twelve Months Ending December 31, 20

TOTAL TAX EXPENSE
Miso income
SUSPENSE
TOTAL OPERATING EXPE

TOTAL OPERATING EXPENSE INCOME (LOSS) FROM OPERA

ALARIS Minnesota For the Twelve Months Ending December 31, 2008

CUR PER Actual 12/1/06	
% of REV/PR	
CUR PER Budget 12/31/06	
K of REV I PR	3
Actual 12730/98	SUTUDIA BANGALI BULL
% of REV/PR	Enong December 31, 2000
Budget 12/30/29	, auto
% of REV / PR	
YTD 123108	
% of REV/PR	
BUDGET 12/31/06	
% of REV/PR	

TOTAL POSTAGE & DELIVERY PRINTING & REPRODUCTION: PHINTING & REPRODUCTION TOTAL PRINTING & REPRO STATE LICENSE State License Registar/Renewal Postage & Delivery P.O. Box

TECHNOLOGY:
Computer HWB/supples
Computer Swistupples
Computer/Bupples
Computer/Bupples
Computer/Bupples
Computer/Bupples
Computer Roberts
Computer Bothware TELEPHONE:
Telephone
Cell Phone
Internet
Fast Charge
LD - Toll Free Number
TOTAL TELEPHONE: TOTAL STATE LICENSE: TOTAL TECHNOLOGY

MARKETING:
Aufaire
Missage
Meaks
Parking / Tots
Supples
Machiels
Authoris
Supples
Machiels
Authoris
Car Rental/GarT axl
Car Rental/GarT axl
Servine / Event
Postage
Advertiang
Budgeted Marketing Other TOTAL MARKETING

PROFESSIONAL FEES:

TOTAL PROFESSIONAL FEES:

TAX EXPENSE: Stata Tax Expenses TOTAL TAX EXPENSE

TOTAL OPERATING EXPENSE

INCOME (LOSS) FROM OPERA

ALARIS Althresote For the Twelve Months Ending December 31, 2008

REV/PR

REV/PR

BUDGET 12/31/06

REVENUE: Fees Unbilled Revenue TOTAL FEES:

OPERATING EXPENSES:

Wages
Accrued Adjustments
Payroll Tax Expense
Accrued Payroll Tax Expense TOTAL WAGES:

BENEFITS:
Madical insurance
Dental insurance
STDA,TDALie
401K Match
Benefits Total

TOTAL BENEFITS

BANK CHARGES:

CASE WORK:

Mileege Unbilled Casework Expenses Meals MiscParting/Tolls Unter Hotel
MedVoc Records
MedVoc Records
Meeting Fees
Testing/Meeting Room
Budgeted Case Work

TOTAL CASE WORK: BUSINESS DEVELOPMENT Mileage

Car Rental/Cas/Taxl
Car Rental/Cas/Taxl
Parting / Tolis
Gifts / Flowers
Background Check
Buckground Check
Buckgeted Business Development

Parking / Tolls Hotel TOTAL BUSINESS DEVELOPM STAFF DEVELOPMENT: Mileage

Hotel
Car Rantal/Gen/Tod
Citte / Flowers
Staff Meeting
Sarthar / Cort ED
Prof License Fee
Menthoship Prof Orig
Budgeled Staff Development

TOTAL STAFF DEVELOPMENT:

CONTRACT LABOR:
CONTRACT LABOR
TOTAL CONTRACT LABOR

TOTAL CONTRIBUTIONS:
INSURANCE:
Workers Comp
Prof Liability CONTRIBUTIONS: Contributions

TOTAL INSURANCE:

SUPPLIES:
Office Supplies
TestPlacement Supplies
Ref Meterials/Subscriptions
TOTAL SUPPLIES:

POSTAGE AND DELIVERY:

REDACTED

TRADE SECRET/COMMERCIALLY SENSITIVE

ALARIS Weconsin For the Twelve Months Ending December 31, 2005

CUR PER Actual 12/01/08 % of REV / PR CUR PER Budget 12/31/06 REV/PR REV/PR Budget 12/30/98 %of REV/PR 12/31/06

REVENUE: Fees Unbilled Revenue TOTAL FEES:

OPERATING EXPENSES:

Wages
Account Adjustments
Psyrol Tax Expense
Account Psyrol Tax Expense
TOYAL WAGES:
BENEFITS:
Medical Insurance
STIDLITOLIE
401K Match
Benefits Total

TOTAL BENEFITS

BANK CHARGES:

CASE WORK:

Mileage
Unbilled Casework Expenses
Meals
Mest Parting/Tolls
Mest Parting/Tolls
Mest You Records
Tory AL CASE WORK
TOYAL CASE WORK

BUSINESS DEVELOPMENT Aufara Miloage Maak

Car Rental/Ges/Tecl
Pating / Tols
Ade/Reontiment
Background Check
Budgeted Business Development
TOTAL BUSINESS DEVELOPM
STAFF DEVELOPMENT:
Alfaire
Mileege
Meanis
Pating / Tols
Hose
Car Rental/Ges/Tecl
Car R

CONTRACT LABOR:

CONTRIBUTIONS: Contributions

TOTAL CONTRIBUTIONS:
INSURANCE:
Workers Comp
Prof Liability
TOTAL INSURANCE:
SUPPLIES:
Office Supplies
Teel/Placement Supplies
Ref Materials/Subcordions
Bupplies Other

TOTAL SUPPLIES:

REDACTED

au, was do

4007

12/21/06

% of REV/PR

12/31/06

% of REVIPA

STATE LICENSE
State License RegisterRenewal
TOTAL STATE LICENSE:
TECHNOLOGY:
Computer Wellspides
Computer Wellspides
Computer Shepping
Com POSTAGE AND DELIVERY: Postage & Delivery P.O. Box TOTAL PRINTING & REPRO TOTAL POSTAGE & DELIVERY PRINTING & REPRODUCTION: Printing & Reproduction

TOTAL TELEPHONE:

MARKETING: Airtur

Parking / Tota

Parking / Tota

Supples

Malaridas

Supples

Malaridas

Gatta / Flowers

Erkertalmens

Hotal

Car Renal/Gas/Texi

Garrian / Event

Car Renal/Gas/Texi

Garrian / Event

Porting

Budgated Marketing Other

TOTAL MARKETING

PROFESSIONAL FEES:

Legala / Company

Cother Professional Fees

Other Professional Fees

TOTAL PROFESSIONAL FEES:

TOTAL OPERATING EXPENSE

TOTAL TAX EXPENSE TAX EXPENSE: State Tex Expenses

INCOME (LOSS) FROM OPERA

CUR PER Actual 12/31/06	
% of REV / PR	
CUR PER Budget 1231/08	
% of REV/PR	5
01D Actual 125089	r the Twelve Months E
% of REV/PR	Ending December 31,
97D Budget 123009	2000
% of REV/PR	
1231/06	
REV/PR	
BUDGET 12/21/06	
% of REV/PR	

REVENUE: Fees Unbilled Revenue TOTAL FEES:

OPERATING EXPENSES:

Wages
Acorued Adjustments
Acorued Tax Expense
Payroli Tax Expense
Acorued Payroli Tax Expense

TOTAL WAGES:
BENEFITS:
Benefits:
Medical insurance
Struct Trailie
401K Match
Benefits Total

TOTAL BENEFITS

BANK CHARGES:

CASE WORK:

Mileage Unbilled Casework Expenses Aufare

Meels
MiscParking/Tolls
Hotel
Hotel
MadIVoc Records
Meeting Fees
Budgeted Case Work

BUBINESS DEVELOPMENT Alfare Milage TOTAL CASE WORK:

Car Rental/Ges/Taxi
Car Rental/Ges/Taxi
Car Rental/Ges/Taxi
Car Rental/Ges/Taxi
Ade / Rental/Ges/Taxi
Bedgmand Claiment
Bedgmand Claiment
Budgedd Business Development
TOTAL BUSINESS DEVELOPMEN
STAFF DEVELOPMENT:
STAFF DEVELOPMENT:
Mileage
Meles
Meles
Meles

TOTAL STAFF DEVELOPMENT:

CONTRACT LABOR:

CONTRIBUTIONS: Contributions

SUPPLIES:
Office Supplies
TeutPleaning Supplies
Ref Metadate/Subcriptions
TOTAL SUPPLIES:
POSTAGE AND DELIVERY:

TOTAL CONTRIBUTIONS:
INSURANCE:
Workers Comp
Prof Liability
TOTAL INSURANCE:

ALARIS South Dakota For the Twelve Months Ending December 31, 2

K61 Y1D 120100

P. Ostago A. Delivery
P. D. Ostago
D. Os

TOTAL OPERATING EXPENSE

INCOME (LOSS) FROM OPERA

Medical Director

TOTAL PROFESSIONAL FEES:

TAX EXPENSE:

ALARIS
| John
| For the Twelve Months Ending December 31, 2008

123108

BUDGET 12/31/06

	CUR PER Actual 12/31/06	% of REV/PR	CUR.PER Budget 1231/05	% of REV I PR	QTD Actual 12/30/98	% of REV/PR	QID Budget 12/30/99	% of REV/P
SVENUE:								
TAL FEES:								

REVENUE: Fees Unblied Revenu TOTAL FEES:

OPERATING EXPENSES:

Wagnes
Accused Adjustments
Payroll Tax Expense
Accused Fayroll Tax Expense
TOTAL WAGES:
BENEFITS:
BENEFIT:
BE

TOTAL BENEFITS

BANK CHARGES:

Milagge
Unbillio Casework Experises
Meals
MacParking/Tole
Folder
MacVor Rooards
Budgeted Case Work
TOTAL CASE WORK:
Budgeted Case Work
TOTAL CASE WORK:
BUSINESS DEVELOPMENT
Aritate
Mileage
Meals
Hotel
Car Rentai/Gas/Texi
Budgeted Business
Budgeted Business Devalopment
TOTAL BUSINESS DEVELOPM

CONTRACT LABOR:

TOTAL INSURANCE: SUPPLIES: Office Supplies Teat/Placement Supplies TOTAL SUPPLIES: POSTAGE AND DELIVERY: Postage & Delivery P.O. Box

CASE WORK:

STAFF DEVELOPMENT:
Affaire
Mileage
Mileage
Meals
Parking Trolis
Hotel
Car Rental/Gas/Troli
Carte / Flowers
Serinar/Cost ED
Prof Loans Ene
Membranish perf Cog
Budgelad Staff Development
TOTAL STAFF DEVELOPMENT:

CONTRIBUTIONS:
Contributions
TOTAL CONTRIBUTIONS:
INSURANCE:
WASHANCE:
WASHANCE
Prof Liability

ALARIS lowa For the Twelve Months Ending December 31, 2006

ELVERY	
	CUR PER Actual 12/31/06
	% of REV/PR
	CUR PER Budget 12/31/06
	% of REV /PR
	4000 Actual 1220009
	K of REV/PR
	QID Budgel 12/30/99
	Be/A3B
	123106
	% of REVIPR
	BUDGET 1201/08
	%of REV/PR

TOTAL PRINTING & REPRO STATE LICENSE
State License Ragidar/Renewal
TOTAL STATE LICENSE:
TECHNOLOGY:
Computer MikiSupples
Computer Shipples
Computer Statesples
Compute TELEPHONE:
Telephone
Cell Phone
Infame
Fax Charge
LD - Toll Free Number
TOTAL TELEPHONE: TOTAL POSTAGE & DELIVERY PRINTING & REPRODUCTION: Printing & Reproduction

REDACTED

MARKETINO:
Afriare
Mileage
Mileage
Mede
Mede
Parking / Tolis
Supplies
Parking / Tolis
Supplies
Parking / Tolis
Supplies
Advantals
Clar Rental/Gas/Tod
Saninar / Event
Holis
Bendhar / Event
Holis
Budgalad Marketing
Chae
PROFESSIONAL FEES:
Lagal

INCOME (LOSS) FROM OPERA TOTAL OPERATING EXPENSE TAX EXPENSE:

TOTAL PROFESSIONAL FEES:

ALARIB Illinois For the Twelve Months Ending December 31, 2005

Printing & Reproduction
TOTAL PRINTINGS & REPRO
8TATE LICENSE
State License Register/Renowal
TOTAL STATE LICENSE:
TECHNOLODY:
Computer Halfweighes
Computer Stylkluppies
Land Total Tellerione:
TOTAL TELEPHONE:
MARKETING
Register
TOTAL TELEPHONE:
MARKETING
Register
Market
Suppies
TOTAL MARKETING
PROFESSIONAL FEES:
Uppies
Other Professional Fees

TAX EXPENSE: State Tax Expenses TOTAL TAX EXPENSE

TOTAL OPERATING EXPENSE INCOME (LOSS) FROM OPERA

ALARIS Ilinois

CUR PER Actual 12/31/08	
% of REV/PR	
CUR PER Budget 12/31/06	
% of REV/PR	FQ
QID Actual 12/30/98	r the Twelve Months
REV/PR	Ending December 31
07D Budget 12503\$, 2006
REV/PR	
YTD 123104	
% of REV / PR	
BUDGET 12/31/08	
% of REV/PR	

REVENUE: Fees Unbilled Revenue TOTAL FEES:

OPERATING EXPENSES:

Wages
Accrued Adjustments
Payroll Tax Expense
Accrued Payroll Tax Expense TOTAL WAGES:

BENEFITS:
Medical insurance
Dental insurance
STDA.TDA.Lie
401K Match
Benefits Total TOTAL BENEFITS

BANK CHARGES:

CASE WORK:

Mileage
Unitilled Casswork Expenses
Medis
Medis
MiscParking/Tolis
Budgeted Cass Work
TOTAL CASE WORK:

BUSINESS DEVELOPMENT
Afters
Missage
Missage
Missage
Hotel
Hotel
Hotel
Hotel
Parising / Tolis
Ads / Recruitment
Background Check
Budgeted Business Development
TOTAL BUSINESS DEVELOPM
STAPF DEVELOPMENT:
Afters
Missage
Maritis
Jodis
Jodis / Flowers
Sentinar / Cord ED
Prof Locrase Fee
Membership Prof Org
Budgeted Staff Development

CONTRACT LABOR:

TOTAL STAFF DEVELOPMENT:

CONTRIBUTIONS: Contributions

TOTAL CONTRIBUTIONS:
INSURANCE:
Workers Corre
Port Lability
TOTAL INSURANCE:
SUPPLES:
Office Stupples
Teal/Pleoment Stupples
Rat Materials/Subscriptions
TOTAL SUPPLIES:
POSTAGE AND DELIVERY;
Postage & Delivery
P.O. Sox

TOTAL POSTAGE & DELIVERY PRINTING & REPRODUCTION:

ALARIS ALARIS For the Twelve Months Ending December 31, 2006

CUR PER Actual 1231/08
% of REV/PR
CUR PER Budget 1201/06
% of REVIPR
27D Actual 1270/99
REVIPR
GTD Budget 12/30/90
% of REV/PR
YID 12/31/08
% of REV/PR
BUDGET 12/31/06
% of REV / PR

REVENUE: TOTAL FEES:

OPERATING EXPENSES:

BENEFITS:

BANK CHARGES:

CASE WORK:

BUSINESS DEVELOPMENT
Aufaire
Mileage
Meals
Hotel
Car Rantal/Cas/Taxl
Parking / Toils
Background Chack
Budgeted Business Development
TOTAL BUSINESS DEVELOPM

TOTAL STAFF DEVELOPMENT: STAFF DEVELOPMENT: Serrinar / Cont ED

CONTRACT LABOR: Contract Labor

CONTRIBUTIONS: TOTAL CONTRACT LABOR

SUPPLIES: INSURANCE:

POSTAGE AND DELIVERY:
Postage & Delivery
TOTAL POSTAGE & DELIVERY
PRINTING & REPRODUCTION:
Printing & Reproduction

TOTAL PRINTING & REPRO STATE LICENSE State Ucense Register/Renewal

TOTAL STATE LICENSE: TECHNOLOGY: Computer HW/Supplies Computer SW/Supplies TOTAL TECHNOLOGY

TELEPHONE:

MARKETING: Alface Missage Missage Missage Missage Supplies Supplies Supplies Chistalinnent Host Car RevisiVGsu/Taxi Serinar / Eveni Postage

TOTAL MARKETING

PROFESSIONAL FEES: Lagai

TOTAL PROFESSIONAL FEES:

TAX EXPENSE:

INCOME (LOSS) FROM OPERA TOTAL OPERATING EXPENSE

ALARIS

ı	
CUR PER Actual 12/31/06	
% of REV/PR	
CUR PER Budget 1231/06	
% of REV/PR	7
Actual 123089	or the Twelve Months
% of REV/PR	the Twelve Months Ending December 31, 20
QTD Budget 12/30/99	, 2006
REV/PR	
123108	
% of REV/PR	
BUDGET 129106	

TOTAL PRINTING & REPRO
BIATE LICENSE
Stale License Register/Renewel
TOTAL BYATE LICENSE:
TECHNOLOGY:
Computer Server Room
Fiber Optio Line
Dail Lip Usage
Computer SWISupples
Computer Swi Office Supplies
Test/Pacement Supplies
Ral Metanial-Subcriptions
TOTAL SUPPLIES:
POSTAGE AND DELIVERY:
Postage & Delivery
P.O. Box
Postai Metar TOTAL POSTAGE & DELIVERY
PRINTING & REPRODUCTION:
Printing & Reproduction
Printing Design Feee

REDACTED

PROFESSIONAL FEES:
Legal
Legal
Application
ADIX Administration
Flux Plan Administration
Medical Director
Other Professional Fees
TOTAL PROFESSIONAL FEES:

INCOME (LOSS) FROM OPERA

TOTAL OPERATING EXPENSE

Misc income

TAX EXPENSE:

TOTAL DEPRECIATION EXP

MARKETING: Auffaire Mesis Supplies Meticals Hotel Berninar / Event Advertising

TOTAL MARKETING

TELEPHONE: Telephone Cell Phone Internet

TOTAL TECHNOLOGY

TOTAL TELEPHONE:

ALARIS
Corporats
For the Twelve Months Ending December 31, 2006

CUR PER Budget 12/31/06

REV/PR

Budget 123039

1231/06

REV/PR

REV/PR

REVENUE: Fees Unblied Revenue TOTAL FEES:

OPERATING EXPENSES:

BENEFITS:
Medical Insurance
Dental Insurance
STDALTDALIe
401K Metch
Benefis Total TOTAL WAGES: Wages Payroll Tax Expense Accrued Payroll Tax Expense

BANK CHARGES: Checking Account Fees LOC Interest

TOTAL BENEFITS

TOTAL BANK CHARGES:

CASE WORK

Med/Yor Records
Budgeted Case Work:
TOTAL CASE WORK:
BUSINESS DEVELOPMENT
Alfaire Mileage Urbišed Cesework Expenses MiscParking/Tolls Hrdat

Car Rental/Gas/Tari
Car Rental/Gas/Tari
Pathop / Tols
Gifts / Flowers
Background Check
Budgeted Business Development
TOTAL BUSINESS DEVELOPM

STAFF DEVELOPMENT: dng / Tolls

Car Rental/Gas/Taxi
Catts / Flowers
Sentinar / Coxt ED
Prof L/Corne Fee
Membership Prof Org
Budgeled Staff Development

TOTAL STAFF DEVELOPMENT:

CONTRACT LABOR: Translation Fees Contract Labor TOTAL CONTRACT LABOR

INSURANCE:
Port Liability
General Liability
General Liability
Emp Practices Liability
Direction & Officians
Owners Life insurance
TOTAL INSURANCE:
SUPPLIES:
Storage Rental

:

4,114.50

-

CONTRIBUTIONS: Confidentions TOTAL CONTRIBUTIONS: